



AI-enabled non-financial risk management

Discussion paper

EY

Building a better
working world



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1. Executive summary

What are non-financial risks (NFRs)?

Non-financial risks (NFRs) refer to a broad category of risks that organizations face, which are distinct from traditional financial risks such as credit risk, market risk, and liquidity risk, etc. These risks encompass a wide range of factors that can impact an organization's performance, reputation, and sustainability.

NFRs are typically not directly related to financial transactions or balance sheet items but can have significant implications for an organization's overall success and long-term viability. NFRs can be classified into various categories, including but not limited to:



OPERATIONAL RISKS

These risks arise from internal processes, systems, or human errors, and they can result in disruptions to business operations, compliance failures, or inefficiencies.



REPUTATIONAL RISKS

Reputational risks pertain to damage or negative perception of an organization's brand, image, or standing in the eyes of customers, stakeholders, or the public.



REGULATORY AND LEGAL RISKS

These risks stem from non-compliance with laws, regulations, or ethical standards, leading to potential legal disputes, fines, or penalties.



CYBERSECURITY AND TECHNOLOGY RISKS

These risks arise from threats to an organization's information systems, data breaches, cyber-attacks, and technological vulnerabilities.



SOCIAL RISKS

Social risks relate to an organization's impact on society, such as labor practices, employee welfare, community relations, and human rights concerns.



ENVIRONMENTAL RISKS

These risks are associated with the impact of an organization's operations on the environment, including pollution, resource depletion, and climate change-related issues.

