



Transaction Trends

Danish M&A update - Q2 2024

Continued momentum in the M&A market as Q2-24 deal activity increases across most industries. Consumer Products is resurging with 23 transactions announced in Q2-24.

Quarter summary

186

of transactions announced

Highlights | [Page 3](#)

\$235m

Average disclosed deal value

Key transactions | [Page 5](#)

TMT

Most active industry with 50 deals

Industry trends | [Page 6](#)

Transaction Trends, published by EY Strategy and Transactions, is a quarterly publication that aims to identify trends in the Danish transactions market.

Data presented in this newsletter covers all transactions announced and registered in Mergermarket where Danish companies have participated as either target, buyer or vendor.

The Transaction Trends Editorial Team

51%

Share of foreign buyers of Danish targets

Buyer / target region | [Page 7](#)

27%

Share of deals involving public companies

Transaction arena | [Page 8](#)

1

New listing in Q2 2024 on Nasdaq Copenhagen

Market update | [Page 9](#)

Strong positive trend in 2024 with deal volume at 186 deals in Q2 2024

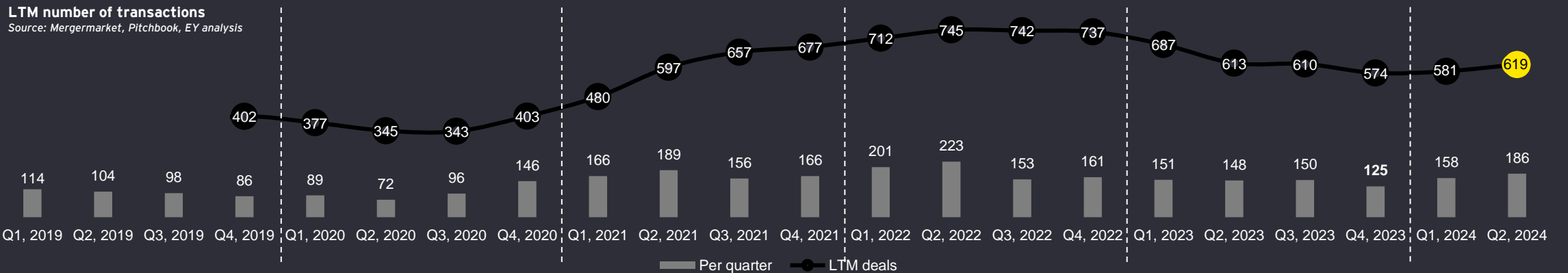
During the second quarter of 2024, **186 transactions** in the Danish M&A market were announced. This represents a 17.7% increase compared to Q1 2024, as well as an increase of 25.7% increase compared to Q2 2023. Overall, the transaction activity in the second quarter of 2024 saw a positive trend, and the transaction activity appears to show a continuing more stabilized and increasing trend in line with 2021 deal volumes.

The deal volume growth was generated by cross-border deals, as domestic activities declined.

LTM deal activity amounted to 619, primarily driven by the **TMT** (25.5%) and **Engineering & Industrial Products** (17.0%) industries in Q2 2024. The deal count observed from these industries saw a remarkable increase of 22.0% and 43.5%, respectively, compared to Q1 2024.

The positive trend in Q2 was driven by an increase in most sectors, with the **Consumer Products** sector representing the highest increase in the quarter with a total count of 23 deals compared to the nine deals announced in Q1 2024.

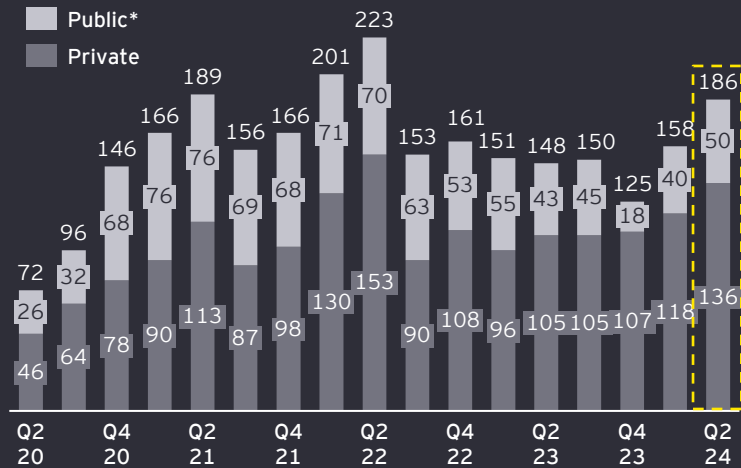
In contrast to Q1 2023, the **Travel, Leisure & Tourism** industry saw an increase from two deals in Q1 2024 to seven deals in Q2 2024. However, the Power & Utilities sector as well as the Life Science and Financial Services sector saw a decrease of 55%, 26% and 20%, respectively, compared to Q1 2024.



