



Ernst & Young Orenda Corporate Finance Inc.

2022 Closed Transactions

**GETTING DEALS DONE IN
EXTRAORDINARY TIMES**



Building a better
working world

Selected 2022 M&A and Capital Raise transactions

BRISTOL SINKS INC.

has been acquired by

David Moss, an Ontario-Based Entrepreneur; and

MATBRIDGE INVESTMENTS

EY
Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

DRIVETEC MANUFACTURING

has been acquired by

a distributor and upfitter of custom vocational vehicles.

EY* acted as the exclusive financial advisor to Drivetec Manufacturing Ltd. on its sale.

EY
Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

ECLIPSE AUTOMATION

has been acquired by

accenture

EY acted as financial structuring and closing advisor to Eclipse Automation

EY
Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

FASTFRATE GROUP

has acquired a majority interest in

CHALLENGER
We go the Distance

EY* acted as the exclusive financial advisor to Fastfrate Group

EY
Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

franco

has been acquired by

A leading North American provider of consumer products

EY* acted as the exclusive financial advisor to Distributions Franco

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Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

Guillevin

has acquired

DRACON
AUTOMATISATION
CONTRÔLE INDUSTRIEL

EY* acted as the exclusive financial advisor to Guillevin International Co.

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Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

Little Kickers

has been acquired by

Soccer Shots

EY* acted as the exclusive financial advisor to Little Kickers

EY
Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

MASSY UNITED INSURANCE

has been acquired by

CG

Coralisle Group Ltd.

EY* acted as the exclusive financial advisor to Massy (Barbados) Ltd., on the sale of Massy United Insurance Ltd. to Coralisle Group Ltd.

EY
Building a better working world

*Ernst and Young Orenda Corporate Finance Inc. and Ernst & Young Services Limited (Barbados)

Mercedes-Benz

has been acquired by

ZANCHIN AUTOMOTIVE GROUP & a large Toronto automotive dealer

EY* acted as the exclusive financial advisor to Mercedes-Benz Group AG

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*Ernst and Young Orenda Corporate Finance Inc.

WestGroup

has been acquired by

A leading North American diversified healthcare organization

EY* acted as the exclusive financial advisor to WestGroupe Optical Inc. and WestGroupe USA Inc.

EY
Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

Metrio

has been acquired by

A technology company that operates leading stock exchanges and serves capital markets globally

EY* acted as the exclusive financial advisor to Metrio Software Inc.

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Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

UNITED TRANSFER LTD.

has been acquired by




































FASTFRATE

EY* acted as the exclusive financial advisor to United Transfer Ltd.


EY
Building a better working world

*Ernst and Young Orenda Corporate Finance Inc.

Selected 2022 M&A and Capital Raise transactions

 <p>has been acquired by</p>  <p>EY* acted as the exclusive financial advisor to Verdazo Analytics Inc.</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	 <p>has been acquired by</p>  <p>EY* acted as exclusive financial advisor to Waterloo Biofilter Systems Inc.</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	 <p>WBM Technologies Inc.</p> <p>has received an equity investment from</p>  <p>EY* acted as the exclusive financial advisor to WBM Technologies Inc.</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	 <p>has been acquired by</p>  <p>EY* acted as exclusive financial advisor to 2111599 Ontario Inc. (dba Progressive Countertop)</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>
 <p>has been acquired by</p>  <p>EY* acted as the exclusive financial advisor to Robover Inc.</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	<p>One of Canada's largest paving and heavy civil infrastructure businesses</p> <p>has been acquired by</p> <p>An industry consolidator of infrastructure businesses owned jointly by a publicly listed environmental services company and a global private equity firm</p> <p>EY* acted as the exclusive financial advisor to The Seller.</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	 <p>Has received a investment from</p> <p>Roynt Capital. Scotiabank.</p>  <p>EY* acted as the exclusive financial advisor to GNC Systems Inc. (o/a Surface Hair)</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	 <p>Portfolio company of</p>  <p>has been acquired by</p> <p>A leading North American packaging supplier</p> <p>EY* acted as exclusive financial advisor to United Bottles & Packaging</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>
 <p>has been acquired by</p>  <p>EY* acted as the exclusive financial advisor to Brightworks Interactive Marketing Inc.</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	 <p>has been acquired by</p>  <p>EY* acted as the exclusive financial advisor to Station 22</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	 <p>has been acquired by</p>  <p>EY* acted as the exclusive financial advisor to Yale Industrial Trucks Inc., on its sale to Alta Equipment Company Inc.</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	 <p>has been sold to</p>  <p>backed by</p>  <p>EY* acted as the exclusive financial advisor to StepUp RGM BV</p>  <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>

