

Atlantic M&A Team

Our team to serve you



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Sector Focus Areas



Our select transactions in Atlantic Canada

WESTMORLAND FISHERIES LTD.

has been acquired by

Premium Brands

EY* acted as the exclusive financial advisor to Westmorland Fisheries Ltd.

A leading Eastern Canadian based shellfish processor

has been acquired by a portfolio company of

CFC CHAPLAIN FINANCIAL CORPORATION

EY* acted as exclusive financial advisor to the leading Eastern Canadian based shellfish processor.

MacLEOD Cares

has acquired the shares of

PARADISE VILLA INC.

EY* acted as the exclusive financial advisor to Paradise Villa Inc., on its sale to MacLeod Cares

Acadian Peat Moss

has been acquired by

Scotts.

EY* acted as exclusive financial advisor to Mousse Academie Ltee

sti

has been acquired by

QuintilesIMS™

Ernst & Young Orinda Corporate Finance Inc. and Ernst & Young Capital Advisors, LLC served as financial advisors to STI Technologies Limited.

FYidocitors.

Has received a strategic minority equity investment from

One of the world's largest consumer-focused private equity firms

EY* acted as exclusive financial advisor to FYidocitors

CRESCENT ORAL SURGERY

has partnered with

dentalcorp

EY* acted as the exclusive financial advisor to Crescent Oral Surgery

Yale

has been acquired by

ALTA EQUIPMENT COMPANY

EY* acted as the exclusive financial advisor to Yale Industrial Trucks Inc., on its sale to Alta Equipment Company Inc.

Select Canadian transactions of relevance

About EY

EY exists to build a better working world, helping to create long-term value for clients, people and society and build trust in the capital markets.

Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate.

Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

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About Ernst & Young Orenda Corporate Finance Inc.

We are one of Canada's largest mid-market focused corporate finance advisory firms.

We provide sector-specific advice on mergers, acquisitions and divestitures; debt and equity capital markets; and real estate and infrastructure transactions. We bring deep industry knowledge to each transaction to support our clients' corporate finance strategies and priorities.

We are part of the EY global network, which provides us with direct insights and access to entrepreneurs, companies, private equity firms, capital providers and public sector entities operating around the world.

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ey.com/ca



has been acquired by



EY[†] acted as the exclusive financial advisor to Brightworks Interactive Marketing Inc.



†Ernst and Young Orenda Corporate Finance Inc.



has been acquired by

a distributor and upfitter of custom vocational vehicles.

EY[†] acted as the exclusive financial advisor to Drivetec Manufacturing Ltd. on its sale.



†Ernst and Young Orenda Corporate Finance Inc.




has been acquired by

A leading global insurance brokerage and risk management services firm


EY[†] acted as exclusive financial advisor to Excess Underwriting Company



†Ernst and Young Orenda Corporate Finance Inc.




has been acquired by




Coralisle Group Ltd.

EY[†] acted as the exclusive financial advisor to Massy (Barbados) Ltd., on the sale of Massy United Insurance Ltd. to Coralisle Group Ltd.




†Ernst and Young Orenda Corporate Finance Inc. and Ernst & Young Services Limited (Barbados)




Mercedes-Benz

has been acquired by




& a large Toronto automotive dealer


EY[†] acted as the exclusive financial advisor to Mercedes-Benz Group AG



†Ernst and Young Orenda Corporate Finance Inc.




Portfolio company of




has been acquired by

A leading North American packaging supplier

EY[†] acted as exclusive financial advisor to United Bottles & Packaging




†Ernst and Young Orenda Corporate Finance Inc.




WBM Technologies Inc.

has received an equity investment from



Westcap

EY[†] acted as the exclusive financial advisor to WBM Technologies Inc.



†Ernst and Young Orenda Corporate Finance Inc.



has been acquired by

A leading North American diversified healthcare organization

EY[†] acted as the exclusive financial advisor to WestGroup Optical Inc. and WestGroup USA Inc.



†Ernst and Young Orenda Corporate Finance Inc.

What we do

We provide sector-specific advice on mergers, acquisitions, divestitures, refinancing's, and capital raises. We bring deep industry knowledge to every transaction to support your corporate finance strategies and priorities.

We can help you navigate your business issues, capitalize on your transaction opportunities and achieve your strategic objectives.



M&A advisory

- ▶ Sell-side advisory
- ▶ Buy-side advisory
- ▶ Spin-offs and divestitures
- ▶ Joint ventures/ strategic alliances
- ▶ Management buyouts and leveraged buyouts
- ▶ Go-private transactions



Strategic advisory

- ▶ Sophisticated, analytically-driven advice on business strategy
- ▶ Capital Agenda-focused analysis and decisions
- ▶ Proprietary methodologies for raising, investing, optimizing and preserving capital



Capital Markets advisory

- ▶ Debt and equity financing
- ▶ Debt and equity recapitalizations
- ▶ Raising growth capital
- ▶ Capital structures assessment
- ▶ Preparation and assessment of financial forecast models