Quarter highlights

Number of transactions

Source: Mergermarket



*Public transactions are defined as those where either the target, buyer or vendor company is a listed entity.

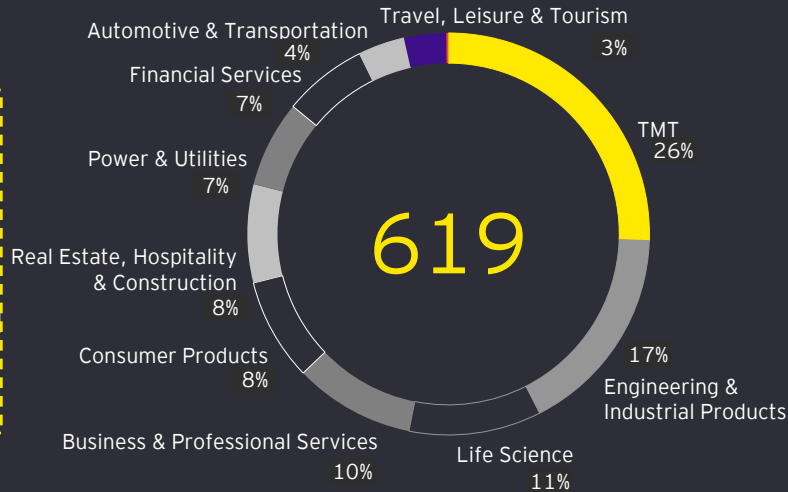
Transactions this quarter

The number of transactions observed in the quarter amounted to 186. The median value of deals with disclosed values stands at USD 40.3m, which is an increase compared to the Q1 2024 median of USD 19.5m.

Of the 52 transactions with announced deal values, 23.1% saw deal values below USD 10m, while another 50.0% reported deal values between USD 10m and 100m, and 26.9% exceeding USD 100m in deal value.

LTM share of transactions per industry

Source: Mergermarket

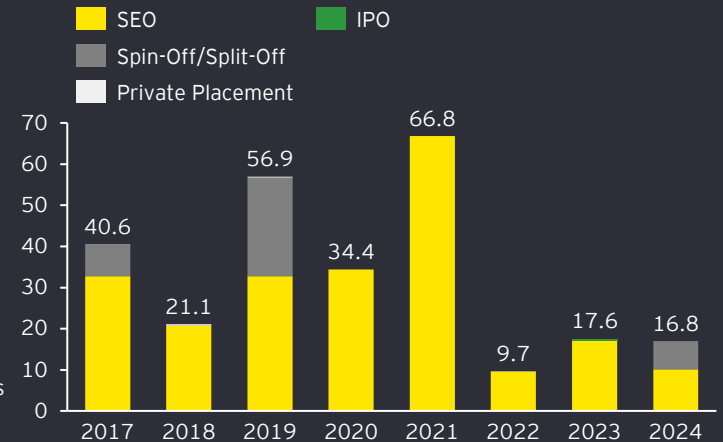


Deals per industry

Deal activity in the second quarter of 2024 saw an increase across most industries compared to Q1 2024. In LTM Q2 2024, the **TMT** sector continues to be the most significant contributor and accounts for 25.5% of total transactions. The **Engineering & Industrial Products** and **Life Sciences** industries account for 17.0% and 10.7%, respectively.

Issues by Value, Nasdaq Copenhagen, Main market

Source: Capital IQ, Mergermarket



SEO, Private Placement, Spin-off/split-Off and IPO deal activity

In the second quarter of 2024, there was a downward trend in Seasoned Equity Offerings compared to 2023. However, the level is still low compared to pre 2022 levels with a peak in 2021.

The demerger and separate listing of Svitzer Group contributed in the positive Q2 2024 development of spin-offs.