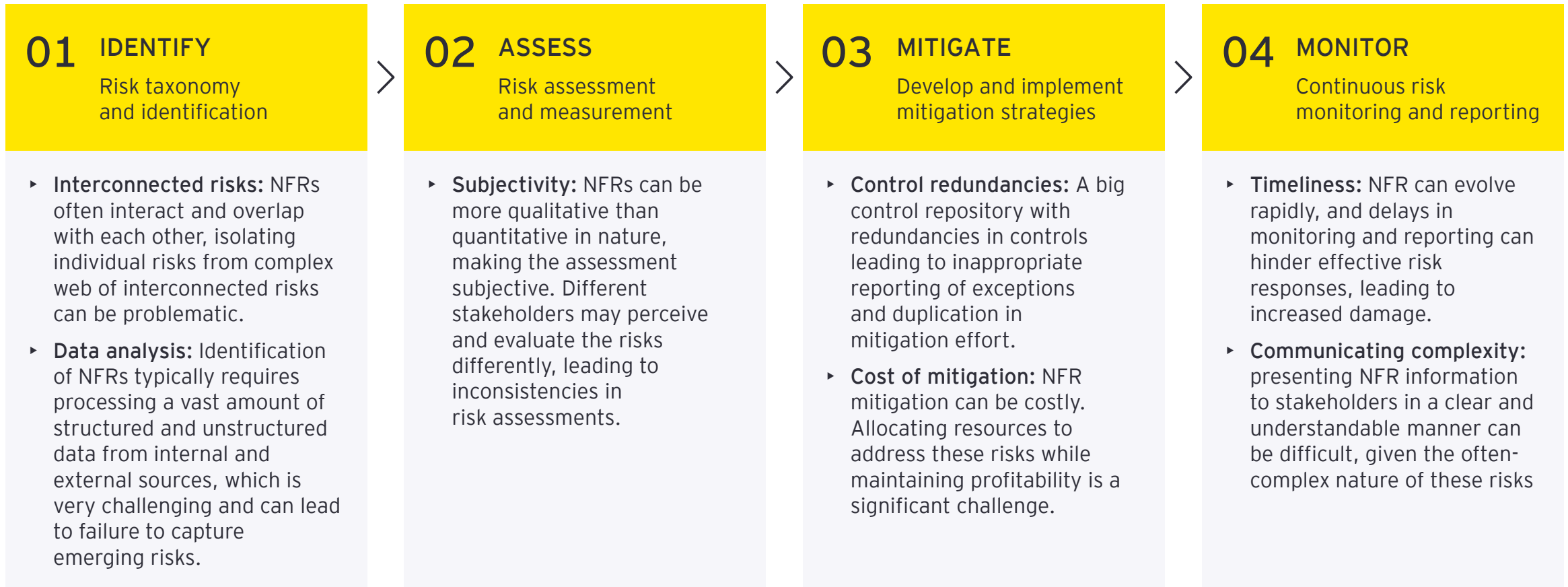


GEOPOLITICAL AND MACRO-ECONOMIC RISKS

These risks are connected to changes in political landscapes, international relations, and macroeconomic factors, which can impact an organization's global operations and supply chains.

Challenges in non-financial risk (NFR) management

Addressing NFRs can be a complex task for organizations, and the processes involved in managing these risks can present various challenges:



How can AI help manage the NFR?

AI capabilities enable higher **efficiency** and **effectiveness** of NFR management, leading to improved compliance, customer experience, and employee productivity for organizations.



COMPLIANCE

AI automates compliance checks and standardizes risk identification and assessments, ensuring organizations adhere to regulations and avoid penalties.



CUSTOMER EXPERIENCE

AI-driven risk management enables better risk identification and mitigation, leading to tailored services and offerings that meet customer needs more effectively.



PRODUCTIVITY

AI automates manual tasks like chat or call summarization or policy search, freeing employees to focus on higher value tasks, thus increasing overall productivity.

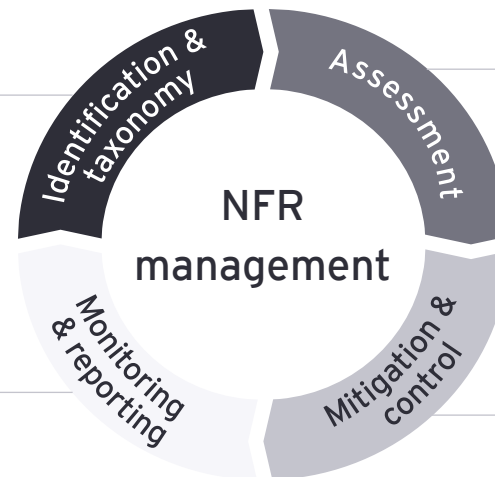
Use Cases Examples

Data analysis and pattern recognition: AI can analyze a vast amount of data from various sources to identify patterns and trends that could indicate potential risks. This includes data from customer feedback, employee behavior, social media, and other unstructured data sources.

Use case examples: Taxonomy prediction, complaint detection etc.

Real-time monitoring: AI can be employed to monitor the level of NFR risk exposures in real-time and to support regular risk reporting.

Use case examples: Compliance monitoring, online sentiment analysis for reputation monitoring, complaint reports generation (generative AI) etc.



Risk assessment and prioritization: AI can help automate the assessment of NFR risks and prioritize the risks based on the severity of its impact or the business requirements.

Use case examples: AI-powered ESG calculation, complaint classification etc.

Mitigation & controls: AI can assist in mitigating NFR risks by minimizing the redundancies in controls, helping identify root cause and automate the processes for resolving risk incidents,

Use case examples: Response generation (complaint handling), root cause analysis, control rationalisation etc.

