


# Atlantic M&A Team

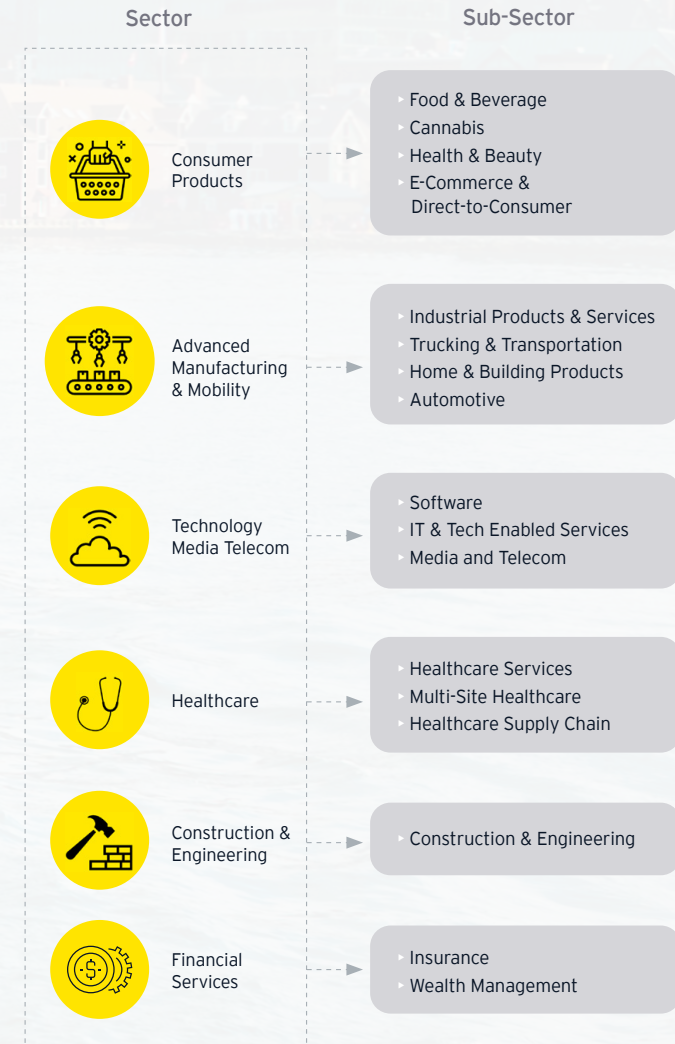
Our team to serve you



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## Sector Focus Areas






## Our recent transactions in Atlantic Canada

  
has been acquired by  
  
EY\* acted as the exclusive financial advisor to Westmorland Fisheries Ltd.  


A leading Eastern Canadian based shellfish processor  
has been acquired by a portfolio company of  
  
EY\* acted as exclusive financial advisor to the leading Eastern Canadian based shellfish processor.  





  
has acquired  
  
EY LLP provided buy-side advisory services to the management of Clearwater Seafoods in connection with its acquisition of MacDuff Shellfish.  


  
has been acquired by  
  
EY\* acted as exclusive financial advisor to Mousse Academie Ltee  


  
has been acquired by  
  
Ernst & Young Orinda Corporate Finance Inc. and Ernst & Young Capital Advisors, LLC served as financial advisors to STI Technologies Limited.  


  
Has received a strategic minority equity investment from  
One of the world's largest consumer-focused private equity firms  
EY\* acted as exclusive financial advisor to FYidocitors  


  
has partnered with  
  
EY\* acted as the exclusive financial advisor to Crescent Oral Surgery  


  
has been acquired by  
  
EY\* acted as the exclusive financial advisor to Yale Industrial Trucks Inc., on its sale to Alta Equipment Company Inc.  


# Recent Canadian transactions of relevance

## About EY

EY exists to build a better working world, helping to create long-term value for clients, people and society and build trust in the capital markets.

Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate.

Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

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### About Ernst & Young Orenda Corporate Finance Inc.

We are one of Canada's largest mid-market focused corporate finance advisory firms.

We provide sector-specific advice on mergers, acquisitions and divestitures; debt and equity capital markets; and real estate and infrastructure transactions. We bring deep industry knowledge to each transaction to support our clients' corporate finance strategies and priorities.

We are part of the EY global network, which provides us with direct insights and access to entrepreneurs, companies, private equity firms, capital providers and public sector entities operating around the world.

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has been acquired by  
**believco:**  
EY\* acted as the exclusive financial advisor to Brightworks Interactive Marketing Inc.  





  
has been acquired by  
a distributor and upfitter of custom vocational vehicles.  
EY\* acted as the exclusive financial advisor to Drivetec Manufacturing Ltd. on its sale.  




  
has been acquired by  
A leading global insurance brokerage and risk management services firm  
EY\* acted as exclusive financial advisor to Excess Underwriting Company  


  
has been acquired by  
  
Coralisle Group Ltd.  
EY\* acted as the exclusive financial advisor to Massy (Barbados) Ltd., on the sale of Massy United Insurance Ltd. to Coralisle Group Ltd.  


  
Mercedes-Benz  
has been acquired by  
 & a large Toronto automotive dealer  
EY\* acted as the exclusive financial advisor to Mercedes-Benz Group AG  


  
Portfolio company of  
  
has been acquired by  
A leading North American packaging supplier  
EY\* acted as exclusive financial advisor to United Bottles & Packaging  


  
WBM Technologies Inc.  
has received an equity investment from  
  
EY\* acted as the exclusive financial advisor to WBM Technologies Inc.  


  
has been acquired by  
A leading North American diversified healthcare organization  
EY\* acted as the exclusive financial advisor to WestGroup Optical Inc. and WestGroup USA Inc.  


## What we do

We provide sector-specific advice on mergers, acquisitions, divestitures, refinancing's, and capital raises. We bring deep industry knowledge to every transaction to support your corporate finance strategies and priorities.

We can help you navigate your business issues, capitalize on your transaction opportunities and achieve your strategic objectives.



### M&A advisory

- ▶ Sell-side advisory
- ▶ Buy-side advisory
- ▶ Spin-offs and divestitures
- ▶ Joint ventures/ strategic alliances
- ▶ Management buyouts and leveraged buyouts
- ▶ Go-private transactions



### Strategic advisory

- ▶ Sophisticated, analytically-driven advice on business strategy
- ▶ Capital Agenda-focused analysis and decisions
- ▶ Proprietary methodologies for raising, investing, optimizing and preserving capital



### Capital Markets advisory

- ▶ Debt and equity financing
- ▶ Debt and equity recapitalizations
- ▶ Raising growth capital
- ▶ Capital structures assessment
- ▶ Preparation and assessment of financial forecast models