Key transactions this quarter by disclosed deal value

	1	2	3	4	5	Avg.
Deal value*	2,404m	1,882m	1,800m	1,600m	1,287m	235m
Description	On 17 June, it was announced that Sampo Oyj was to acquire a 50.5% stake of the Danish insurance company, Topdanmark A/S . The acquisition is expected to be completed September 2024.	On 20 June, it was announced that Tate % Lyle Plc was to acquire a 100% stake of the Danish company CP Kelco . The transaction is expected to be finalised in Q4'24	On 3 April, it was announced that Genmab A/S was to acquire a 100% stake of the US-based company ProfoundBio Inc . The transaction was completed on 21 May.	On 30 April, it was announced that the Danish logistics company, A.P. Moeller Maersk was to spin-off the subsidiary, Svitzer A/S to existing shareholders in a separate listing.	On 23 May, it was announced that Belgium-based team.blue had acquired 100% of the shares in Swedish-based web hosting company, Loopia AB , from Axcel Management A/S .	This quarter, the average deal value (for transactions with reported deal values) was USD 235m. The number of transactions with reported deal value amounted to 52 out of 186 transactions announced.
Industry	Financial Services	Engineering & Industrial Products	Life Science	Transportation	TMT	

*Please note that figures are in USD, if not stated otherwise.

Source: Mergermarket

5 | Transaction Trends Q2 2024



Activity by industry and observed multiples

Industry	# of transaction				
	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q2 Trend
TMT	33	34	41	50	↗
Engineering & Industrial products	27	22	23	33	↗
Business & Professional Services	15	8	17	20	↗
Consumer Products	13	6	9	23	↗
Real Estate, Hospitality & Construction	8	12	12	17	↗
Life Sciences	15	18	19	14	↘
Power & Utilities	9	5	20	9	↘
Financial Services	16	8	10	8	↘
Travel, Leisure & Tourism	5	7	2	7	↗
Automotive & Transportation	9	5	5	4	↘
Government, Public sector & Organisations	0	0	0	1	↗
Total	150	125	158	186	

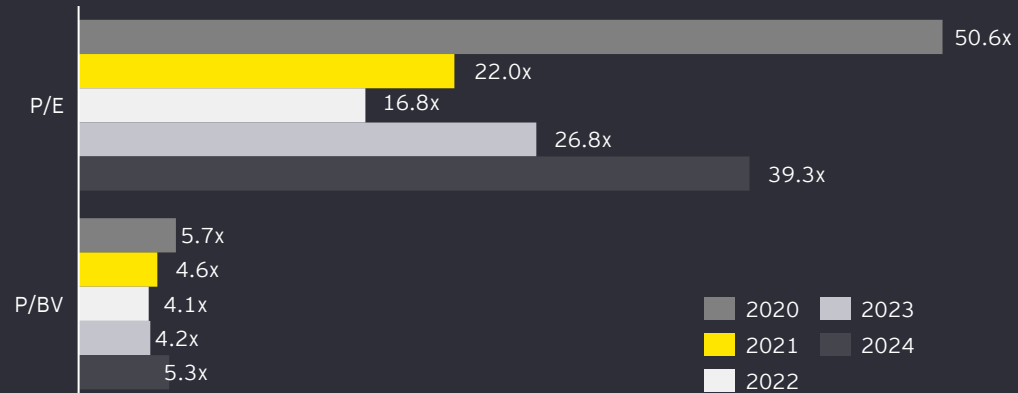
Source: Mergermarket, S&P Capital IQ, Spotlight on Global M&A

Multiples

The P/E (Price to Earnings) and P/BV (Price to Book Value) multiples have risen by 46.6% and 26.2% respectively when compared to their 2023 levels. 2020 levels show a significant contrast, where, among other things, the P/E multiples have decreased by 22.3% in 2024. However, multiples continuous to increase compared to 2022 levels. The volatility indicates a high degree of dependency on industry mix and deal numbers of valuation disclosures in the data.

