



**EY Entrepreneur  
Of The Year™**

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# EY Entrepreneur Of The Year™

International Entrepreneurship Award

## Instruction

Fill out the application and send its scanned version along with the attachments listed on the third page to eoy@az.ey.com. Afterwards, the hardcopies of the documents should be sent to the above-mentioned address. The information specified in this application is considered confidential and will only be used by an independent international jury.

To participate in the competition, the Nominee must: be the owner / head of an Azerbaijani private or company; currently bear the primary responsibility for the operations of this company; be part of the top management of the company.

## Nominee

Please fill in block letters:

Nominee's full name: .....

Date of birth: ..... Position: .....

Social Profiles:

Facebook: ..... Twitter: ..... Instagram: .....

Name of Company: .....

TIN: .....

Address: .....

City: ..... ZIP code: .....

Street, building, block: .....

Phone: .....

E-mail: ..... Website: .....

Sponsored by:



**General information**

Briefly describe the business of the Nominee's company (main products and services)

.....  
.....

- ▶ When was the company founded? .....
- ▶ When did the Nominee take a leadership position? .....
- ▶ What is the percentage of ownership in the company? ..... %
- ▶ What kind of remarkable event in the formation of the company / business occurred during the last 2 years? .....

- ▶ Are company shares listed on the stock exchange? Yes No
- ▶ Specify the investors of the company that provide or have provided financing .....

- ▶ Has the Nominee or the Nominee's company been a subject of investigations by a government body, civil complaint or criminal complaint affecting operations of the company? Yes No  
If yes, attach a separate document describing the status of the investigation.

**Financial information**

Financial information is an important quantifiable indicator of success available to the judging panels; therefore, it is required that the financial data sector be completed in full. This information is required for all award categories.

Strictly confidential

- ▶ Has the company merged with another company within the past two years? Yes No  
If yes, when? .....

**The company performance for the past two years**  
(This information will be treated as strictly confidential)

	2019	2020	2021*
Fiscal year-end	..... / ..... / .....	..... / ..... / .....	..... / ..... / .....
Total full-time employees	.....	.....	.....
Income before taxes	.....	.....	.....
Profit after taxes	.....	.....	.....

\* You can mark NA, if the data is not available yet, but please note that we require this information by the end of application submission period (31.12.2021)

**Reliability of the information provided**

To the best of my belief, the information presented in this application is complete and reliable.

All financial information presented in this application is confidential and cannot be disclosed without my consent (except for the disclosure of such information to persons engaged in the organization of the competition for the purpose of my participation in this event).

I understand that the information provided by me in this application will be used by an independent jury in determining the winners of the competition, and I hereby consent to the use of this information for the indicated purposes. I also consent to the use of such information for research, educational and other purposes provided that such use does not divulge my identity or identity of the company to any person other than sponsors, judges and their respective affiliates.

If I am selected as a regional or national finalist or award winner, I hereby consent to the use of my name, the name of my company, non-financial information, photos, video and audio materials from any sources for conducting the Entrepreneur of the Year program. I agree that no compensation shall be due to me or my company for such usage. In addition, I hereby express full and unconditional consent to the terms of the Consent to the processing of personal data\*\*.

Nominee's signature: ..... Date: .....  
(Signature required for nomination to be considered.)

**Attachments**

Your application will not be considered without attached Tax Reconciliation List and Financial Statements for the last 2 years. Provide information on the below-listed topics as an appendix to this questionnaire. Attach a high-quality portrait photograph of the Nominee in JPEG format.

**1. Nominee**

Describe the entrepreneurial qualities of the Nominee, his ability to manage risks and make decisions under uncertainty, work experience, special skills, major achievements, etc.

**2. Company**

Describe the history of the Nominee’s company, including the root idea of its establishment and business strategy, an assessment of the complexity of establishing a business and its development. Indicate the risks and other significant obstacles that the Nominee has overcome.

**3. Future plans**

Describe the Nominee’s plans for the future of the company, demonstrating his planning skills as a leader. Tell us about new products and services offered by the company.  
Include a description of the unique features of the Nominee’s business, the key differences of the company from competitors, and applied management methods.

