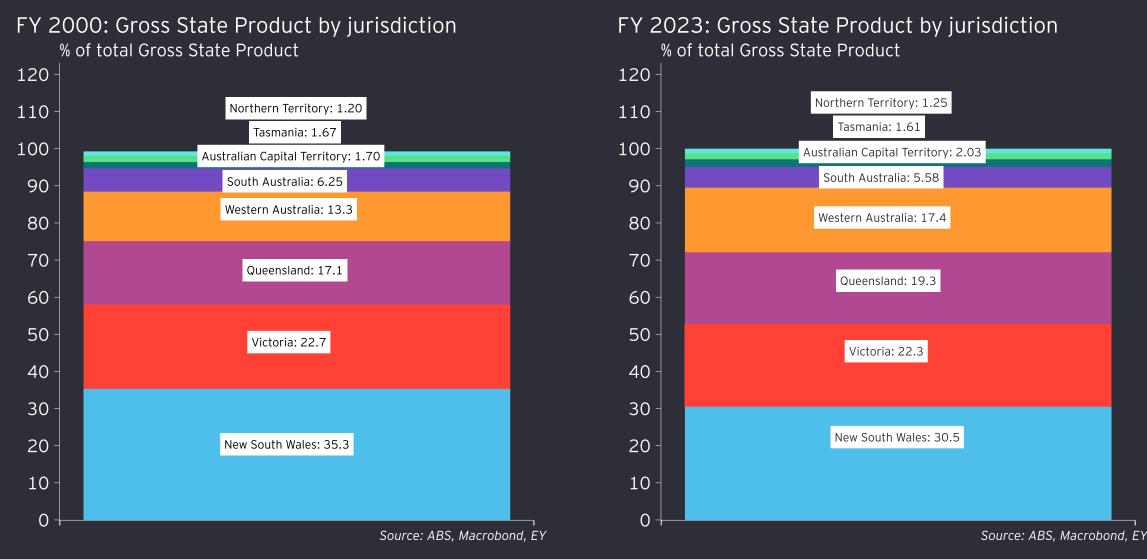


Contents

- 1 States and territories snapshot
- 2 New South Wales
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- 5 Western Australia
- 6 South Australia
- 7 Australian Capital Territory
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- 9 Northern Territory

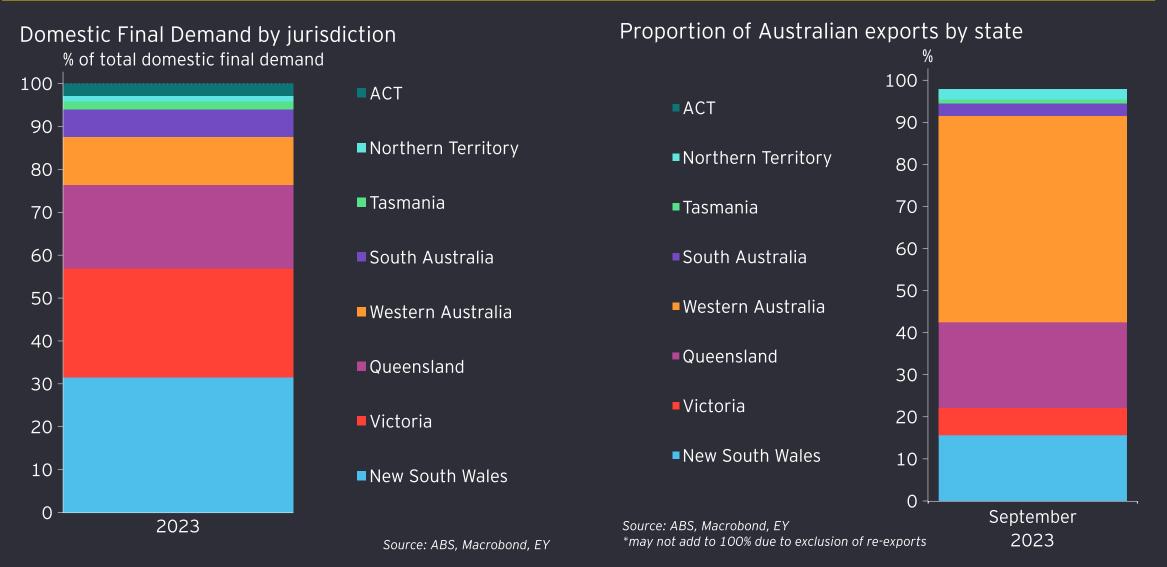


WA and Queensland have grown their share of the economy over the past 20 years





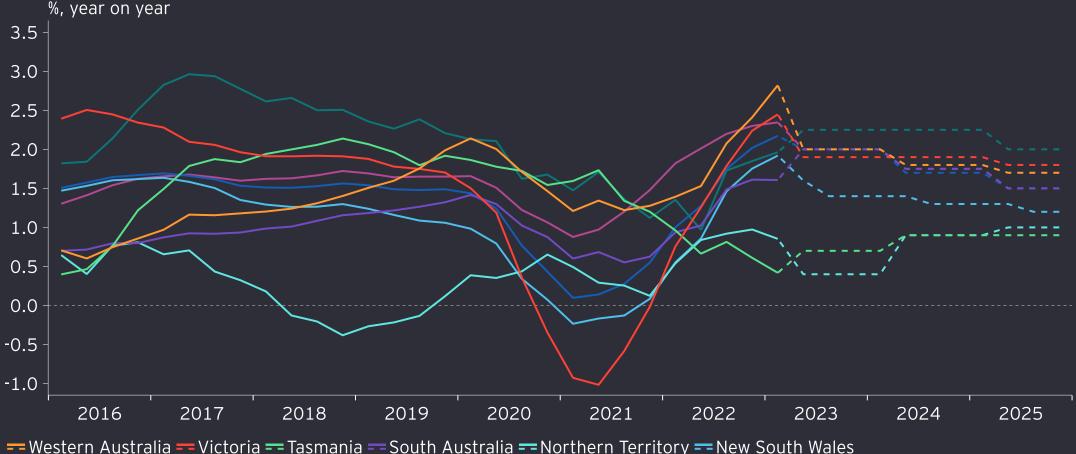
WA exports make up nearly 50 per cent of all Australian exports





Victoria's population growth bounced back strongly after falling during the pandemic. WA is experiencing the strongest growth

Estimated resident population, including state budget forecasts



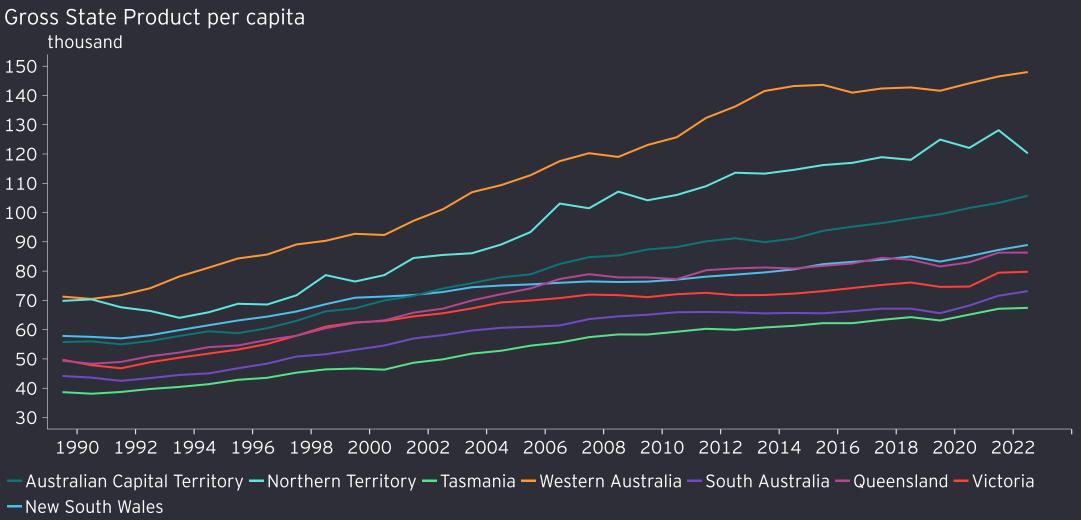
== Western Australia == Victoria == Tasmania == South Australia == Northern Territory == New South Wales

--- Australian Capital Territory --- Australia --- Queensland

Source: ABS, Macrobond, State Budgets, EY



WA is leading GSP per capita

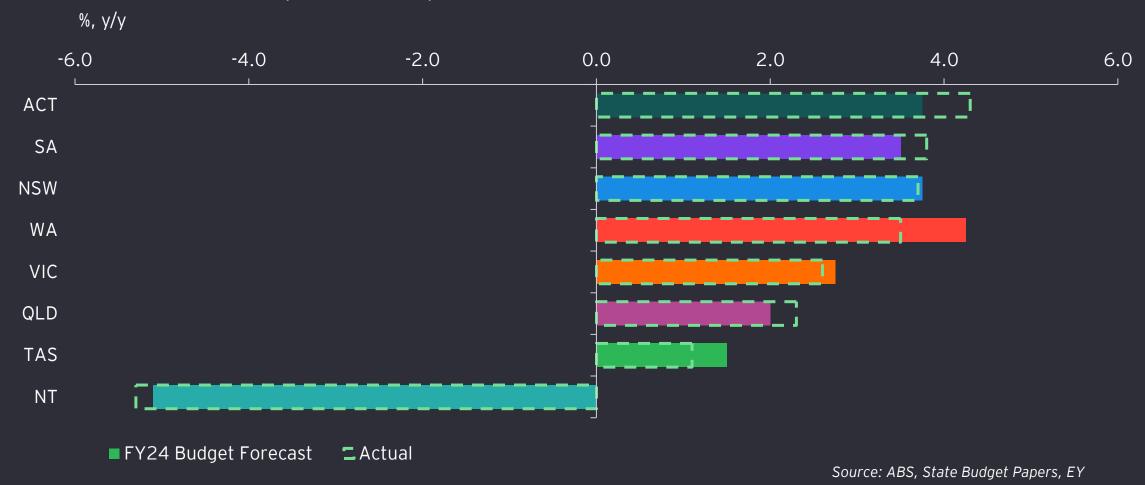


Source: ABS, Macrobond, EY



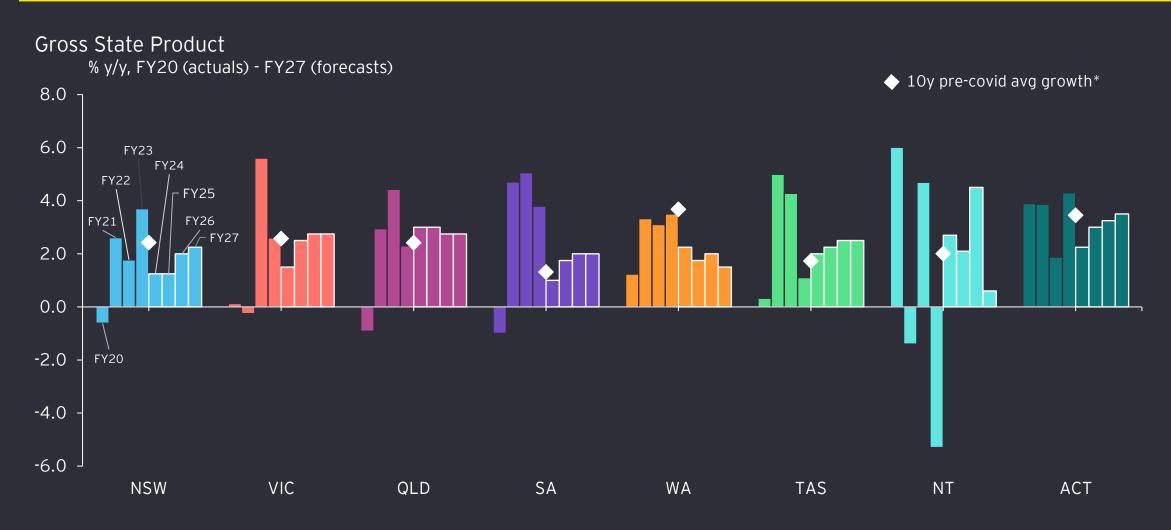
All states and territories experienced growth in FY23, except the NT