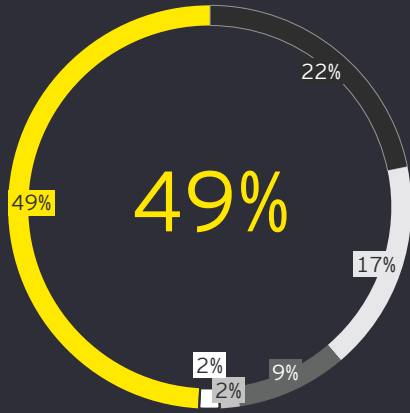
Avg. multiples of listed Danish companies

Source: Capital IQ



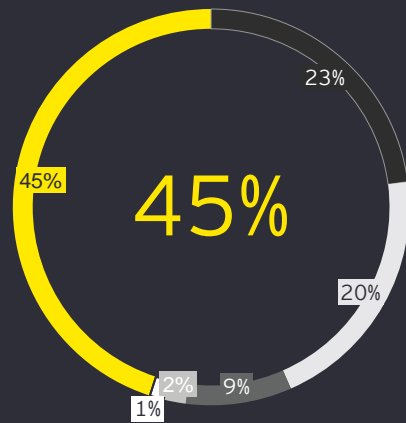
Buyer and target region

Buyer region - Danish Targets, Q2 2024
Source: Mergermarket



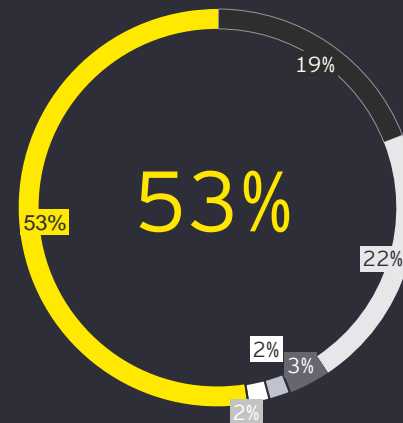
- Denmark
- Nordics (excl. Denmark)
- Europe (excl. Nordics)
- America
- Asia-Pacific
- Other

LTM buyer region - Danish Targets Q2 2024
Source: Mergermarket



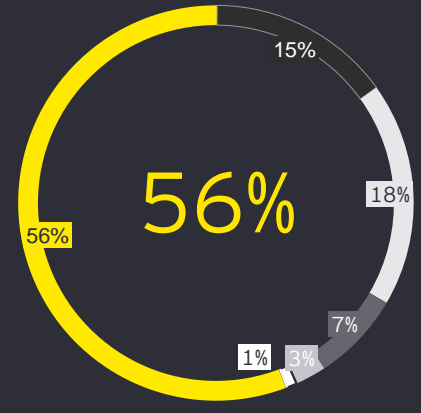
- Denmark
- Nordics (excl. Denmark)
- Europe (excl. Nordics)
- America
- Asia-Pacific
- Other

Target region - Danish Buyers, Q2 2024
Source: Mergermarket



- Denmark
- Nordics (excl. Denmark)
- Rest of Europe
- America
- Asia-Pacific
- Others

LTM target region - Danish Buyers, Q2 2024
Source: Mergermarket



- Denmark
- Nordics (excl. Denmark)
- Europe (excl. Nordics)
- America
- Asia-Pacific
- Other

Buyer region

In the second quarter of 2024, Danish buyers were responsible for 49.2% of all transactions involving Danish targets which is a slight increase compared to Q1 2024. The share of international buyers remained stable, however, with an increase in American buyers of 2.3pp and a decrease of European buyers of 4.4pp. For LTM Q2 2024, Danish buyers accounted for 45.0% of all transactions involving Danish targets which is a slight increase of 1.7pp compared to LTM Q1 2024.

Target region

In the second quarter of 2024, transactions involving Danish targets accounted for 52.6% of the total deals with Danish buyers, while Danish targets accounted for 55.9% LTM Q2'24. This represents a quarterly decrease of 11.8pp from Q1 to Q2 2024, but the figure remains stable compared to LTM Q2 2024, where Danish targets accounted for 55.9%. Transactions involving rest of Nordics saw a slight increase of 4.0pp compared to LTM Q2 2024.

