



Ernst & Young  
Orenda Corporate  
Finance Inc.

2023 Closed Transactions

**GETTING DEALS DONE IN  
DYNAMIC MARKETS**



**EY**

Building a better  
working world



# Select 2023 M&A and Capital Raise transactions

**18 WHEELS EST. 1989**  
WAREHOUSING & TRUCKING

has partnered with

**Westcap**

EY\* acted as the exclusive financial advisor to the shareholders of 18 Wheels Warehousing & Trucking Ltd.

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Building a better working world

\*Ernst and Young Orenda Corporate Finance Inc.

**B&R-ECKEL'S**  
TRANSPORT LTD.

"Committed to Service"

has been acquired by

**Mullen Group**

EY\* acted as exclusive financial advisor to B&R Eckel's Transport Ltd.

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Building a better working world

\*Ernst and Young Orenda Corporate Finance Inc.

**whitewater**

has been acquired by

**Hillcore Group**

EY\* acted as exclusive financial advisor to White Water Management Ltd.

**EY**  
Building a better working world

\*Ernst and Young Orenda Corporate Finance Inc.

**Dubo**  
l'expert conseil

has been acquired

**CDE**

EY\* acted as the exclusive financial advisor to Dubo Electrique Ltée

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Building a better working world

\*Ernst and Young Orenda Corporate Finance Inc.

**MAC**  
METAL ARCHITECTURAL

has been acquired by

**CORNERSTONE**  
BUILDING BRANDS

EY\* acted as exclusive financial advisor to M.A.C. Métal Architectural Inc.

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**ORGANIZATIONAL SOLUTIONS INC.**  
SOLUTIONS ORGANISATIONNELLES INC.

is partnering with

**people**  
CORPORATION\*

EY\* acted as the exclusive financial advisor to Organizational Solutions Inc.

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Building a better working world

\*Ernst and Young Orenda Corporate Finance Inc.

**ALPINE**  
Building Maintenance Inc.

has received a minority investment from

**Yellow Point**  
EQUITY PARTNERS

EY\* acted as the exclusive financial advisor to Alpine Building Maintenance Inc.

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**PHOENIX FENCE** corp.

a portfolio company of

**HEADWATER**  
EQUITY PARTNERS

has been acquired by management and

**TRIWEST**  
CAPITAL PARTNERS

EY\* acted as exclusive financial advisor to the shareholders of Phoenix Fence Corp.

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Building a better working world

\*Ernst and Young Orenda Corporate Finance Inc.

**PRO-WESTERN PLASTICS LTD**

has been acquired by

A Fortune 500 Global Manufacturer of Plastic Packaging Products

EY\* acted as the exclusive financial advisor to Pro-Western Plastics Ltd.

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**siemens**  
Transportation Group Inc.

has been acquired by

**TFI International**

EY\* acted as the exclusive financial advisor to Siemens Transportation Group

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\*Ernst and Young Orenda Corporate Finance Inc.

**Ecometrica**

has been acquired by

**EcoOnline**  
**Apax**  
PARTNERS

EY\* acted as exclusive financial advisor to Ecometrica Limited

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\*Ernst and Young Orenda Corporate Finance Inc.  
\*Ernst & Young LLP.

**INDUSTRIAL LUMBER SALES**

has been acquired by


A private Canadian company

EY\* acted as the exclusive financial advisor to Canadian X company.

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Building a better working world


\*Ernst and Young Orenda Corporate Finance Inc.

# Select 2023 M&A and Capital Raise transactions



a Canadian Corporation has acquired a frozen food manufacturing facility and certain equipment assets in Albuquerque, New Mexico, US

EY\* acted as the exclusive financial advisor to Aliya's Foods Limited



\*Ernst and Young Orenda Corporate Finance Inc.


Quebec-based parts manufacturer for the aerospace and defense industry

Completed a global refinancing in the context of a transformational acquisition

EY\* acted as the exclusive financial advisor to the Client




\*Ernst and Young Orenda Corporate Finance Inc.



has completed a

Syndicated financing

EY\* acted as the exclusive Debt Capital Advisor to Groupe Morneau Inc. in structuring and managing the syndication of the debt financing.