All states and territories' economies, except Queensland and the NT, are expected to slow down in FY24 compared to FY23

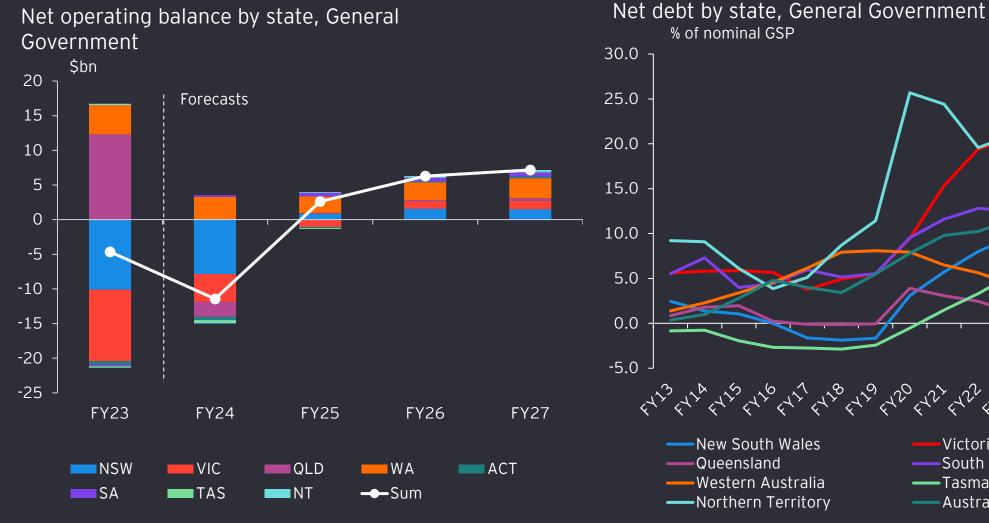


Source: ABS, State and territory FY24 budget papers, EY

^{*} The long-run average growth rate is defined as the average annual growth rate in the 10-year period before the pandemic, ie between FY10 and FY19.



Net debt as a per cent of GSP is the lowest in Queensland at 1.2 per cent and the highest in Victoria at 20 per cent in FY23



42 42 42 42 42 42 42 40 40 40 40 40 40 40 40 40 Victoria ——South Australia —Tasmania —— Australian Capital Territory

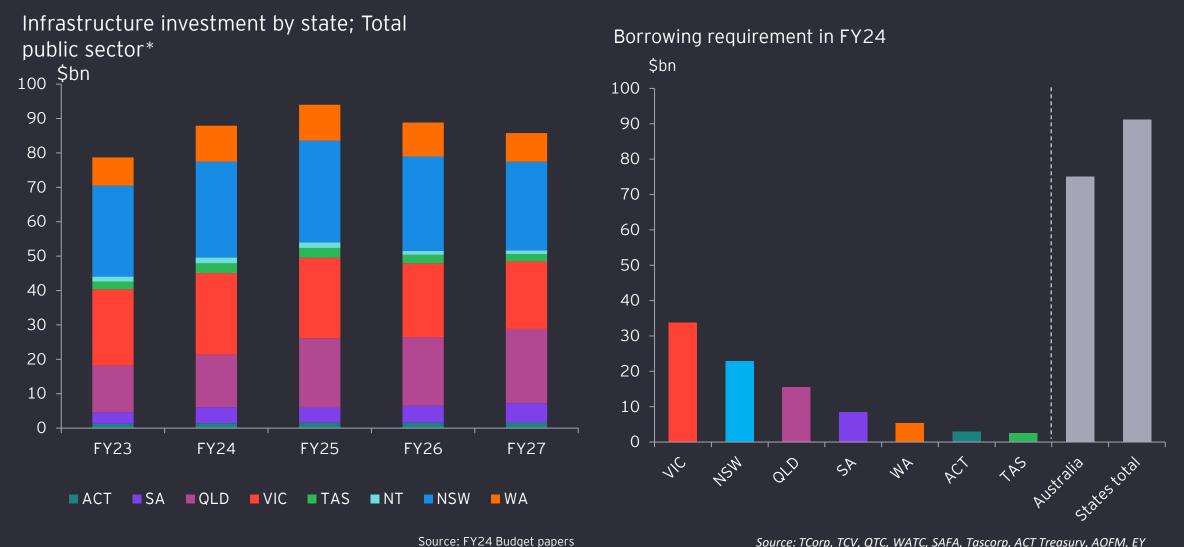
Source: State and territory FY24 budget papers, EY

Source: State and territory FY24 budget papers, EY

Forecasts



The states have a total combined asset investment program of \$356 billion to FY27, with the states issuing more debt than the Federal Government in FY24



Source: TCorp, TCV, QTC, WATC, SAFA, Tascorp, ACT Treasury, AOFM, EY



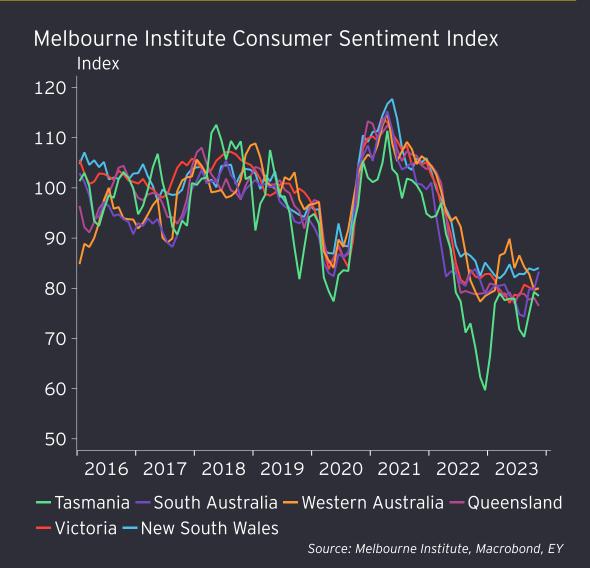
^{*} Total public sector data except for SA, QLD and NSW where Total public sector data was not available.

All states and territories, but the ACT, saw retail trade fall in the year to September, with consumer sentiment remaining below pre-COVID levels

Retail Trade, Constant Prices; September 2023 y/y, % (bar); q/q, % (dot)



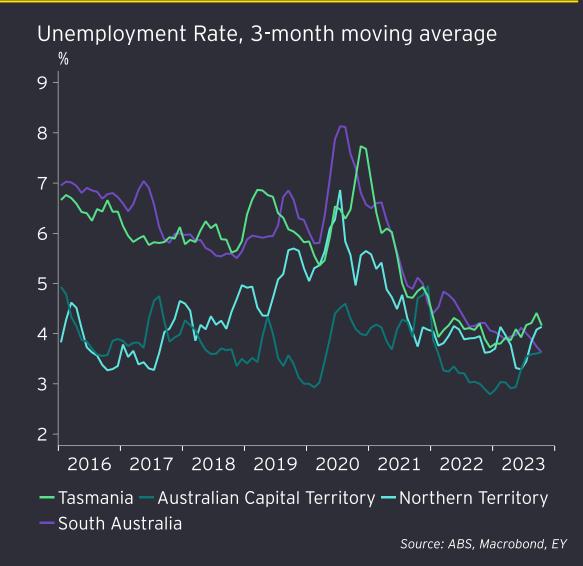
Source: ABS, Macrobond, EY





Queensland's unemployment rate is the highest at 4.3 per cent, but still low by historical standards; while NSW has the lowest at 3.4 per cent





Inflation pressures are moderating simultaneously, although not yet fast enough for the Reserve Bank





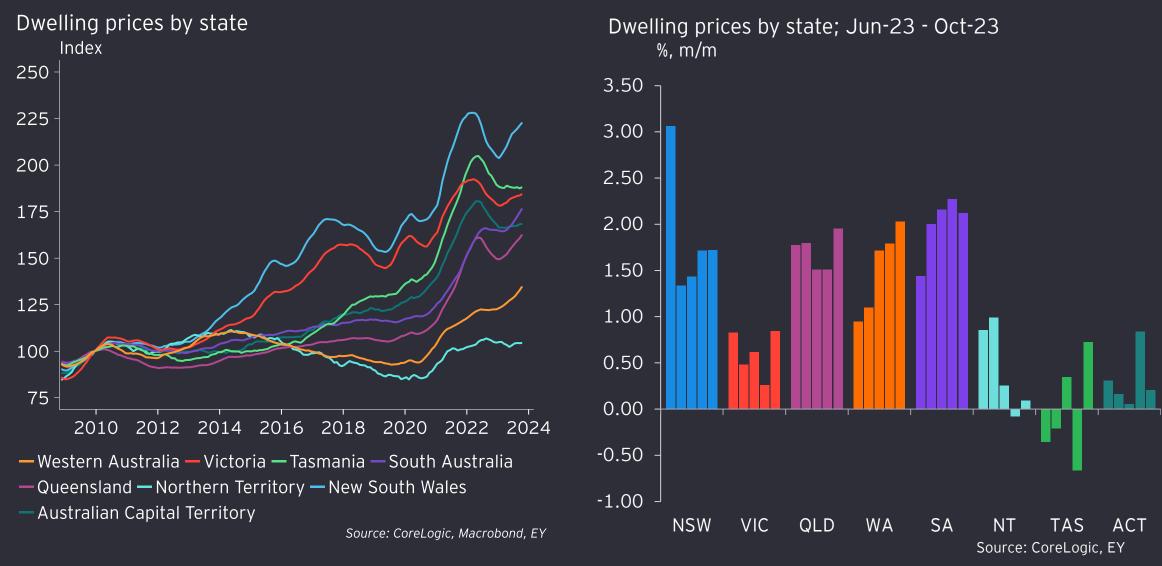


Real wages fell in all states and territories, apart from Tasmania, in the year to September as inflation continues to outpace wages growth



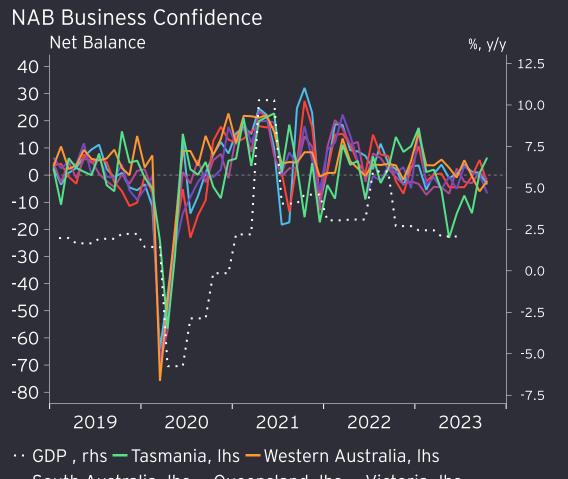


Since the pandemic, house price growth has been the strongest in SA and QLD (50 per cent), and the weakest in Victoria (14 per cent)



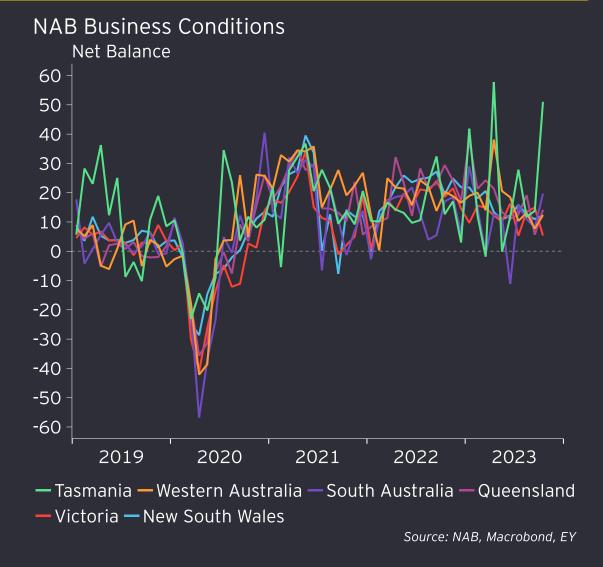


Business conditions are reported as positive in most states, but confidence is lower