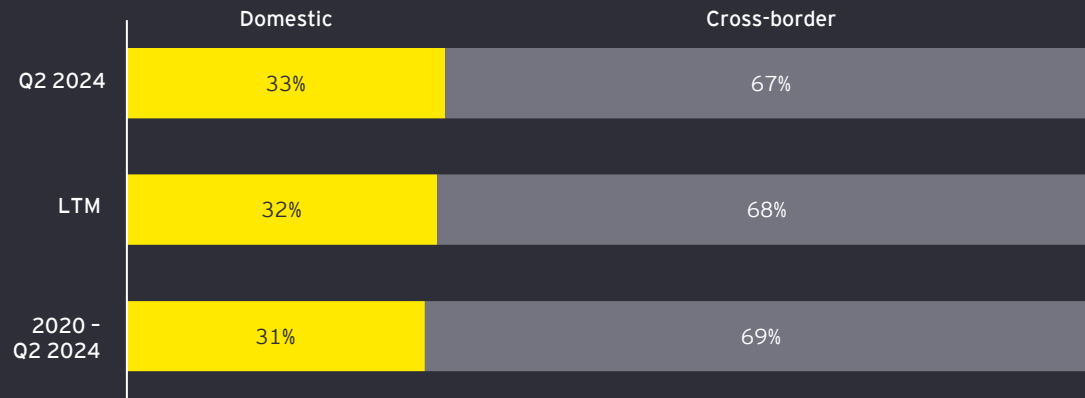
Definition "Buyer region - Danish Targets": the split only include Danish Targets. Hence, what is the buyer split for all Danish Targets.

Definition "Target region - Danish Buyers": the split only include Danish Buyers. Hence, what is the region split for all deals with a Danish buyer.

Transaction arena

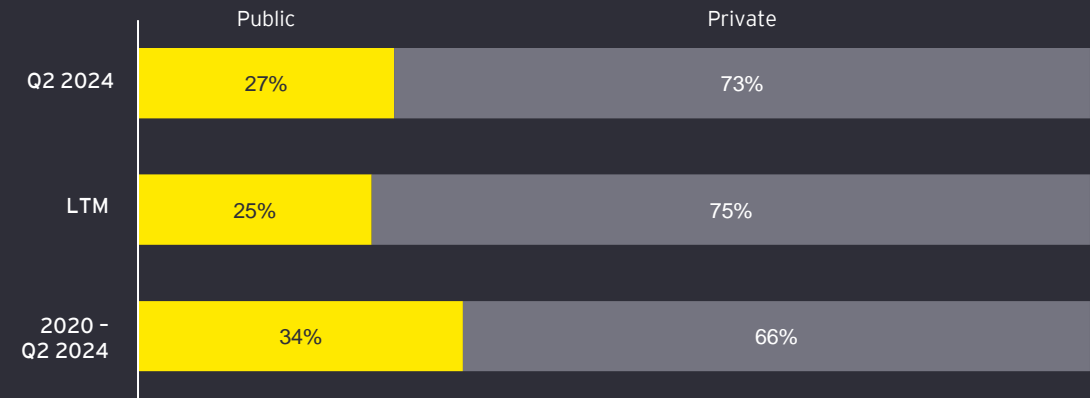
Share of domestic vs. cross-border transactions

Source: Mergermarket,



Share of public* vs. private transactions

Source: Mergermarket, S&P Capital IQ



Transaction geography

In the second quarter of 2024, domestic transactions made up 32.8% of the total transactions, leaving the remaining 67.2% for cross-border transactions.

Compared to Q1 2024 levels, the Q2 2024 cross-border transactions increased from 64.6% to 67.2% of the total number of transactions for the quarter. In contrast, the number of domestic transactions experienced a decrease in Q2 2024 of 2.6pp compared to Q1 2024. In LTM Q2 2024 cross-border transactions accounted for 68.0% of total transactions, which remains stable compared to LTM Q1 2024.