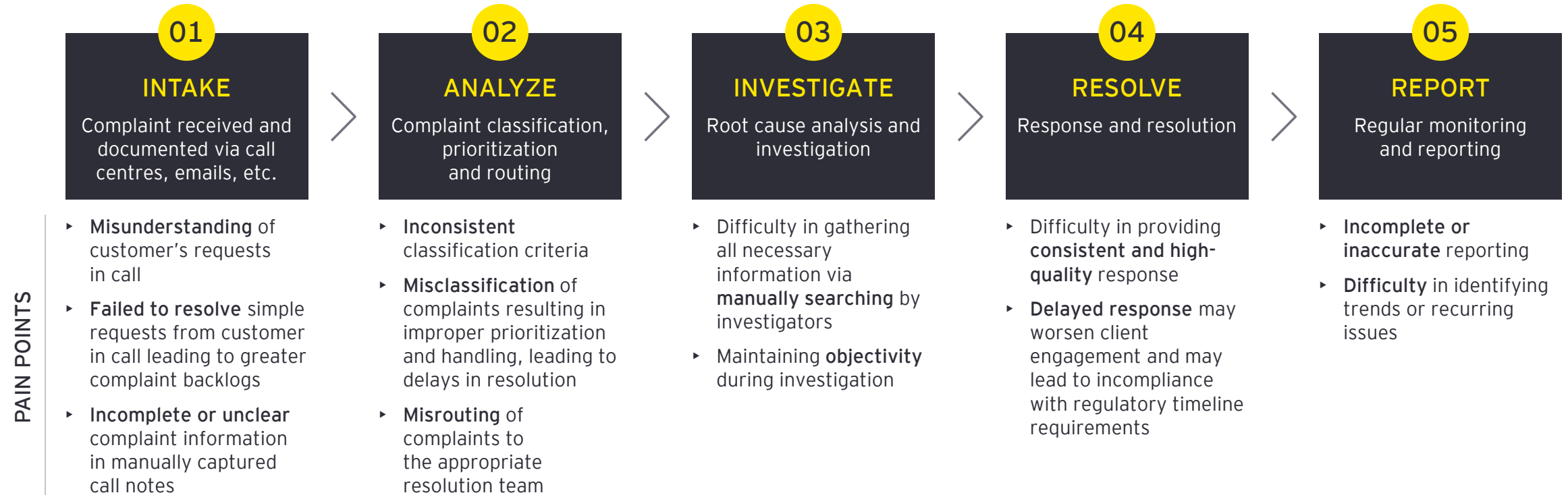


2. Selected success story: complaint handling

Overview of complaint handling

Common pain points

- ▶ With the introduction of C-86 bill, regulators are emphasizing that FIs follow the principle of effectiveness, timeliness and accessibility to complaint handling and to achieve process efficiency and ultimately higher customer satisfaction
- ▶ Complaint handling process typically involves five crucial stages: intake, analyze, investigate, resolve, and report. Despite dedicated efforts, there are pain points throughout these stages, impacting customer and employee experience and potential non-compliance with the regulatory requirements.
- ▶ FCAC (Financial Consumer Agency of Canada) is placing focus on building its analytical capacity by using analytical models such as NLP & data mining to garner strategic and tactical insights. The GenAI solutions being presented today will help the FIs stay ahead of these advanced analytics requirements.



EY response: LLM-enabled complaint handling

LLM-powered solutions can enhance effectiveness and efficiency in complaint handling



Customer calls



Emails



Messages



Other communication channels



1. Real-time call assistant

Providing **real-time call transcription, analysis and guidance** to help agent resolve customer requests in call and reduce complaint backlogs

- ▶ *Real-time call transcription*
- ▶ *Real-time sentiment analysis*
- ▶ *Real-time complaints flagging/classification*
- ▶ *Real-time compliance monitoring and quality assurance*



2. Post-interaction analytics

Automated post-interaction **insights analysis** with information **retrieval** capability to help resolve complaints and regulatory reporting

- ▶ *Call note summarization*
- ▶ *Complaints classification*
- ▶ *Root cause analysis*
- ▶ *Contextual search & retrieval*
- ▶ *Concise dashboarding*

Value areas

- ▶ **Improved process efficiency:** AI powered solutions improve the efficiency in complaint handling process, which reduces complaint resolution time
- ▶ **Augmented internal & external compliance:** AI enables automated real-time compliance checks for quality assurance and timely complaint resolution, ensuring both internal and external compliance requirements are met.
- ▶ **Better customer satisfaction:** AI enables effective and efficient complaint resolution, enhancing overall customer satisfaction.
- ▶ **Enhanced employee experience:** By automating repetitive tasks and offering intelligent assistance, AI empowers employees to focus on more complex and value-added activities.