- South Australia, Ihs Queensland, Ihs Victoria, Ihs
- -New South Wales, Ihs

Source: NAB, ABS, Macrobond, EY



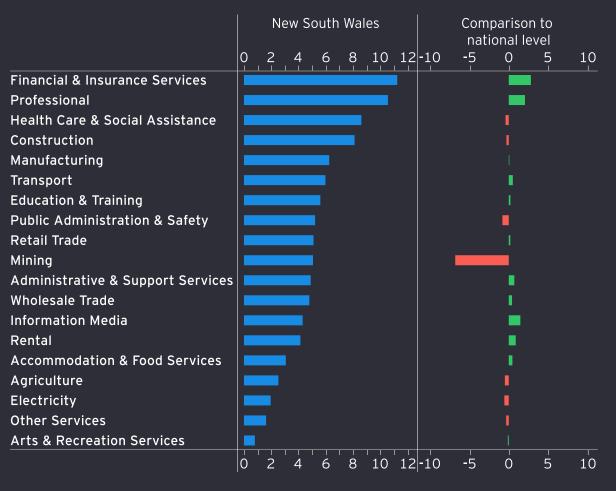


New South Wales



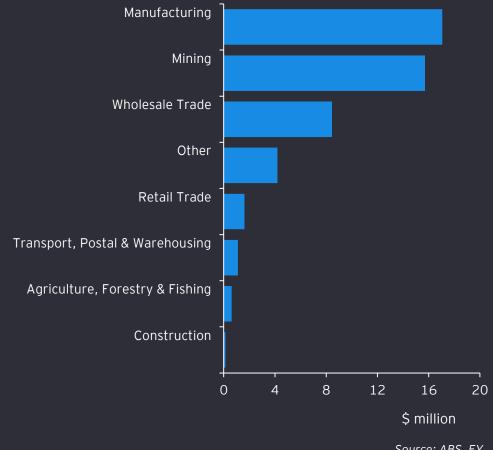
Financial & Insurance Services is the biggest industry in NSW

NSW industry share (FY23) and comparison to national industry share (Q2 2023)



Source: ABS, Macrobond, EY

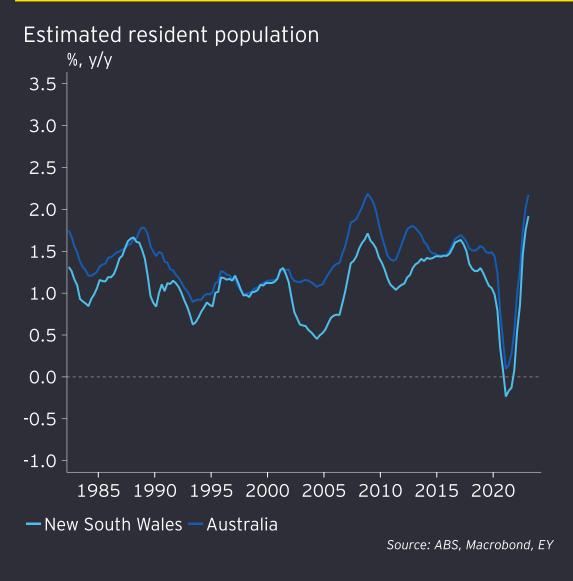
Value of merchandise exports by industry of exporter (NSW, FY20)

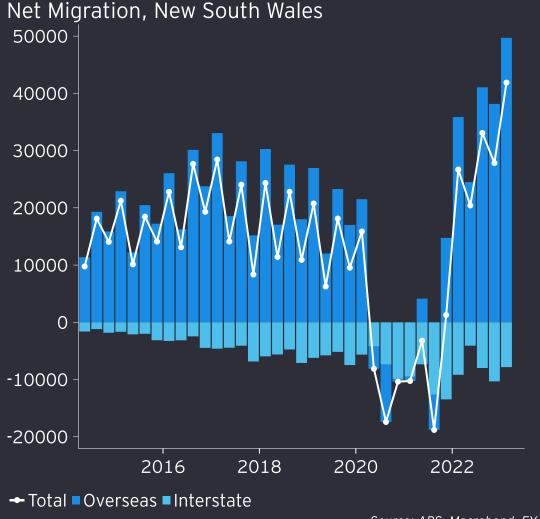


Source: ABS, EY



Population growth is strong as overseas migrants return, but net interstate migration is negative

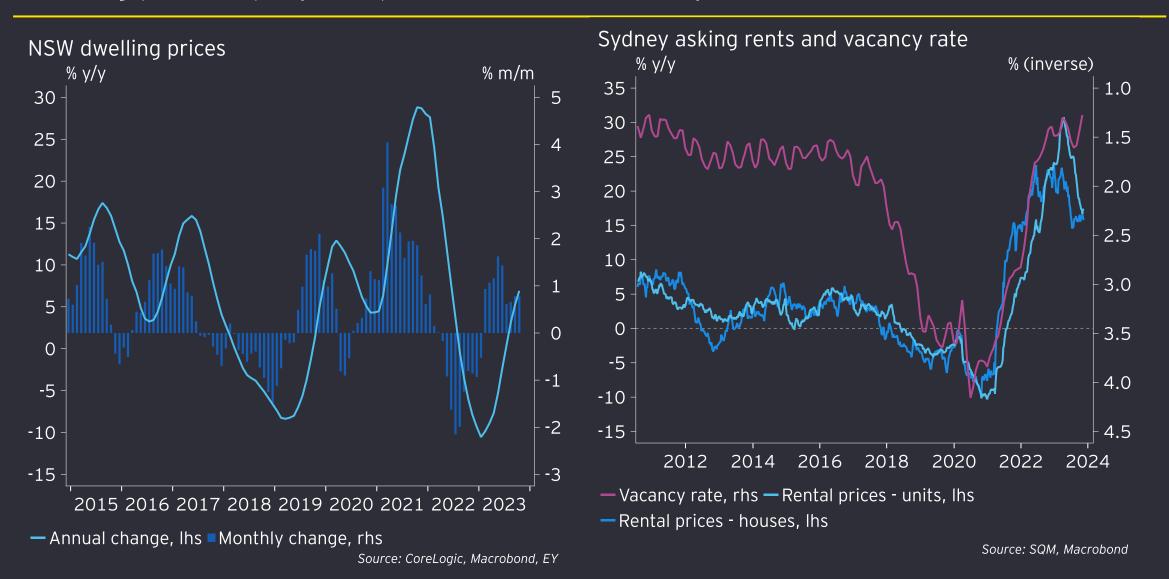








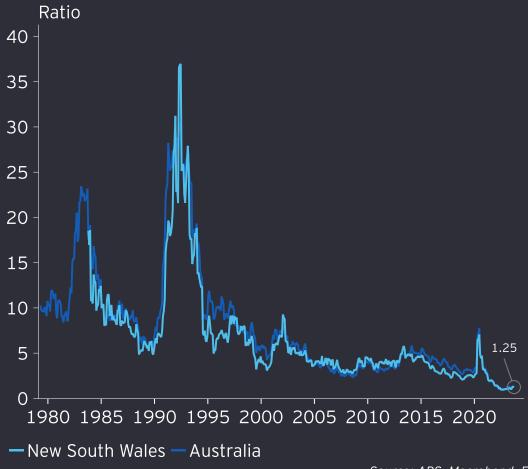
NSW, together with WA, is leading the recovery in the real estate market, with dwelling prices up by 9.4 per cent since January





NSW is the state with the lowest unemployment rate. While wages have picked up, NSW records the second lowest annual wages growth rate

Number of unemployed people for each job vacancy, New South Wales

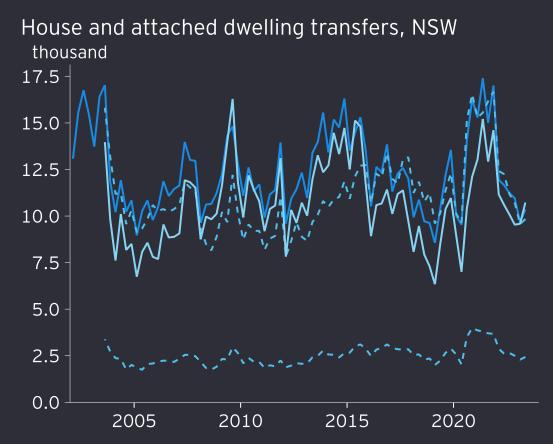








Dwelling completions continue to lag approval starts as skill shortages, especially in the latter stages of construction, continue to persist



- -- Apartments Rest of NSW
- Apartments Sydney
- - Established Houses Rest of NSW
- Established Houses Sydney

Source: ABS, Macrobond, EY



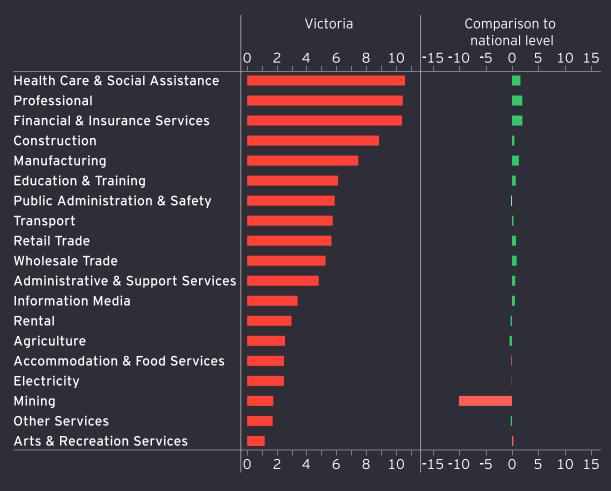


Victoria



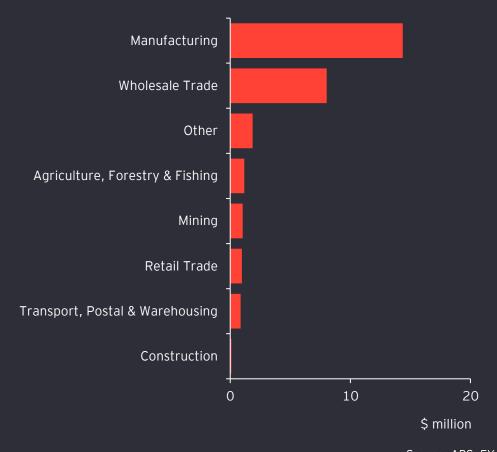
Victoria's industry structure is broadly based

VIC industry share (FY23) and comparison to national industry share (Q2 2023)



Source: ABS, Macrobond, EY

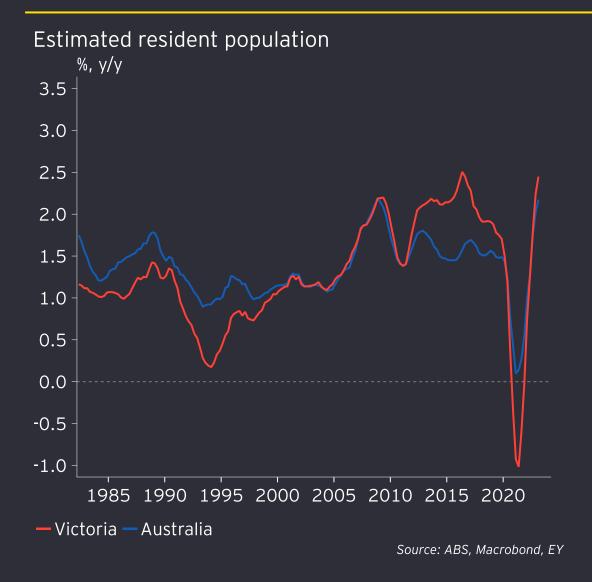
Value of merchandise exports by industry of exporter (Victoria, FY20)