Transaction type

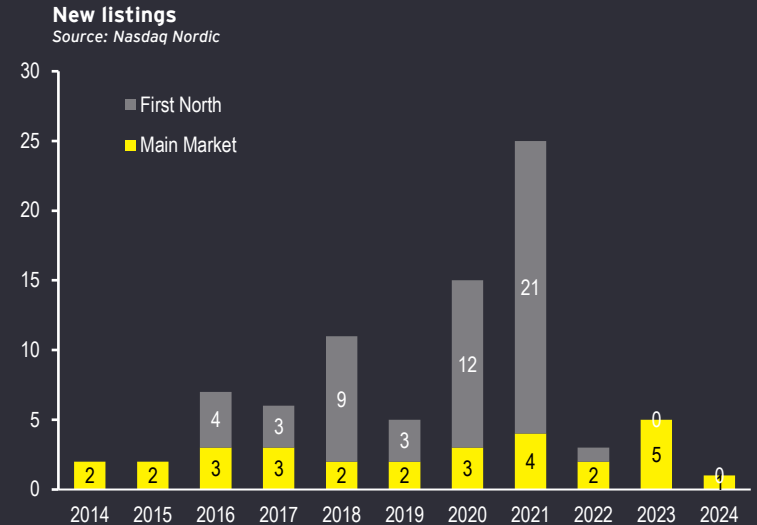
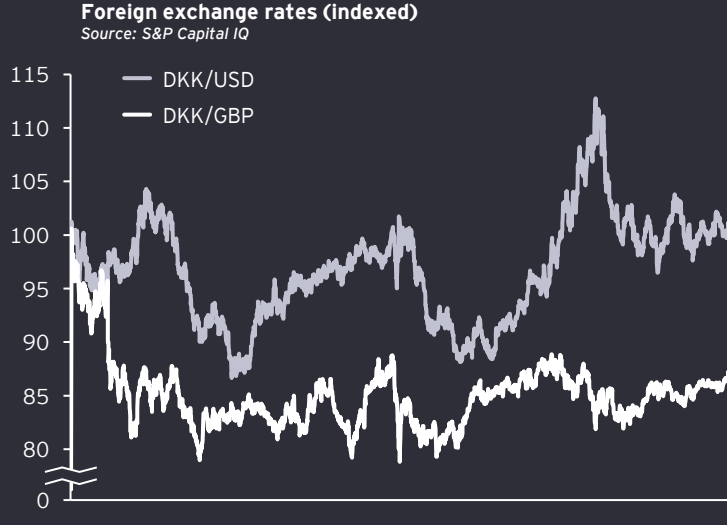
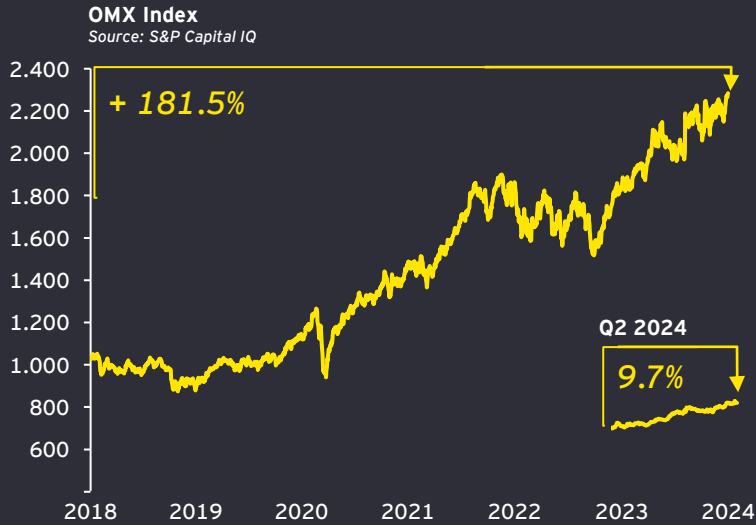
Public transactions in Q2 2024 accounts for 26.9% of all transactions. That is an increase of 1.6pp compared to Q1 2024. Hence, the level of public transactions remains stable.

Among public targets were companies such as Britvic Plc, Acies A/S and Carasent ASA. The average deal value among public transactions with disclosed deal value in Q2 2024 amounted to 555.1m with the five largest deals of the quarter represented.

Note: Domestic deals refer to deals where both, target and buyer are based in Denmark. Cross-border deals, on the other hand, refer to deals where a Danish target was acquired or Danish buyers acquired a foreign target respectively. The splits are calculated based on all deals recorded

Note: Public transactions are defined as those where either the target, buyer or vendor company is a listed entity.

Market update



In Q2 of 2024, key market indices continued showing noteworthy improvements. The OMX C20 index increased by 9.7% during the quarter, illustrating a strong performance as in Q2 2024. The S&P500 increased at a rate of 4.1% and the Europe's Stoxx 600 increased at 1.9%.

During the second quarter of 2024 the US dollar showed a slightly appreciating trend against DKK. GBP/DKK remained relatively stable throughout the quarter.