Selected 2022 M&A and Capital Raise transactions

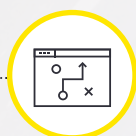
<p>groupe touchette <small>PASSION. INNOVATION.</small></p> <p>Received debt financing to support a key acquisition and future growth</p> <p>EY* acted as the exclusive Debt Capital Advisor to Groupe Touchette Inc. in structuring and managing the syndication of the debt financing.</p> <p>EY <small>Building a better working world</small></p> <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	<p>Elliott Cogeneration Inc.</p> <p>\$25.4 million senior debt financing.</p> <p>EY* acted as the exclusive financial advisor to Elliott Cogeneration Inc.</p> <p>EY <small>Building a better working world</small></p> <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	<p>Matrix Solutions Inc. <small>ENVIRONMENT & ENGINEERING</small></p> <p>has received financing to support its growth objectives and balance shareholder liquidity needs from</p> <p>Scotiabank.</p> <p>EY* acted as the exclusive financial advisor to Matrix Solutions Inc.</p> <p>EY <small>Building a better working world</small></p> <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	<p>PASSION DENTAL GROUP Inc. <small>CREATING GREAT SMILES</small></p> <p>has secured a strategic growth equity investment from</p> <p>LIGHTBAY CAPITAL</p> <p>EY* acted as the exclusive financial advisor to the Passion Dental Group Inc.</p> <p>EY <small>Building a better working world</small></p> <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>
<p>McNISH STEEL</p> <p>Has completed a shareholder buyout</p> <p>EY* acted as exclusive financial advisor to McNish Steel Ltd.</p> <p>EY <small>Building a better working world</small></p> <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	<p>Simplicity CAR CARE</p> <p>Received value-added debt capital advisory services on a material financing transaction</p> <p>EY* acted as the exclusive financial advisor to Simplicity Car Care Inc.</p> <p>EY <small>Building a better working world</small></p> <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	<p>MORRIS GROUP OF COMPANIES</p> <p>Received value-added debt capital advisory services on a material refinancing transaction</p> <p>EY* acted as the exclusive financial advisor to Morris Group (Sudbury) Inc.</p> <p>EY <small>Building a better working world</small></p> <p><small>*Ernst and Young Orenda Corporate Finance Inc.</small></p>	<p></p> <p>WANT TO LEARN MORE?</p> <p>Visit ey.com/ca/SaT</p>

WHAT WE DO



M&A advisory

- Sell-side advisory
- Buy-side advisory
- Spin-offs and divestitures
- Joint ventures/strategic alliances
- Management buyouts and leveraged buyouts
- Go-private transactions



Strategic advisory

- Sophisticated, analytically-driven advice on business strategy
- Capital Agenda-focused analysis and decisions
- Proprietary methodologies for raising, investing, optimizing and preserving capital