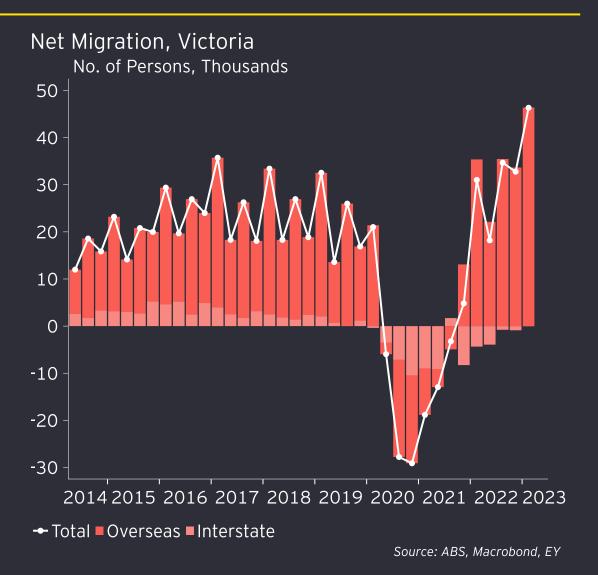


Source: ABS, EY



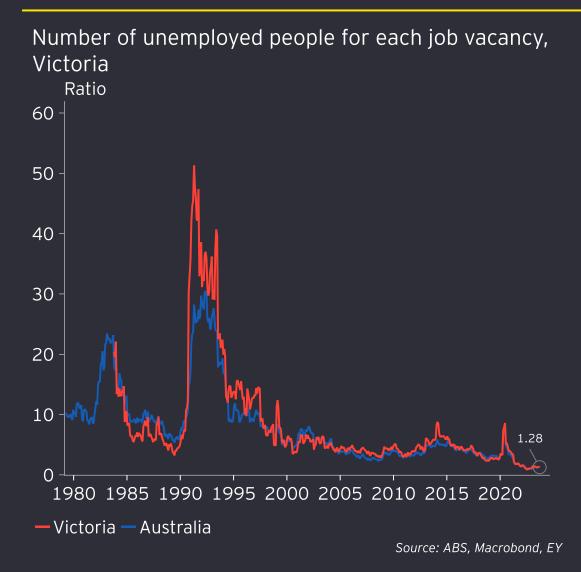
Victoria's population is now recovering as international migrants return enthusiastically and migration to other states has slowed

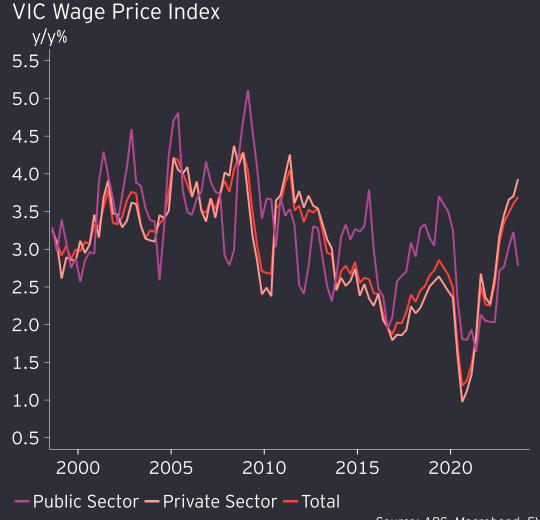






Victoria is experiencing the lowest annual wage growth of all states and territories despite a tight labour market



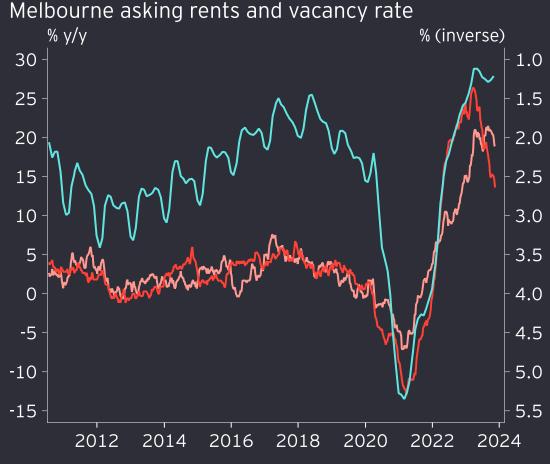






Dwelling prices increased 3.5 per cent since the start of the year, while rent increases seem to have peaked



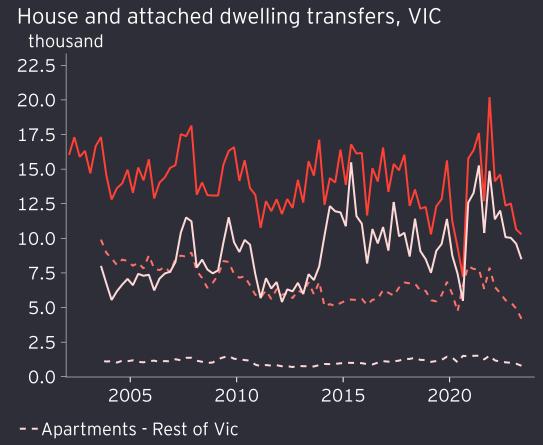


- Vacancy Rates, rhs Asking rent units, lhs
- Asking rent Houses, Ihs

Source: SQM, Macrobond, EY

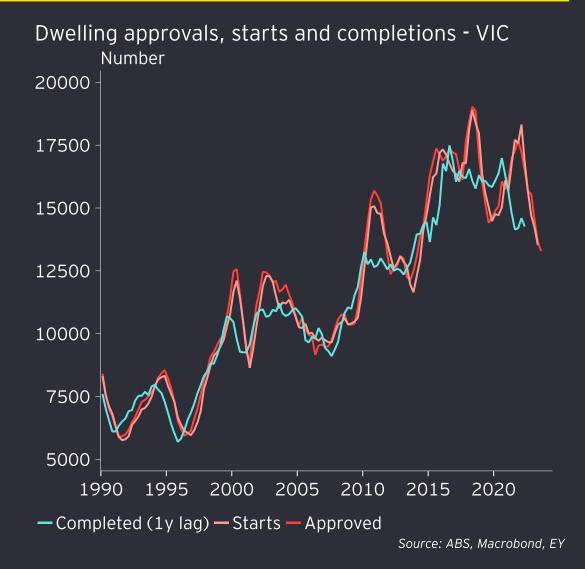


Dwelling starts and approvals continue to fall in Victoria as higher debt servicing costs and longer build lead times dampen demand



- Apartments Melbourne
- -- Established Houses Rest of Vic
- Established Houses Melbourne

Source: ABS. Macrobond, EY



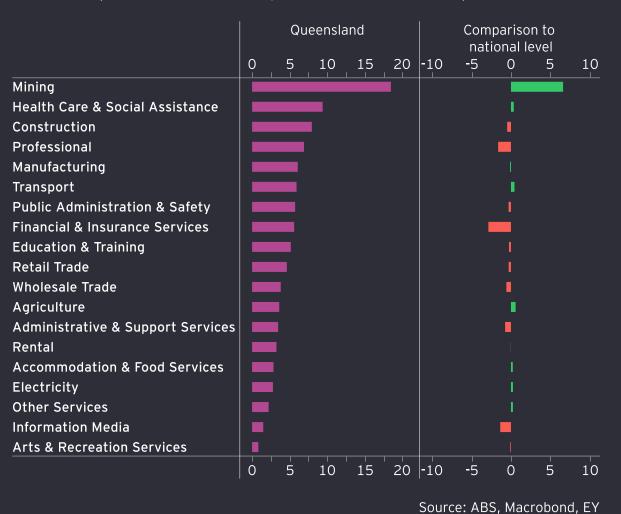


Queensland

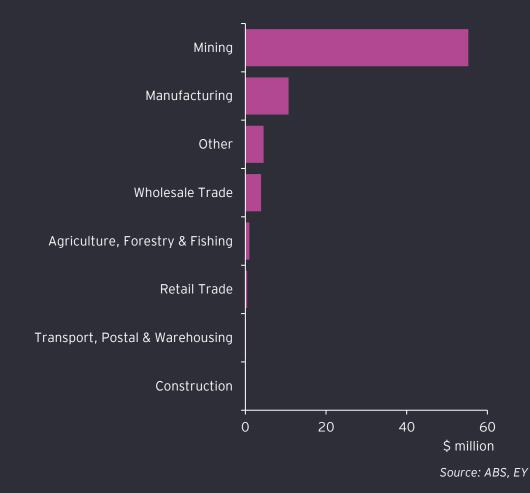


Mining is now the biggest single industry, making up more than 18 per cent of the Queensland economy

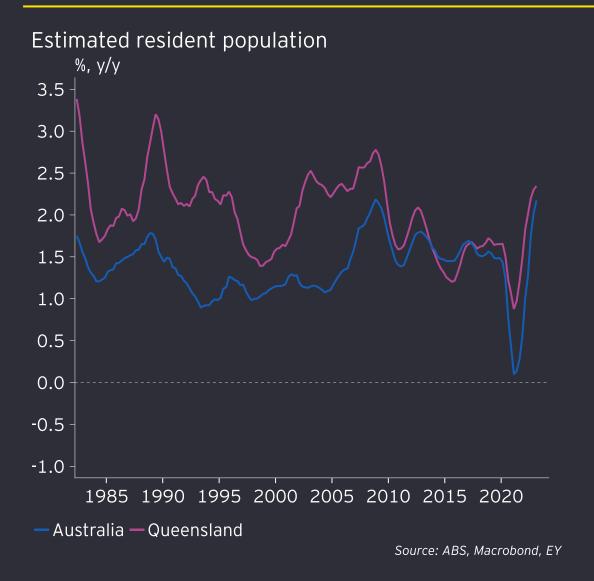
QLD industry share (FY23) and comparison to national industry share (Q2 2023)

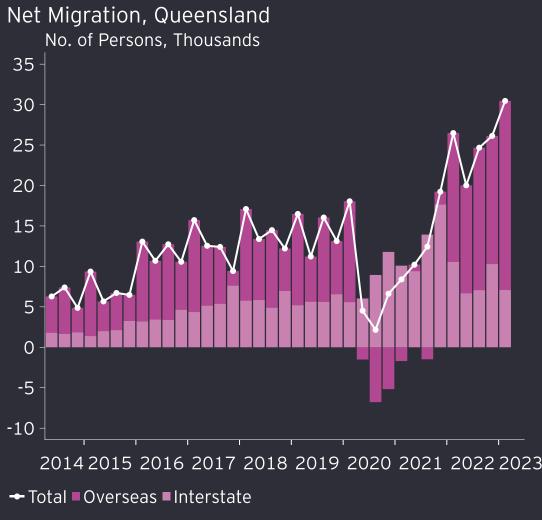


Value of merchandise exports by industry of exporter (Queensland, FY20)



Queensland is experiencing the third highest population growth, behind WA and Victoria, driven by both overseas and interstate migration