LLM-enabled real-time call assistant

Capabilities overview



Real-time transcription

- ▶ Accurate **real-time speech to text transcription**, aiding agents in precisely understanding customer's request.
- ▶ Real-time transcription empowers agents to **promptly address** simple customer concerns/requests in call, ultimately **reducing backlog**.



Natural language understanding

- ▶ Understand customers intent, **identify complaints** and provide instant solutions to agents, ultimately **reducing backlogs**.
- ▶ Efficiently help in managing a wide range of common inquiries, relieving agents' workload, **boosting work efficiency** and **improving customer satisfaction**.



Real-time quality monitoring

- ▶ **Visual checklist** to ensure agents orchestrate the conversation correctly
- ▶ Help create a **positive, affirming feeling** for agents as items covered by them get checked off **automatically** by AI in real time, reducing the risk of non-compliance



Real-time sentiment analysis

- ▶ Analyze customer tone and context to determine **customer's emotions** to assist agent to better serve the customer.
- ▶ Remind agents to **customize their response** based on customer sentiment helping ensure empathetic and appropriate communication in real-time.

The screenshot displays a 'CALL MONITORING*' interface with a yellow header. It is divided into three sections: 'Call Opening (3/3)', 'Call Compliance (1/3)', and 'Call Closing (0/3)'. The 'Call Compliance' section includes a checklist with three items: 'Comply with security standards', 'Follow bank hold guidelines', and 'Provide accurate information to clients'. A 'CALL INSIGHT' pop-up window is overlaid on the bottom right, showing details for a 'Credit Card Fraud' complaint. The insight includes a description of the issue, a 'Negative' sentiment, and a list of solutions: 'Block the card, freeze the account', 'Update the compromised credentials', and 'Process a card replacement'. The interface also features audio waveforms and a headset icon.

LLM-enabled post-interaction analytics

Capabilities overview



High-level analytics

Captures the essential high-level insights which provides a broad view to the agent based on call transcripts.



Agent training

Generates high-quality agent interaction analysis. The insights captured, provide impactful ways to provide effective agent training.



Quality control

Provides quality control checks and highlights key performance criteria to maintaining Bank's guidelines & quality standards.



Concise dashboarding

Extract and dashboard key indicators from analysis obtained in call insights, agent training and quality assurance.

Business value

- ▶ **Capture interaction insights around 4 dimensions:** These include high-level analytics, agent training, quality assurance, concise dashboarding.
- ▶ **Generate high-quality granular insights:** Offer perspectives from complaint call transcripts, extracting granular insights.
- ▶ **Provides customization and flexibility:** Help empower customization, aligning insights with internal controls effectively.