In the second quarter of 2024, one new company was listed on Nasdaq Copenhagen's ("CSE") main market and no new companies were listed on First North market. In contrast, the second quarter of 2023 saw one new listing on Nasdaq Copenhagen's main market.

EY supported deal of the quarter



Target

.DOT

DOT A/S
Denmark

EBITDA
FY23A

FTE
FY23A

125
DKKm

590



Buyer

K
Kirk Kapital

Kirk Kapital Strategic Investment A/S
Denmark

Portfolio companies

FTE
FY23A

16

29

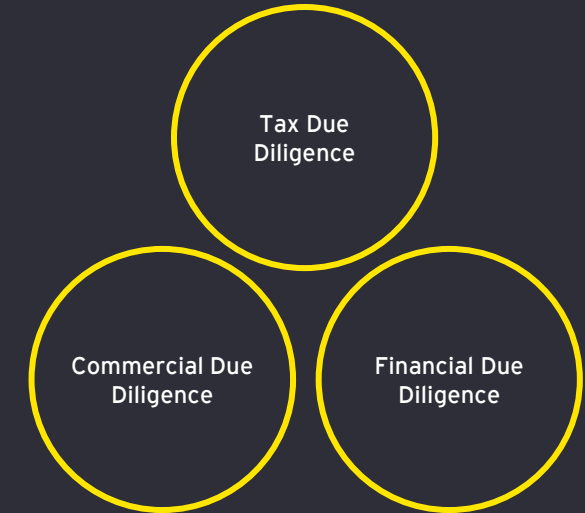
Deal description

- ▶ In June 2024, Kirk Kapital Strategic Investment A/S, announced the acquisition of the Danish based company, DOT A/S.
- ▶ DOT is a provider of full-service surface treatment located in Denmark and Sweden with a client base across various regions within the Nordics and northern Germany. DOT provides solutions within hot dip galvanizing, metallizing, painting and powder coating.
- ▶ The deal was announced on June 6, 2024, and is subject to regulatory approval.

DOT at a glance

<p>DOT was founded in 1984</p>	<p>Based in various regions of Denmark and Sweden</p>	<p>Approximately ~ 600 employees</p>
<p>Offers various services within the industry of metal surface treatments</p>	<p>Products are sold in countries in Europe including Norway, Sweden, Denmark and Germany</p>	<p>Focus on delivering uncompromised full-service surface treatments</p>

Services provided by EY



Benefits to the client

- ▶ Professionally handled acquisition process ended the best way possible for the client.
- ▶ Efficient collaboration between various EY teams and the client with coordinated and consistent approach to data handling and analysis.
- ▶ Cross-fertilisation and combination of insights

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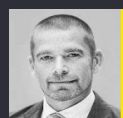


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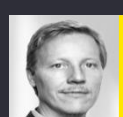


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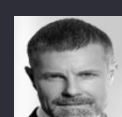
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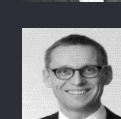
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About this publication

Transaction Trends is a quarterly publication that aims to identify trends in the Danish transactions market. Transactions covered in this publication are public and private transactions where either the buyer, target or vendor are based in Denmark. Public transactions are defined as transactions where either the buyer, target or vendor company is listed on a public stock exchange. All other transactions have been classified as private. Domestic transactions are defined as transactions conducted within a national boundary, i.e., deals involving two or more incumbent nationals, while cross-border transactions involve companies from at least two different nationalities. Deal Value is the sum of the consideration paid for the applicable equity stake in the target plus the value of target net debt. Inclusion of net debt in the deal value will depend on the stake acquired (for stakes of less than 50%, deal value is the value of the acquired stake only) or the target company type (net debt is not added where the target is a bank, insurance company or financing company). Our classification of private equity deals includes deals involving venture capital investment companies, as well as professional family offices.

Transaction Statistics are based on Mergermarket and EY data. Public market data is sourced from S&P Capital IQ and the Oslo Stock Exchange. Please note that the data presented in this newsletter is based on data sourced on a quarterly basis (extracted on the first day of the following quarter), and that the historical data points presented (for example the number of deals in Q4 2018) have not been updated to reflect changes to the underlying data set that may have been incorporated after the point in time in which the data was sourced. As a result, there may be differences between the data presented in this document and that which can be obtained from the respective data providers at the time of reading this newsletter.

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working world