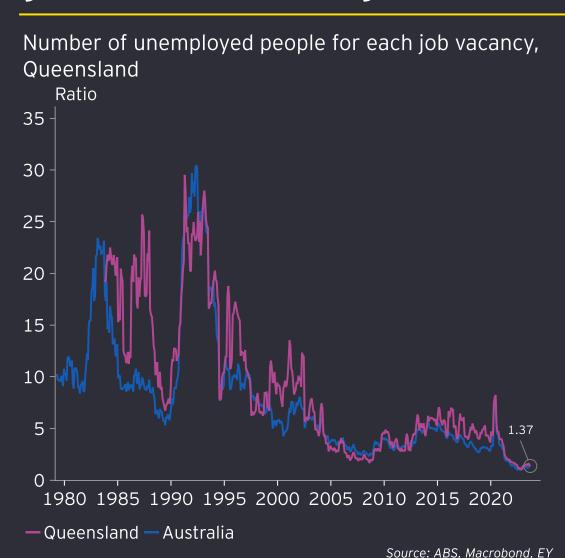




Source: ABS, Macrobond, EY



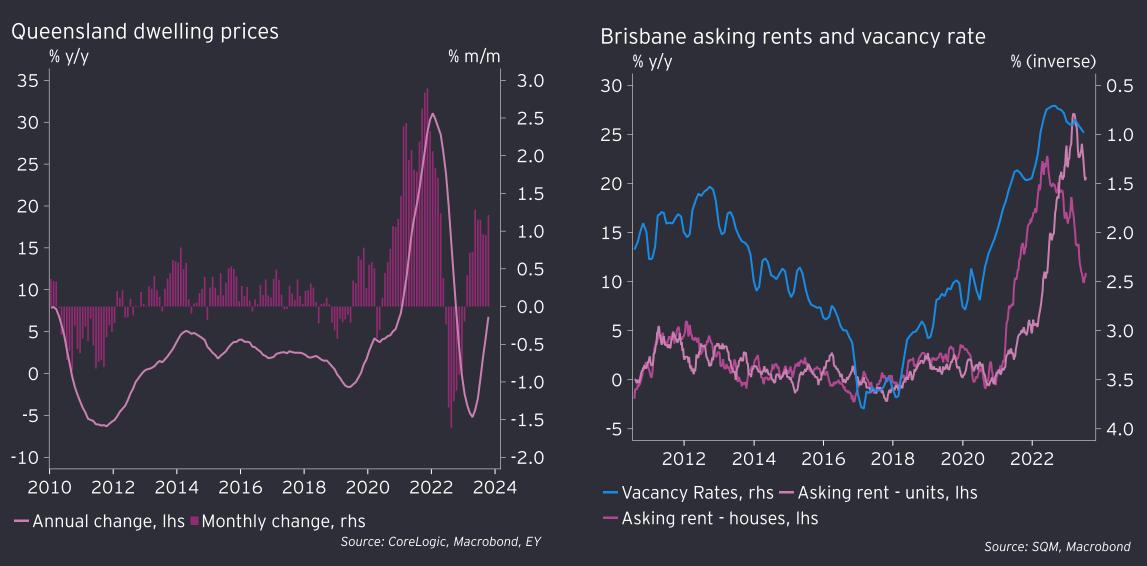
Queensland's unemployment rate is the highest of all states, yet its annual wage growth is also the strongest







Queensland's dwelling prices have increased almost 9 per cent since the start of the year; Brisbane is the second most expensive capital city to rent a unit



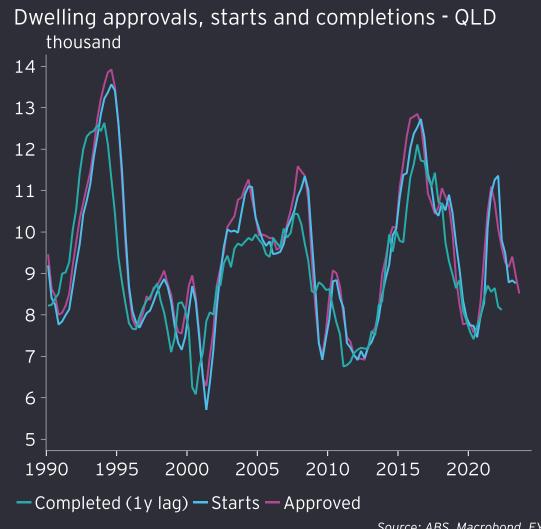


Dwelling completions lag as construction skill shortages continue to persist



- -- Apartments Rest of Queensland
- Apartments Brisbane
- -- Established Houses Rest of Queensland
- -Established Houses Brisbane

Source: ABS, Macrobond, EY





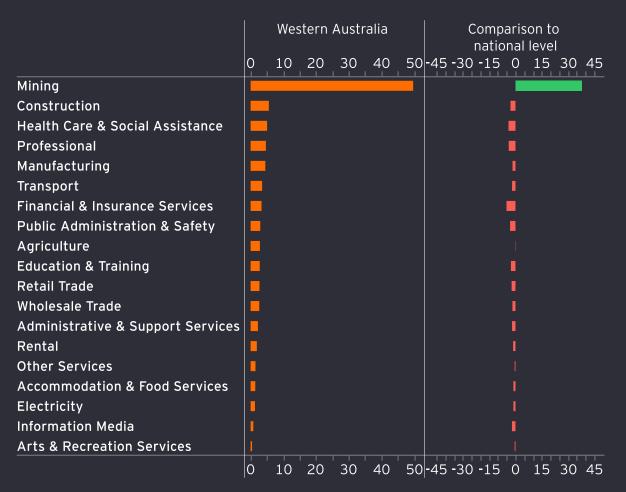


Western Australia



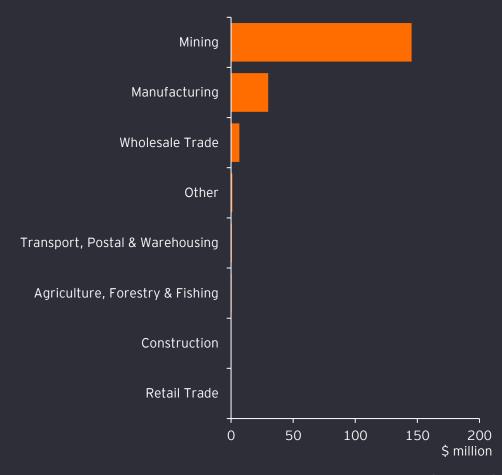
Mining makes up almost 50 per cent of the WA economy

WA industry share (FY23) and comparison to national industry share (Q2 2023)



Source: ABS, Macrobond, EY

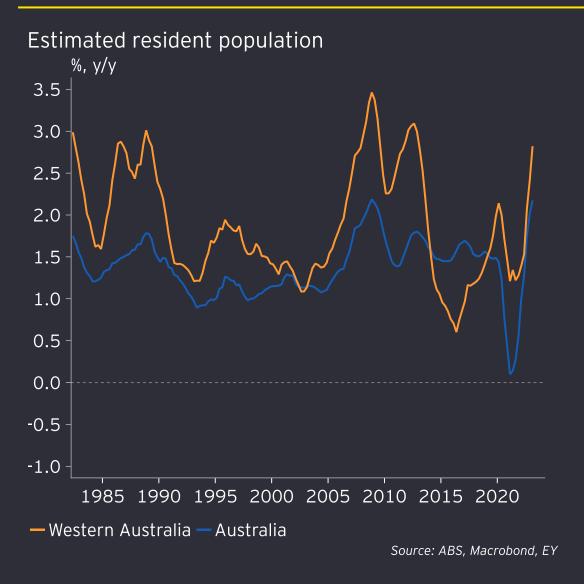
Value of merchandise exports by industry of exporter (WA, FY20)

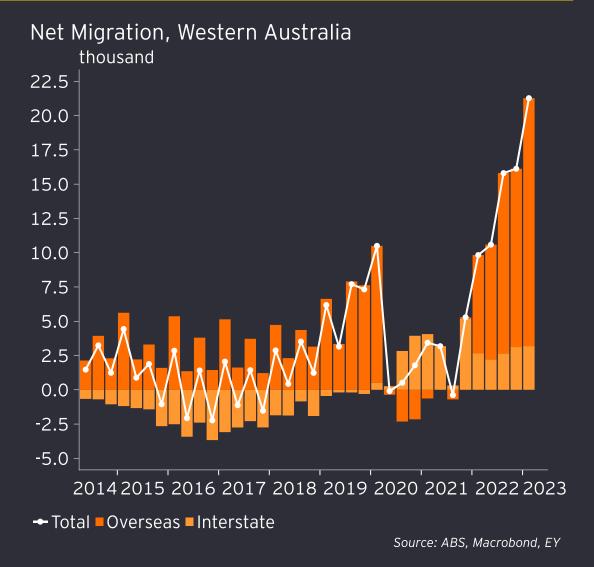


Source: ABS, EY



WA's population increased 2.8 per cent in the year to March, compared to 2.2 per cent on a national level, due to overseas migration in particular

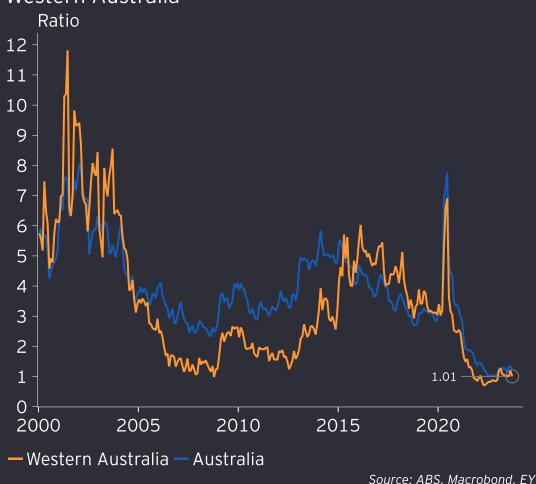


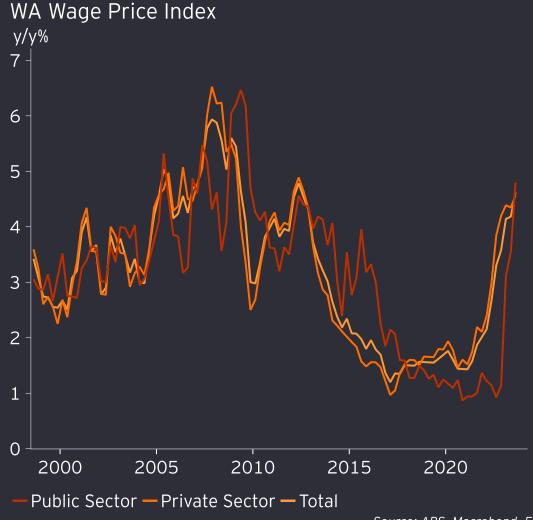




WA has the second strongest wages growth of the states due to both the private and public sector, with one of the tightest labour markets in the country

Number of unemployed people for each job vacancy, Western Australia

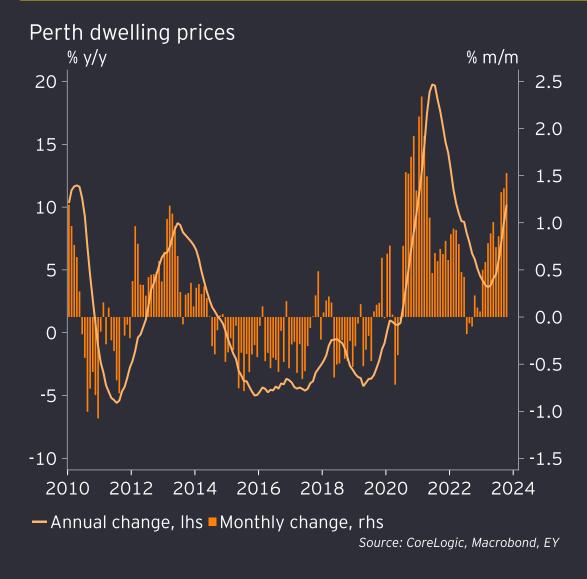




Source: ABS, Macrobond, EY



WA, together with NSW, is leading the recovery in the real estate market, with dwelling prices up by 9.5 per cent since January

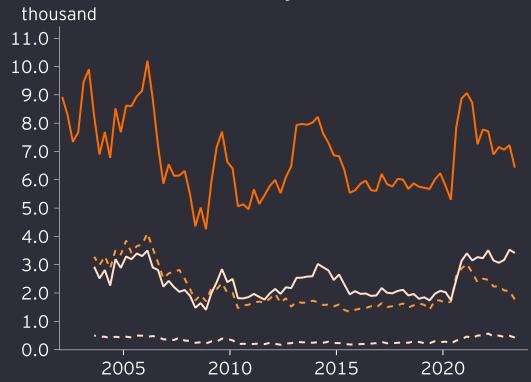






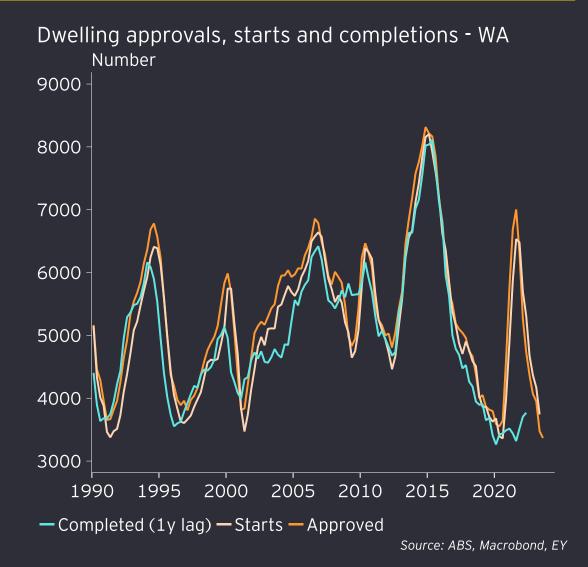
Residential construction completions continue to be hampered by skills and material shortages and soft demand, due to higher interest rates