Illustrative examples

Transcript

AGENT: Thank you for calling _____ South Dakota my name is Chris calling on a recorded line may I start with your name please?
 <->
 CLIENT: I wanted to, um, cancel my account before I have my, the annual fee
 AGENT: Alright well let's take a look at that account, can I get your name please? And your last name please?
 CLIENT: Let's take a look here. Are you still flying with _____
 AGENT: Yes.
 AGENT: You are, Ok. And just roughly how often do you fly?
 CLIENT: Um not that often like once a year
 <->
 AGENT: Sure, the only reason I'm asking this I mean that \$75 membership fee actually gives you the opportunity to have your first checked bag free. And that's not only for yourself but up to four companions on that reservation
 <->
 But I may be able to help out somewhat and get you a \$75 statement credit if you simply made \$75 in purchases within the next month for me.
 CLIENT: Oh, I'll do the \$75 credit, I'll do the 75 credit. For 75 in purchases. But when would I have to do that?
 AGENT: Those purchases have to be made within the next 30 days.
 CLIENT: Oh ok
 AGENT: So to complete this offer, please be advised to this important information with this offer, if you make \$75 or more and purchases within the next month you will receive <-> Even if that that amount includes, be on your membership today. The account must remain open and current to earn a statement credit, would you like to accept this offer?
 AGENT: Ok, so you would like to accept that offer
 CLIENT: Yes
 AGENT: Ok, I will go ahead and place that on the account, and the account will remain open at this time.
 CLIENT: Ok
 AGENT: If you have any further questions or need assistance in the future, feel free to reach out. Just on the toll-free number --- or send us an email at ---. Thank you for calling XYZ support center and have a wonderful day!
 CLIENT: Oh thanks a lot
 AGENT: You're welcome, you have a lovely day ma'am.

CALL INSIGHTS

Classify interaction as request, complaint, inquiry: Request
 Sentiment over the course of the call: Neutral to positive
 Describe the caller's intent: Account cancellation request
 Describe the root cause: - Account cancellation to avoid annual fees

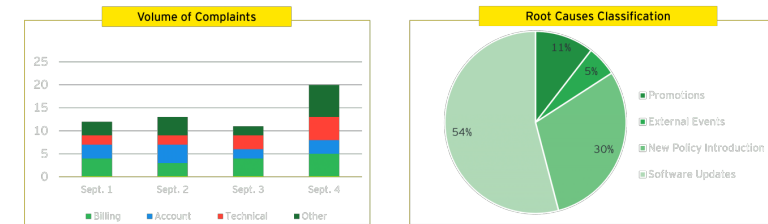
QUALITY ASSURANCE

Did the agent use an opening and closing script in line with the bank guidelines: Yes
 Was appropriate disclosure provided in the call, if yes, extract disclosure language: Yes - "Please be advised.... and current to earn a statement credit"

AGENT TRAINING

Did the agent ask questions to understand customer situation: Yes
 Did the agent attempt to retain client: Yes
 What retention strategy was used: Offering a statement credit