**4. Corporate culture and social responsibility**

Provide information on how the atmosphere in the company and corporate culture contribute to proactivity of employees, their professional growth and the preservation of the team.  
Describe the Nominee’s initiatives to improve the internal climate in the organization, examples of the company participation in community engagement and social programs at the local / regional level.

**Recommendation**

Indicate the persons who assisted the Nominee in carrying out entrepreneurial activities and can provide relevant recommendations (for example, a bank representative, independent auditor, legal adviser, board of directors member, external consultant, representative of a public relations firm, etc.).

Name: ..... Company: .....  
Position: ..... Address: .....  
Phone: ..... E-mail: .....

Name: ..... Company: .....  
Position: ..... Address: .....  
Phone: ..... E-mail: .....

Name: ..... Company: .....  
Position: ..... Address: .....  
Phone: ..... E-mail: .....

**Nominator**

If you are a nominator submitting on behalf of a Nominee fill out this section.

Name: .....  
Company: .....  
Position: .....  
Address: .....  
City: ..... ZIP code: .....  
Street, building, block: .....  
Phone: ..... E-mail: .....

How did you hear about the contest?:  
.....  
.....  
.....  
.....



Candidate's business card

## **\*\* Consent to personal data processing**

By filling out the form available at [www.eoy.az](http://www.eoy.az), a person who registers to participate in the event and receive information, including advertising, from the member firms of EY global network, expresses the consent to Ernst & Young (CIS) BV and its Branch in the Republic of Azerbaijan for the processing of Personal Data in accordance with the following conditions:

1. This consent is given to the processing of Personal data, regardless the use of automation tools.
2. This consent is given to the processing of the following Personal data: personal data that is not specific or biometric: last name, first name; place of work and position; contact information (email address, phone number).
3. Personal data are not publicly available.
4. The purpose of personal data processing: participation in the events of the member firm of EY global network, marketing activities of the member firm of EY global network (including surveys and studies conducted by the member firm of EY global network) and obtaining of promotional items from the member firm of EY global network.
5. The grounds for the processing of personal data are: article 32.III. of the Constitution of the Republic of Azerbaijan and article 8 of the Law of the Republic of Azerbaijan № 998-IIIQ, dated 11 May 2010 "On Personal Data" regarding the consent for personal data processing.
6. The following actions may be performed during the processing of personal data: accumulation, recording, systematizing, registering, archiving, specification (update, change), retrieval, use, deleting, sanitation, blocking, transmitting (dissemination, presentation, providing access), liquidation.  
  
In addition, the person hereby agrees to the assignment of the processing of his/her personal data to third parties to achieve the goals specified in paragraph 4 of this Consent.
7. The Consent is given also on the possible transfer of personal data to third parties, including; legal entities that are members of Ernst & Young Global Network.
8. This Consent is given also for cross-border transfer of personal data.
9. Personal data shall be processed until each of the indicated firms of the EY global network receives a notice of termination of the processing of personal data, after which personal data shall be liquidated within a period of 12 (twelve) calendar months.
10. This Consent may be revoked by sending a written application to the member firm of the EY global network at: Port Baku Towers Business Center, South Tower, 9th floor, 153 Neftchilar Ave., Baku, AZ1010, Azerbaijan.
11. This consent shall be valid until the termination of the processing of personal data specified in paragraphs 9 and 10 herein.

### **Compensation of damages**

I hereby agree to reimburse the third parties for material damages incurred (including any liability, loss, property damage, costs and expenses, as well as reasonable remuneration of outsourced and inhouse lawyers) in an event the third parties apply to the member firms of EY global network with claims in connection with processing of their (personal data subjects) Personal Data by the former, providing that the data were received, disclosed and transferred by me without relevant permission of the third parties.

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EY works together with companies across the CIS and assists them in realizing their business goals. 5,500 professionals work at 19 CIS offices (in Moscow, St . Petersburg, Novosibirsk, Kazan, Togliatti, Vladivostok, Almaty, Nur-Sultan, Bishkek, Baku, Kyiv, Tashkent, Tbilisi, Minsk and other locations).

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