House and attached dwelling transfers, WA



- -- Apartments Rest of WA
- Apartments Perth
- -- Established Houses Rest of WA
- Established Houses Perth

Source: ABS, Macrobond, EY



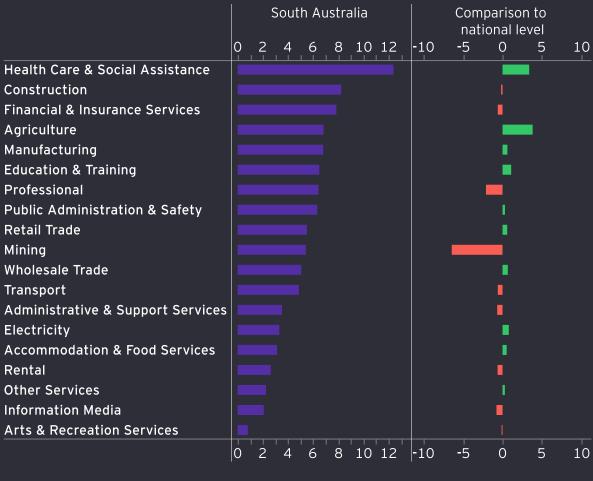


South Australia



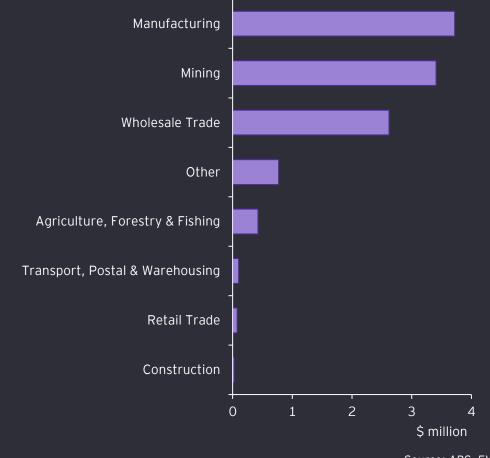
South Australia has a relatively large health care and social assistance industry

SA industry share (FY23) and comparison to national industry share (Q2 2023)



Source: ABS, Macrobond, EY

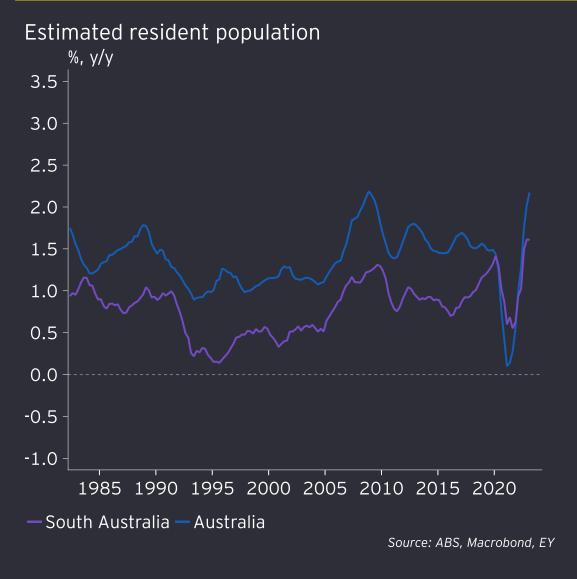
Value of merchandise exports by industry of exporter (SA, FY20)

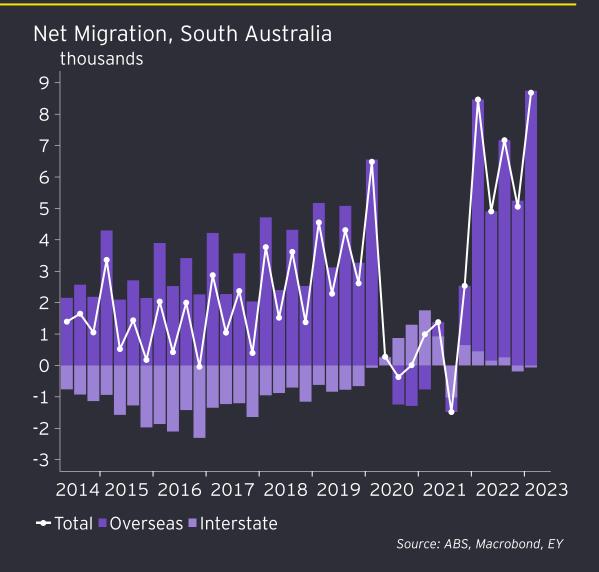


Source: ABS, EY



Overseas migration has bounced back, but population growth remains below the national average

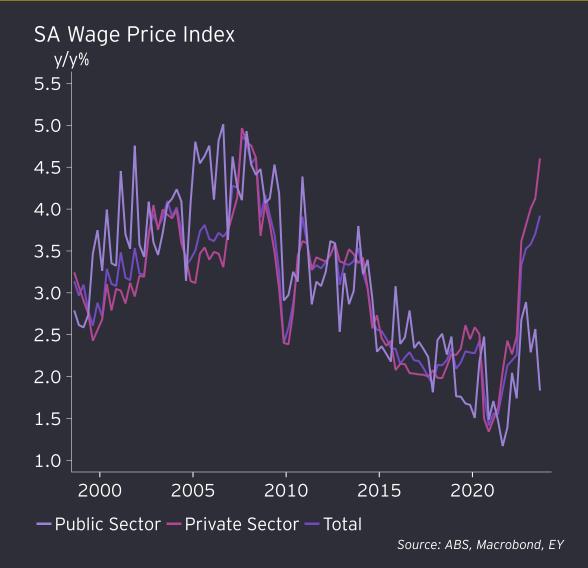






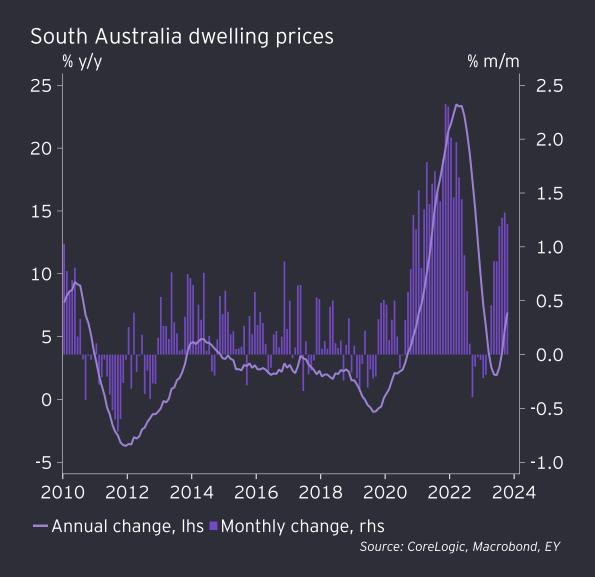
Private sector wages growth has surged above the public sector wage growth

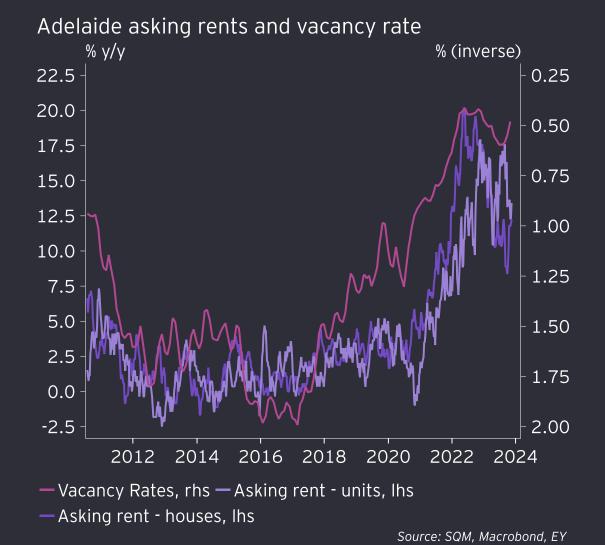






Dwelling prices have increased 7 per cent since the start of the year, up 50 per cent since the start of the pandemic

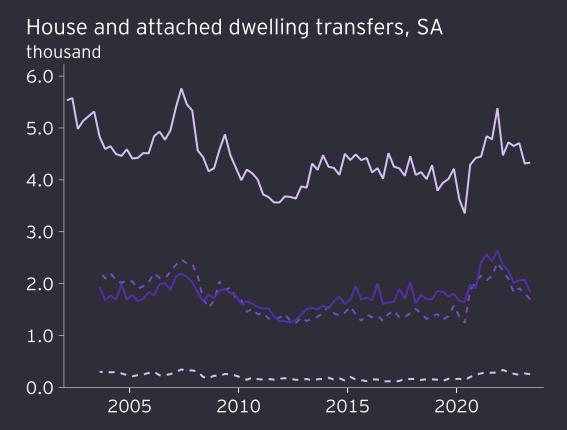




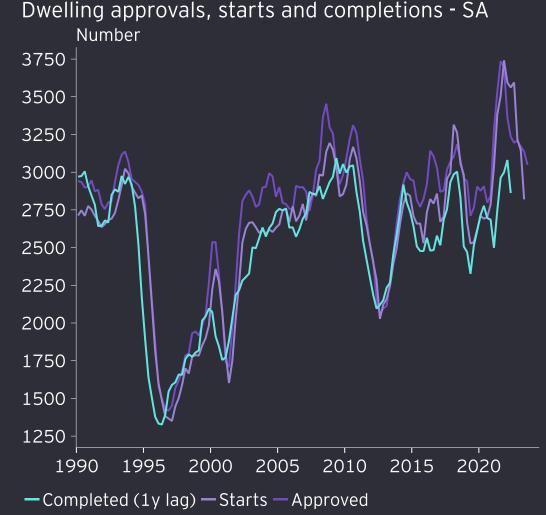


EY

Dwelling completions have dropped as material and skill shortages continue to pose a challenge



- Apartments Adelaide
- Established Houses Adelaide
- -- Apartments Rest of SA
- -- Established Houses Rest of SA



Source: ABS, Macrobond, EY

Source: ABS, Macrobond, EY

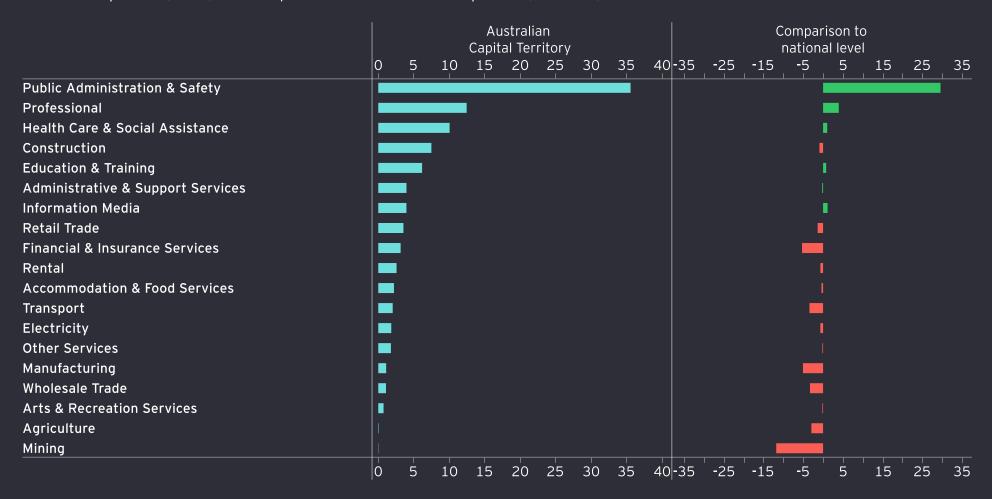


Australian Capital Territory



Public Administration and Safety makes up more than a third of ACT's economy

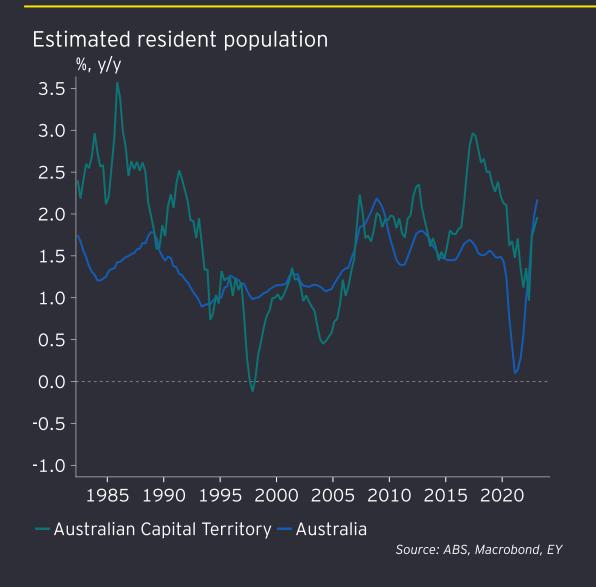
ACT industry share (FY23) and comparison to national industry share (Q2 2023)