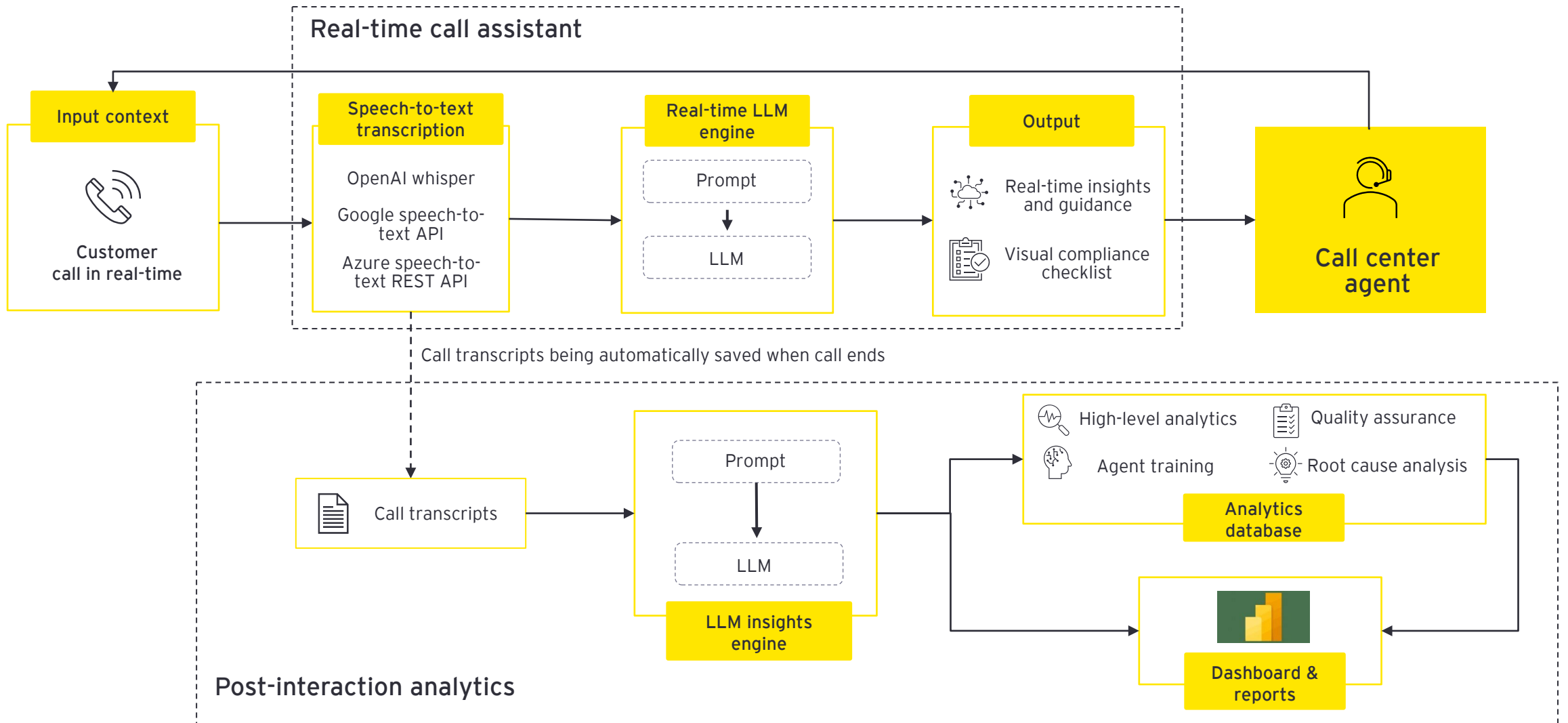
Illustrative example - insight analysis



Illustrative examples - root cause analysis and dashboards

Solution design overview

LLM-enabled real-time call assistant and post-interaction analytics





3. Additional success stories

Knowledge management and conversation insights

Problem statement

A large wealth management firm is executing a program to integrate OpenAI into core platforms with the intent of (i) improving access to internal content by employees (financial advisors, service associates), (ii) enhance employee productivity, and (iii) improve client experience.

USE CASES



Knowledge management

Improve **access** and **retrievability** of organization's knowledge base to help employees (advisors) find relevant info

- ▶ Contextual search
- ▶ Metadata generation
- ▶ Virtual assistant



Conversation insights

Increase **agent productivity** and **client experience** by automating insights from client interactions

- ▶ CRM logging
- ▶ Opportunity and risk flagging
- ▶ Better workforce training

Value areas

- ▶ **Lower effort & higher productivity:** Accessing/ searching for information, tagging content, etc.
- ▶ **High quality & consistent content:** New content generated e.g., knowledge - title, keywords, FAQs, notes, etc.
- ▶ **Better service & client engagement:** Understanding user needs and experiences (sentiment, etc.)
- ▶ **Reusable assets for LLM adoption and scaling:** testing/ evaluation suite and enhanced LRC governance, etc.

EY SUPPORT AREAS



Use case design & development



Model testing (testing suite)



Future state bau design



MRM/legal/risk documentation



Overall program support

Compliance monitoring

Problem statement

Targeted business process

A multinational payments company receives 1M+ calls monthly across all products and services. The compliance monitoring team is responsible to test and track adherence of agent actions against a list of compliance requirements/ questions. The BAU testing process is run by a manual team of FTE dependent on a sampling and lexicon-based search approach.