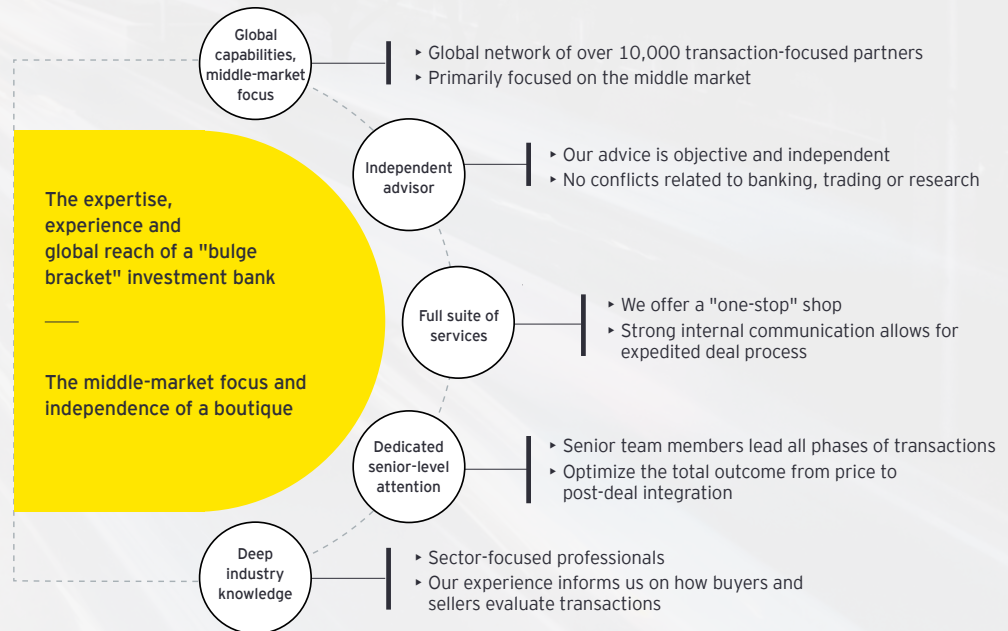
Capital Markets advisory

- Debt and equity financing
- Debt and equity recapitalizations
- Raising growth capital
- Capital structures assessment
- Preparation and assessment of financial forecast models

EY¹ is one of Canada's largest mid-market Focused corporate finance advisory firms

We provide sector-specific advice on mergers, acquisitions and divestitures, debt and equity capital markets, and real estate and infrastructure transactions. We also advise on corporate strategy. We bring deep industry knowledge to every transaction to support your corporate finance strategies and priorities. We can help you navigate your business issues, capitalize on your transaction opportunities and achieve your strategic objectives.

HOW WE'RE DIFFERENT



OUR SECTOR FOCUS AREAS



Technology

- ▶ Software
- ▶ IT & Tech Enabled Services
- ▶ Media, Marketing and Telecom



Consumer Products

- ▶ Food & Beverage
- ▶ Cannabis
- ▶ Health & Beauty
- ▶ E-Commerce & Direct-to-Consumer



Healthcare

- ▶ Healthcare Services
- ▶ Healthcare Technology
- ▶ Medical Products



Advanced Manufacturing & Mobility

- ▶ Plastics and Packaging
- ▶ Industrial Products & Services
- ▶ Trucking & Transportation
- ▶ Home & Building Products
- ▶ Automotive
- ▶ Aerospace & Defence



Real Estate, Hospitality and Construction

- ▶ Construction & Engineering
- ▶ Real Estate



Financial Services

- ▶ Insurance
- ▶ Wealth Management



Energy

- ▶ Energy Services and Oil & Gas
- ▶ Power, Utilities and Mining
- ▶ Renewables

¹ Ernst & Young Orenda Corporate Finance Inc. is a registered exempt market dealer in Canada. We provide services in the U.S. through our affiliate, Ernst & Young Corporate Finance (Canada) Inc., a U.S. registered broker-dealer in the U.S. through our affiliate, Ernst & Young Corporate Finance (Canada) Inc., a U.S. registered broker-dealer.

Our team to serve you

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EY | Building a better working world

EY exists to build a better working world, helping to create long-term value for clients, people and society and build trust in the capital markets.

Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate.

Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

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