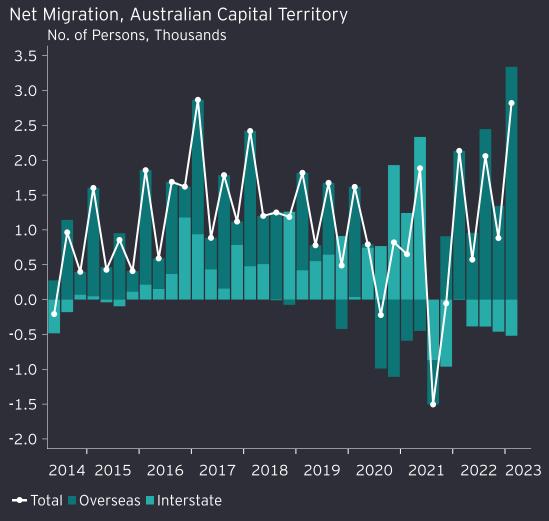


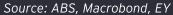
Source: ABS, Macrobond, EY



Population growth has picked up due to overseas migration



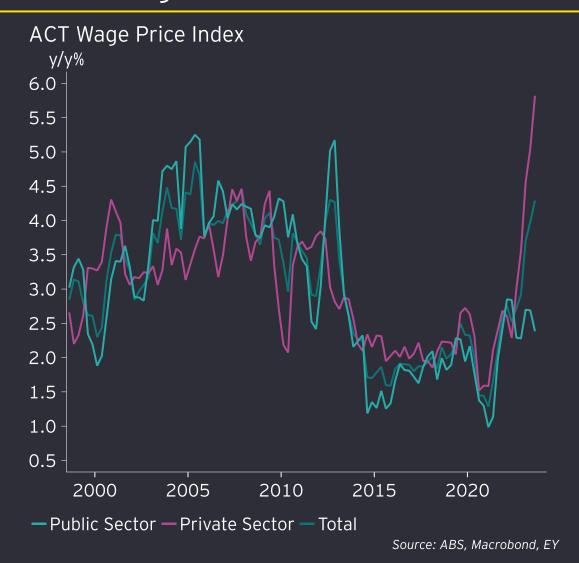






ACT continues to record one of the tightest labour markets of all states and territories and private sector wage growth is strong

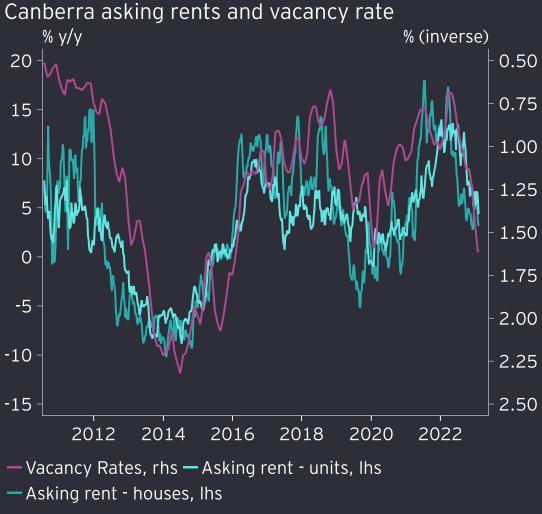






The ACT's real estate market recovery began in April but prices have only increased by 1.2 per cent since

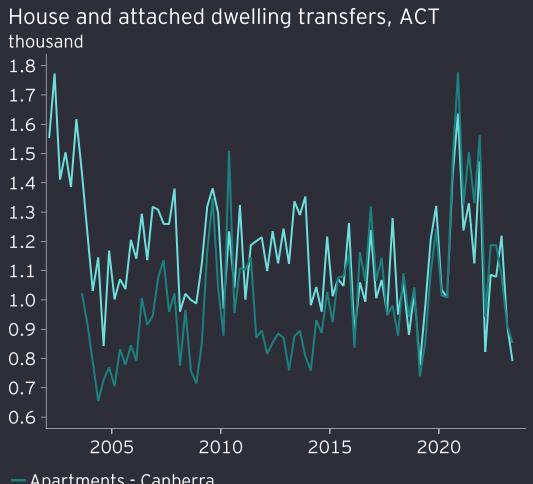








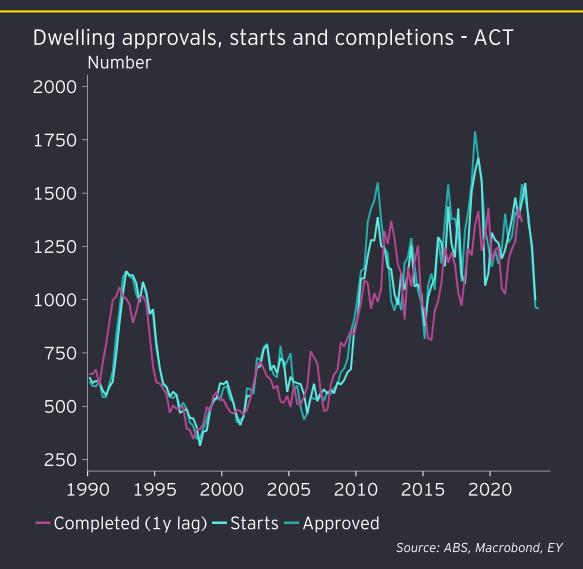
Dwelling completions have picked up in the ACT, but starts and approvals have dropped after peaking last year





- Established Houses - Canberra





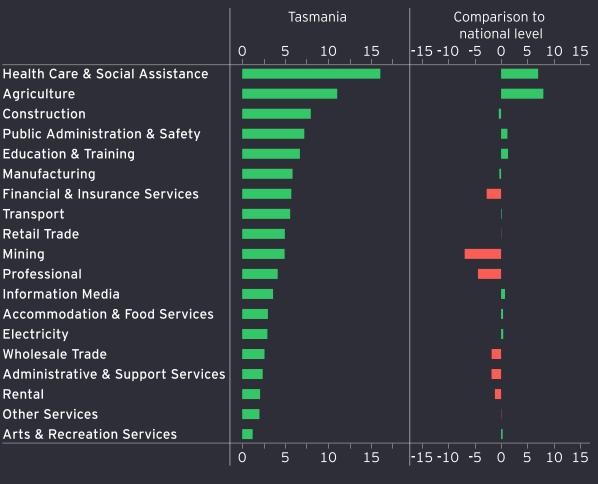


Tasmania



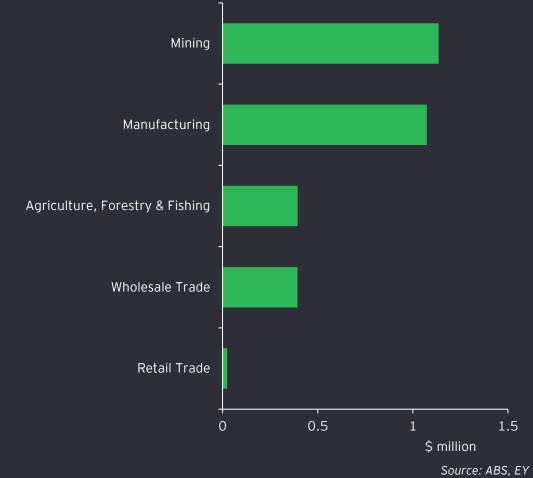
Tasmania has a strong focus on health care and agriculture

TAS industry share (FY23) and comparison to national industry share (Q2 2023)



Source: ABS, Macrobond, EY

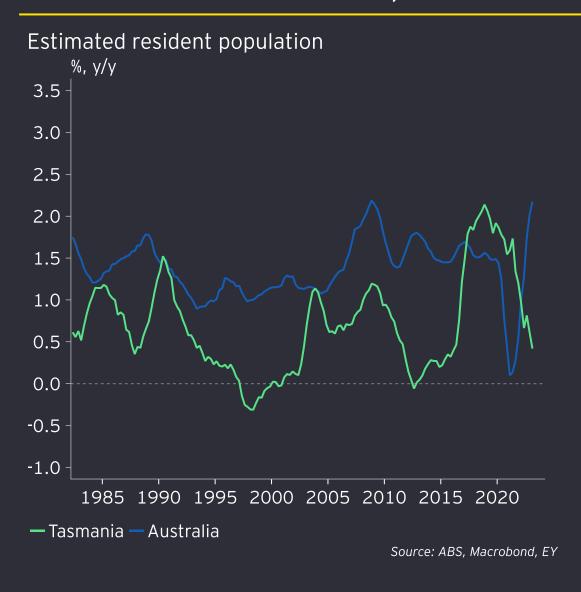
Value of merchandise exports by industry of exporter (Tasmania, FY20)

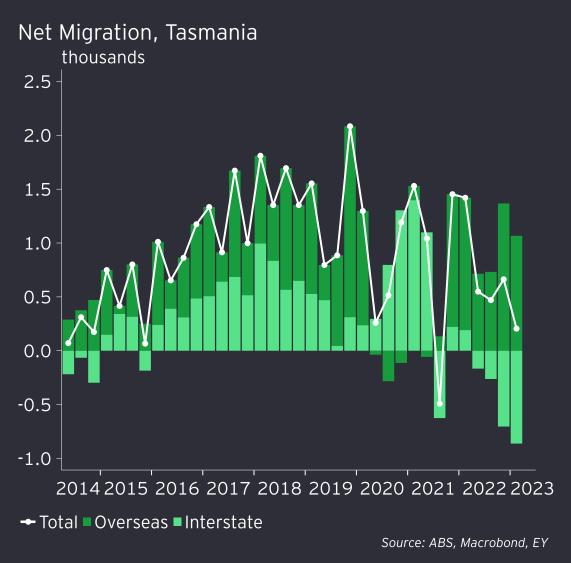






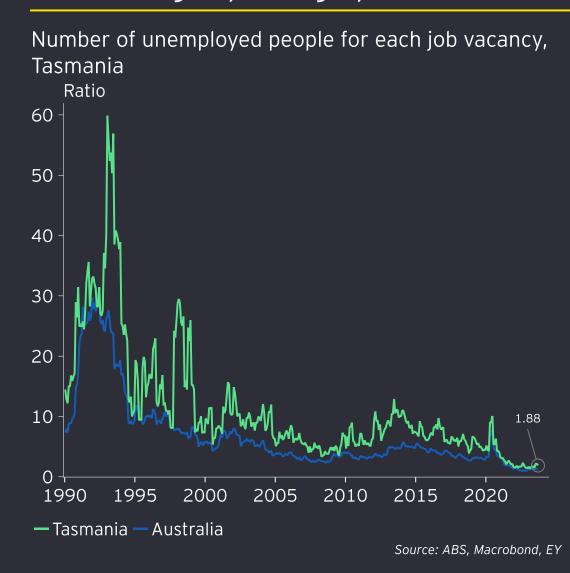
Tasmania's population growth rate is well below the national average as the state suffers interstate departures