Current pain points

- ▶ High risk of under-capturing compliance violations
- ▶ High false positive rates in sampled population
- ▶ Large team of FTEs manually test for compliance questions (300+)

EY Solution

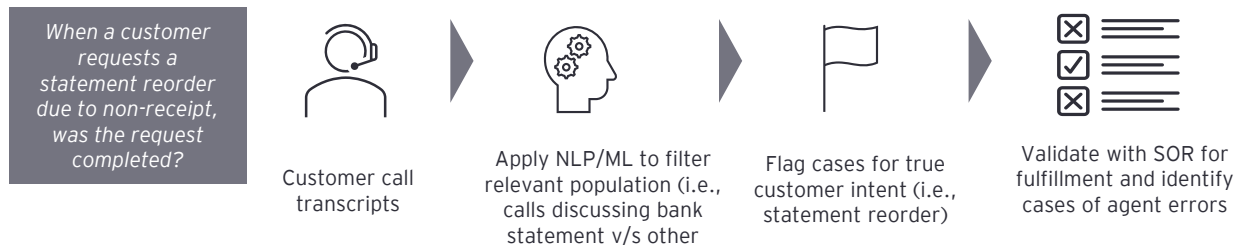
Objective

Automated monitoring of agent actions in servicing environment (e.g., payment or dispute setup, procedural adherence, etc.). The goal is to increase coverage and reduce review volume by leveraging NLP and ML to capture customer/agent intent and compare with agent action to identify cases of compliance violation

Approach

Questions covered represented a variety of question formats and evaluation needs of the broader compliance testing question population

- ▶ Procedural Adherence (e.g., standard disclosure, customer handling)
- ▶ Agent fulfillment (e.g., statement reorder)
- ▶ Information capture and accuracy (e.g., payment verification)



Results & benefits

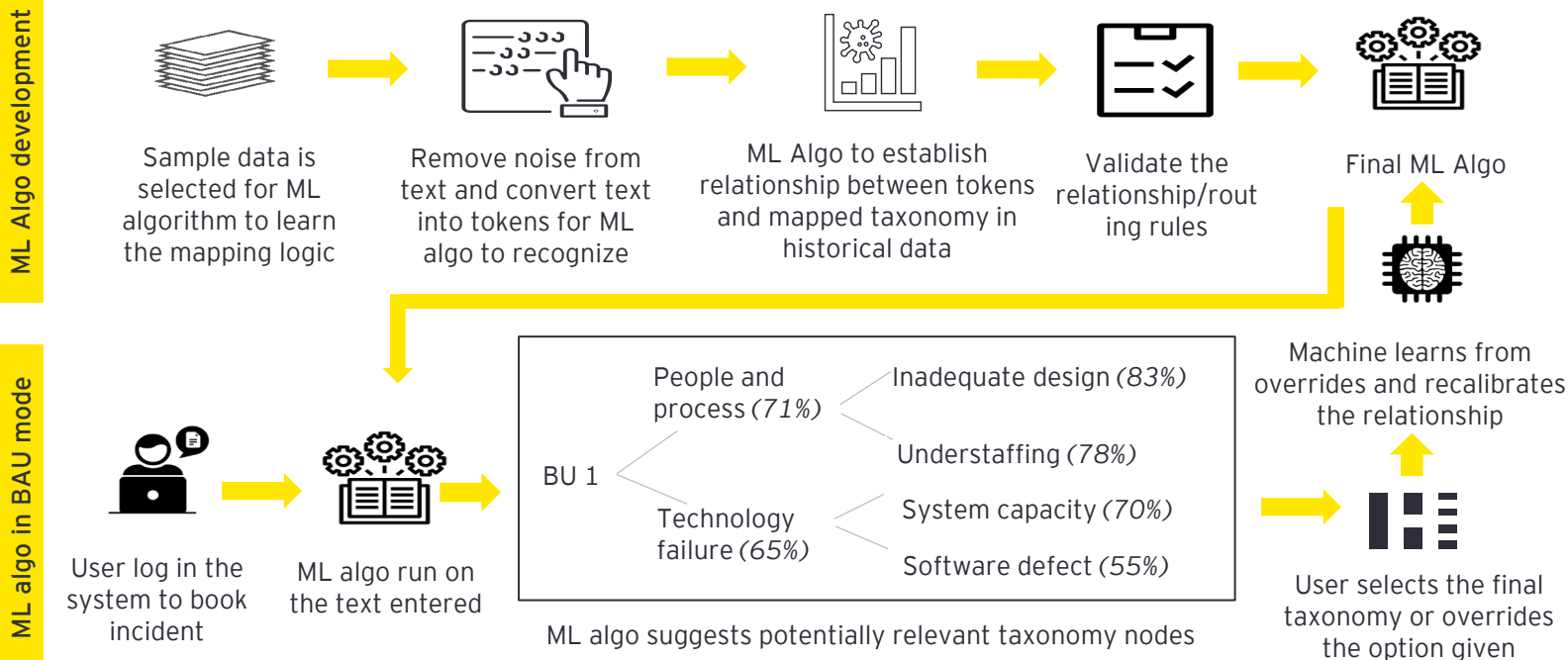
- ▶ Achieved 90% capture rates of compliance issues
- ▶ Models demonstrated strong results for each of the use cases with material high error detection coverage and low false positives