\*Ernst and Young Orenda Corporate Finance Inc.



has acquired the shares of



EY\* acted as the exclusive financial advisor to Paradise Villa Inc., on its sale to MacLeod Cares



\*Ernst and Young Orenda Corporate Finance Inc.




has been acquired by




EY\* acted as exclusive financial advisor to Integra Technologies Limited




\*Ernst and Young Orenda Corporate Finance Inc.



has acquired



EY\* acted as the exclusive financial advisor to Servus Credit Union.



\*Ernst and Young Orenda Corporate Finance Inc.




has been acquired by





EY\* acted as the exclusive financial advisor to Abilis Solution Inc. (o/a CORIS)




\*Ernst and Young Orenda Corporate Finance Inc.



Completed a recapitalization of debt and equity with

EY\* acted as exclusive financial advisor to Norbec Inc. and its shareholders in managing and closing the debt and equity recapitalization.



\*Ernst and Young Orenda Corporate Finance Inc.




has been acquired by




EY\* acted as exclusive financial advisor to Sitezooglle Inc. d/b/a Bandzoogle.com




\*Ernst and Young Orenda Corporate Finance Inc.




has been acquired by




EY\* acted as exclusive financial advisor to Big Rack Rentals Ltd.




\*Ernst and Young Orenda Corporate Finance Inc.



has acquired



EY\* acted as exclusive financial advisor to Hillcore Capital Corporation



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as the exclusive financial advisor to DryAir Manufacturing Corp.



\*Ernst and Young Orenda Corporate Finance Inc.



# Select 2023 M&A and Capital Raise transactions



**blue ant media**

Senior secured revolving and term debt financing

EY acted as Debt Capital Advisor to Blue Ant Media Inc. in arranging senior secured working capital, acquisition and production financing for growth purposes.



\*Ernst and Young Orenda Corporate Finance Inc.



received debt capital financing to support the company's rapid growth profile

EY\* acted as the exclusive financial advisor to Karve Builders Canada Inc.



\*Ernst and Young Orenda Corporate Finance Inc.



USD \$195 million secured second lien notes

EY\* acted as the Financial Advisor to Mountain Province Diamonds Inc. in advising second lien notes.



\*Ernst and Young Orenda Corporate Finance Inc.




has secured a subordinate debt facility and minority equity investment from




EY\* acted as the exclusive financial advisor to Passion Dental Group Inc.




\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as exclusive financial advisor to FigBytes Inc



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as the exclusive financial advisor to Interpaving Limited



\*Ernst and Young Orenda Corporate Finance Inc.




has acquired the US and Mexican frozen fruit operations and certain assets of a participant in the private label frozen fruit sector in the USA and completed a syndicated debt financing for the purposes of financing both the acquisition and future growth

EY\* acted as the exclusive financial advisor to Nature's Touch in connection with the acquisition, the acquisition financing and the overall refinancing of the company




\*Ernst and Young Orenda Corporate Finance Inc.

EY supported



on a debt refinancing transaction

EY\* acted as the exclusive financial advisor to Kawartha Dairy Limited



\*Ernst and Young Orenda Corporate Finance Inc.

EY supported



on a debt refinancing transaction

EY\* acted as the exclusive financial advisor to Lenczner Slaght LLP



\*Ernst and Young Orenda Corporate Finance Inc.



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# EY<sup>1</sup> is one of Canada's largest mid-market Focused corporate finance advisory firms

## WHAT WE DO



### M&A advisory

- ▶ Sell-side advisory
- ▶ Buy-side advisory
- ▶ Spin-offs and divestitures
- ▶ Joint ventures/strategic alliances
- ▶ Management buyouts and leveraged buyouts
- ▶ Go-private transactions



### Strategic advisory

- ▶ Sophisticated, analytically-driven advice on business strategy
- ▶ Capital Agenda-focused analysis and decisions
- ▶ Proprietary methodologies for raising, investing, optimizing and preserving capital