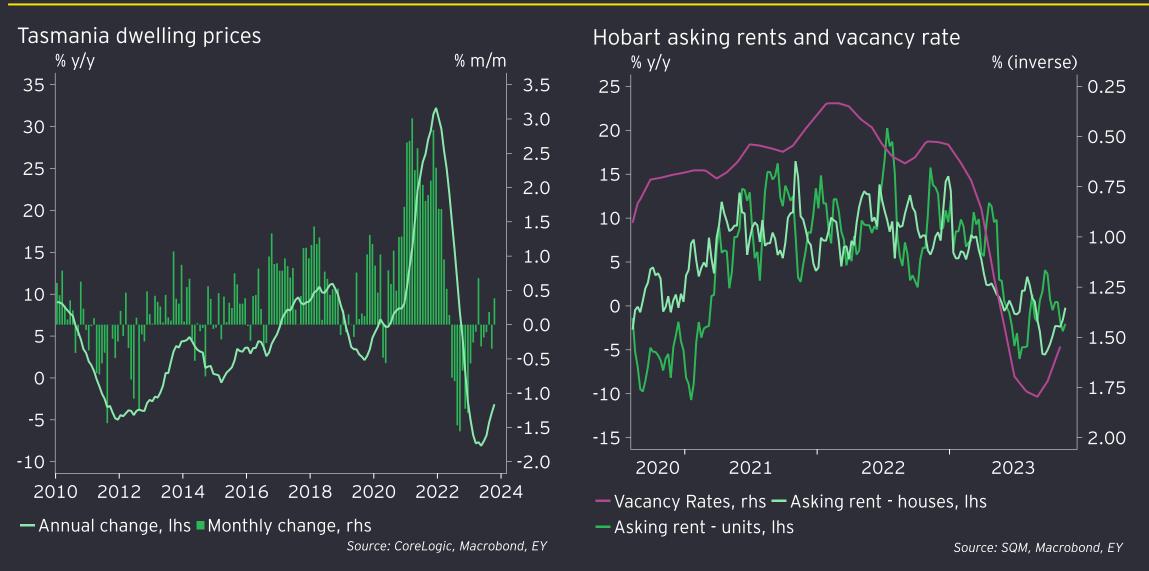
Wages growth is relatively strong in Tasmania, with both public and private sector wages picking up





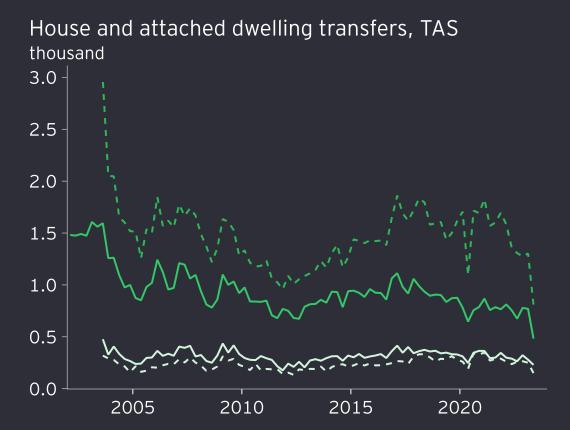


Tasmania is the only state where house prices have not yet picked up this year





Dwelling transfers are falling and completions lagging, as disruptions persist and demand for new homes is impacted by higher borrowing costs



- -- Apartments Rest of Tasmania
- Apartments Hobart
- -- Established Houses Rest of Tasmania
- Established Houses Hobart

Source: ABS, Macrobond, EY



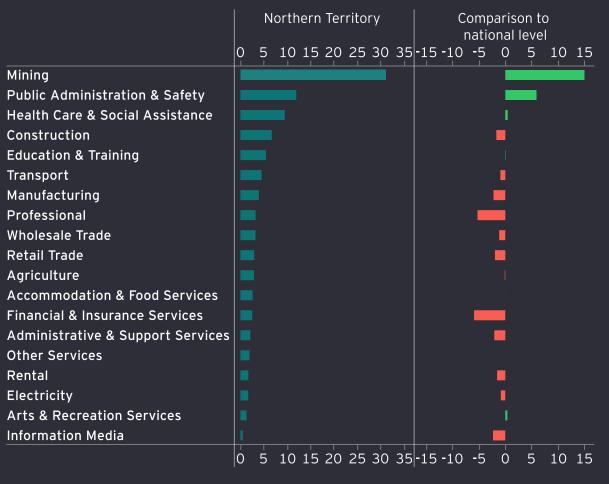


Northern Territory



Mining makes up more than 30 per cent of the NT economy

NT industry share (FY23) and comparison to national industry share (Q2 2023)



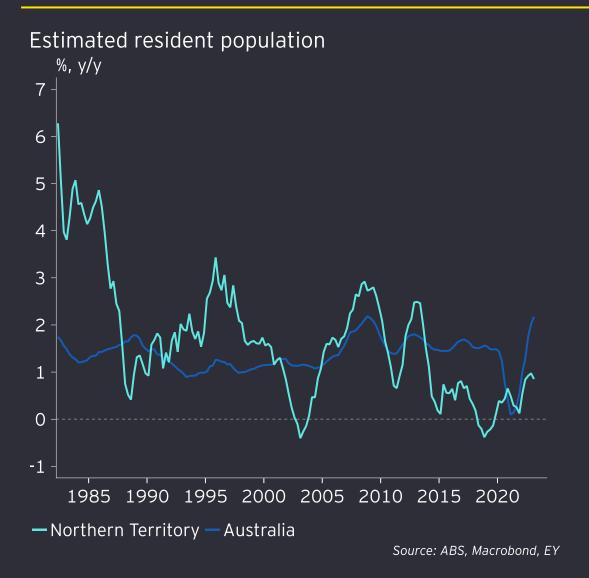
Source: ABS, Macrobond, EY

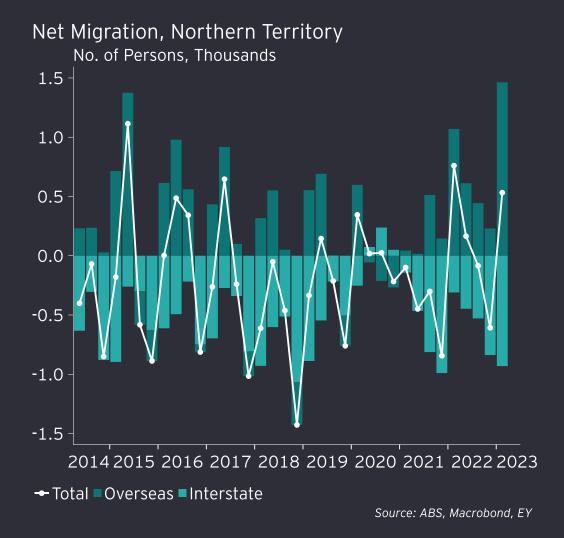
Value of merchandise exports by industry of exporter (NT, FY20)





Population growth is well below the national average as residents continue to move interstate in net terms



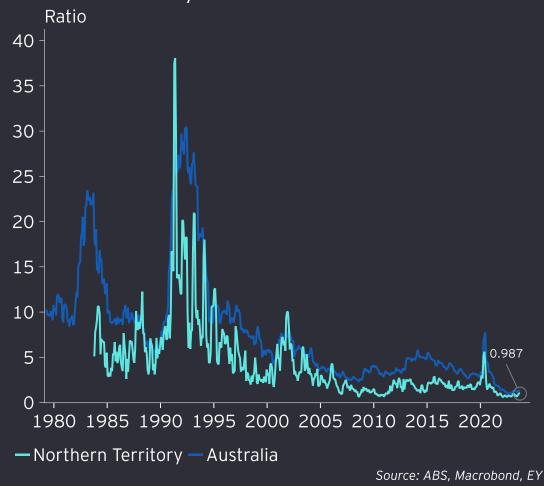


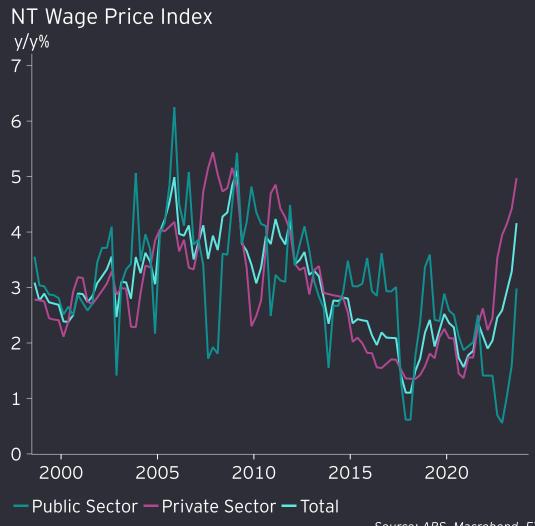




Wages continue to grow amidst a very tight labour market, with private sector wages leading the increase

Number of unemployed people for each job vacancy, Northern Territory

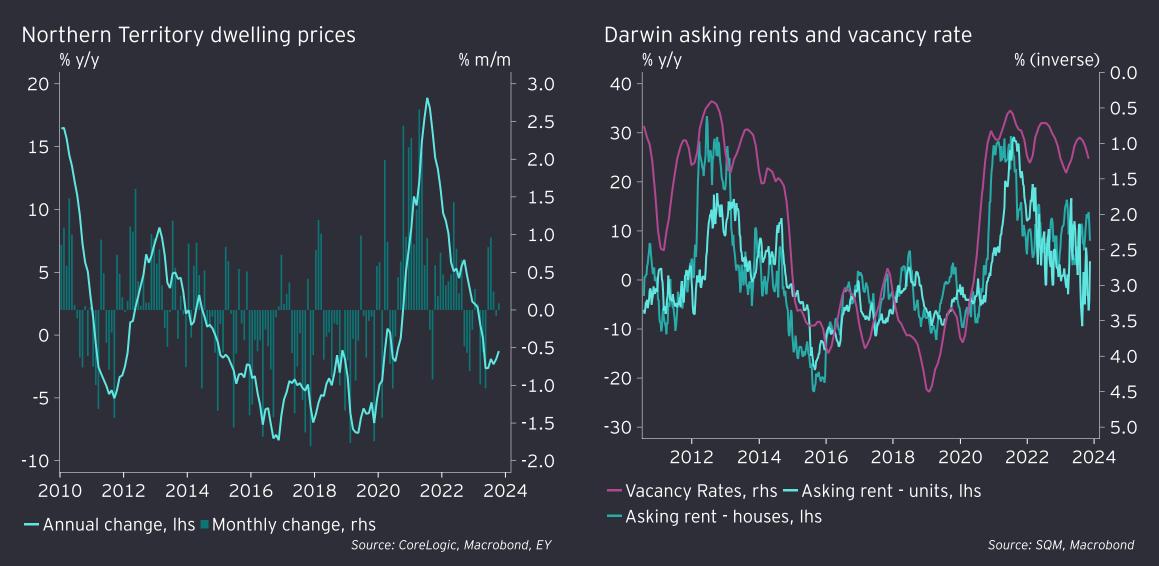






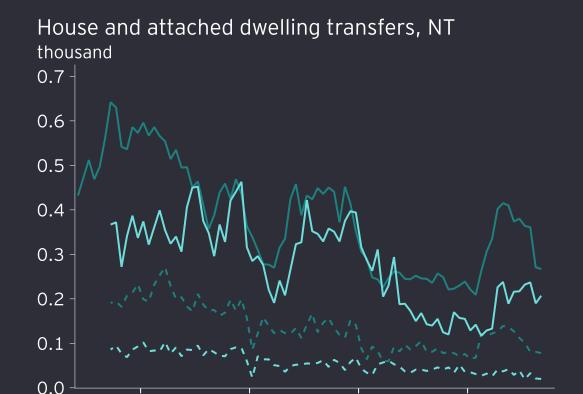


Dwelling prices started to pick up in June, having increased 2 per cent since





Residential construction is at historically low levels after surging around a decade ago, when mining activity was very strong



2010

-- Apartments - Rest of NT

2005

- Apartments Darwin
- --Established Houses Rest of NT
- Established Houses Darwin

Source: ABS, Macrobond, EY

2020





2015

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