Taxonomy prediction

Problem statement

1. Inconsistency in mapping of NFR framework elements such as risk, controls, incidents, processes etc. to bank wide taxonomies which results in an inaccurate view of risk profile
2. Taxonomy mapping is cumbersome, judgmental and error prone
3. Business spends a lot of time manually correcting the errors in taxonomy

Functional architecture



Taxonomy mapping to risk, controls, incidents and processes

- ▶ Conversion of risk / control / incidents / issues into tokens
- ▶ Using **NLP and deep learning techniques** algo to **establish relationship** between taxonomy and tokens from sample data
- ▶ Validation, optimisation and implementation
- ▶ **Automated prediction of taxonomy** with a confidence percentage populated for all the NFR framework elements
- ▶ NLP algo continues to **learn and recalibrate** with the input data selected



Technologies used

- ▶ Python
- ▶ Pandas
- ▶ Machine learning / deep learning libraries used
 - ▶ SK learn
 - ▶ Keras
 - ▶ Tensor flow
 - ▶ BERT
- ▶ Excel

Control rationalisation and standardisation

Problem statement

1. A big control repository with redundancies in controls leading to inappropriate reporting of exceptions and duplication in mitigation effort
2. Controls description/design does not adequately cover critical control elements such as WHAT, WHY, WHEN, WHO etc.

Functional architecture

ML algo development



Develop **two** NLP based algorithms for:

1. **Rationalisation:** To read the sub-text of the controls to identify duplicate controls and similar controls but worded differently
2. **Standardisation:** To allow use to ask questions around control standards, which will be answered from the control description



Run the 1st algorithm to Identify redundancies
 - Duplicate controls repeating
 - Similar controls but worded differently



Runs the 2nd algorithm to produce answers to the user defined questions. The controls are marked for review for which algo is not able to answer



Business experts review duplication and control which produce no answers



Prepare control rationalization and enhancement proposal

Use in BAU



Control inventory rationalisation included identification of duplicate and similar controls using ML/DL

- ▶ **Defined criteria for identification of duplicates** through various control attributes defined by the bank
- ▶ **Defined criteria for identification of similar controls** at 95%, 90% and 85% confidence
- ▶ **Leveraged NLP and deep learning techniques** to highlight duplicate and similar control for potential rationalisation
- ▶ Recommended **enhancements to control description through BERT and BART** algorithms, to ensure it adheres to control standards defined by the Bank



Technologies used

- ▶ Python
- ▶ Pandas
- ▶ ML / DL libraries used
 - ▶ Transformer (BERT & BART)
 - ▶ Pytorch
 - ▶ Keras
 - ▶ Tensor flow

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