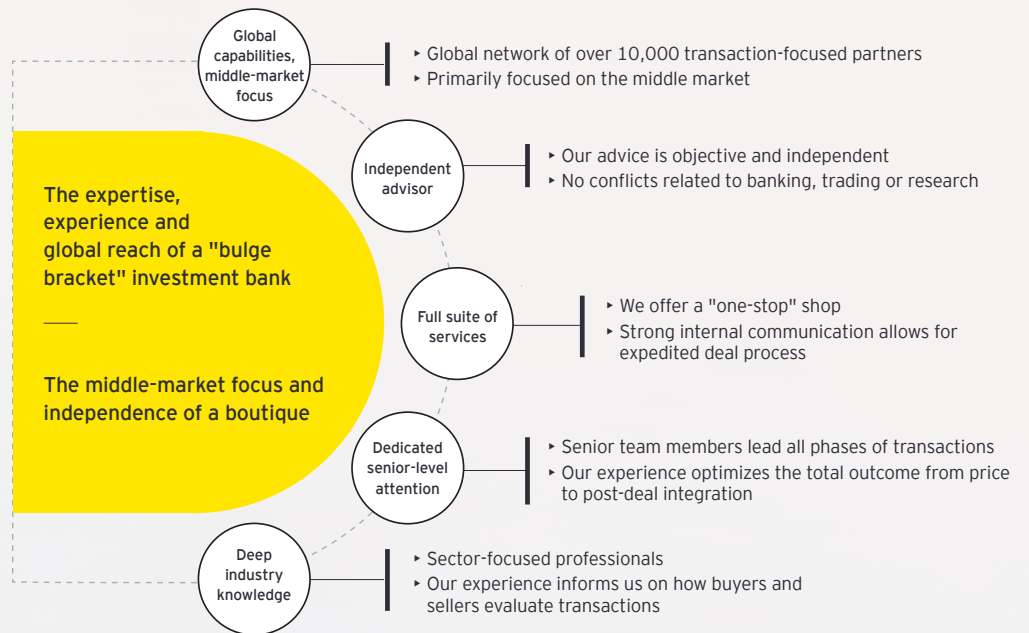


### Capital Markets advisory

- ▶ Debt and equity financing
- ▶ Debt and equity recapitalizations
- ▶ Raising growth capital
- ▶ Capital structures assessment
- ▶ Preparation and assessment of financial forecast models

We provide sector-specific advice on mergers, acquisitions and divestitures, debt and equity capital markets, and real estate and infrastructure transactions. We also advise on corporate strategy. We bring deep industry knowledge to every transaction to support your corporate finance strategies and priorities. We can help you navigate your business issues, capitalize on your transaction opportunities and achieve your strategic objectives.

## HOW WE'RE DIFFERENT



## OUR SECTOR FOCUS AREAS



### Technology

- ▶ Software
- ▶ IT & Tech Enabled Services
- ▶ Media, Marketing and Telecom



### Advanced Manufacturing & Mobility

- ▶ Plastics & Packaging
- ▶ Industrial Products & Services
- ▶ Transportation and Logistics
- ▶ Home & Building Products
- ▶ Automotive
- ▶ Aerospace & Defence
- ▶ Business Services
- ▶ Water



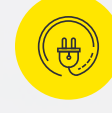
### Financial Services

- ▶ Insurance
- ▶ Wealth Management



### Consumer Products

- ▶ Food & Beverage
- ▶ Cannabis
- ▶ Health & Beauty
- ▶ E-Commerce & Direct-to-Consumer



### Energy

- ▶ Energy Services and Oil & Gas
- ▶ Power, Utilities and Mining
- ▶ Renewables



### Healthcare

- ▶ Healthcare Services
- ▶ Healthcare Technology
- ▶ Medical Products



### Real Estate, Hospitality and Construction

- ▶ Construction & Engineering
- ▶ Real Estate

<sup>1</sup> Ernst & Young Orenda Corporate Finance Inc. is a registered exempt market dealer in Canada. We provide services in the U.S. through our affiliate, Ernst & Young Corporate Finance (Canada) Inc., a U.S. registered broker-dealer in the U.S. through our affiliate, Ernst & Young Corporate Finance (Canada) Inc., a U.S. registered broker-dealer.

# Our team to serve you

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\* A registered Exempt Market Dealing Representative. Ernst & Young Orenda Corporate Finance Inc. is registered as an exempt market dealer in Alberta, British Columbia, Manitoba, New Brunswick, Newfoundland and Labrador, Nova Scotia, Ontario, Québec and Saskatchewan.

EY | Building a better working world

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Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate.

Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

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