Atlantic M&A Team
Our team to serve you

Michael Lutes*
Senior vice president
+1 416 943 2699
mike.j.lutes@ca.ey.com

Our recent transactions in Atlantic Canada

- **WESTMORLAND FISHERIES LTD** has been acquired by **Premium Brands**
  - has been acquired by a portfolio company of
    - **CNC Capital Management**
    - **Eyenix Capital Partners**
- **Fyi doctors** has received a strategic minority equity investment from
  - **AI QuintilesIMS**
  - **Eyenix Capital Partners**
  - **Serena Performance Capital Partners**
- **CRESSENT ORAL SURGERY** has partnered with
  - **dentalcorp**
- **Acadian Pret Moss** has been acquired by
  - **Alta Equipment Company**
  - **Eyenix Capital Partners**

Sector Focus Areas

**Sector**

- Consumer Products
- Advanced Manufacturing & Mobility
- Food & Beverage
- Cannabis
- Health & Beauty
- E-Commerce & Direct-to-Consumer
- Industrial Products & Services
- Trucking & Transportation
- Home & Building Products
- Automotive
- Software
- IT & Tech Enabled Services
- Media and Telecom
- Healthcare
- Multi-Site Healthcare
- Healthcare Supply Chain
- Construction & Engineering
- Construction & Engineering
- Financial Services
- Insurance
- Wealth Management

* Registered Exempt Market Dealing Representative
About EY

EY exists to build a better working world, helping to create long-term value for clients, people and society and build trust in the capital markets.

Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate.

Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

EY refers to the global organization, and may refer to one or more, of the member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients. Information about how EY collects and uses personal data and a description of the rights individuals have under data protection legislation are available via ey.com/privacy. EY member firms do not practice law where prohibited by local laws. For more information about our organization, please visit ey.com.

About Ernst & Young Orenda Corporate Finance Inc.

We are one of Canada’s largest mid-market focused corporate finance advisory firms.

We provide sector-specific advice on mergers, acquisitions and divestitures; debt and equity capital markets; and real estate and infrastructure transactions. We bring deep industry knowledge to each transaction to support our clients’ corporate finance strategies and priorities.

We are part of the EY global network, which provides us with direct insights and access to entrepreneurs, companies, private equity firms, capital providers and public sector entities operating around the world.

© 2023 Ernst & Young LLP. All Rights Reserved.
A member firm of Ernst & Young Global Limited.

4090860
ED None

Ernst & Young Orenda Corporate Finance Inc. is registered as an exempt market dealer in Alberta, British Columbia, Manitoba, New Brunswick, Newfoundland and Labrador, Nova Scotia, Ontario, Quebec and Saskatchewan.

Ernst & Young Corporate Finance (Canada) Inc., an affiliate of Ernst & Young Orenda Corporate Finance Inc., is an US registered broker-dealer. Any inquiries regarding transactional services by US persons should be directed to Ernst & Young Corporate Finance (Canada) Inc. through one of the contacts identified.

ey.com/ca

What we do

We provide sector-specific advice on mergers, acquisitions, divestitures, refinancing’s, and capital raises. We bring deep industry knowledge to every transaction to support your corporate finance strategies and priorities.

We can help you navigate your business issues, capitalize on your transaction opportunities and achieve your strategic objectives.

M&A advisory

• Sell-side advisory
• Buy-side advisory
• Spin-offs and divestitures
• Joint ventures/strategic alliances
• Management buyouts and leveraged buyouts
• Go-private transactions

Strategic advisory

• Sophisticated, analytically-driven advice on business strategy
• Capital Agenda-focused analysis and decisions
• Proprietary methodologies for raising, Investing, optimizing and preserving capital

Capital Markets advisory

• Debt and equity financing
• Debt and equity recapitalizations
• Raising growth capital
• Capital structures assessment
• Preparation and assessment of financial forecast models

Recent Canadian transactions of relevance

<table>
<thead>
<tr>
<th>M&amp;A advisory</th>
<th>Strategic advisory</th>
<th>Capital Markets advisory</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Sell-side advisory</td>
<td>• Sophisticated, analytically-driven advice on business strategy</td>
<td>• Debt and equity financing</td>
</tr>
<tr>
<td>• Buy-side advisory</td>
<td>• Capital Agenda-focused analysis and decisions</td>
<td>• Debt and equity recapitalizations</td>
</tr>
<tr>
<td>• Spin-offs and divestitures</td>
<td>• Proprietary methodologies for raising, investing, optimizing and preserving capital</td>
<td>• Raising growth capital</td>
</tr>
<tr>
<td>• Joint ventures/strategic alliances</td>
<td></td>
<td>• Capital structures assessment</td>
</tr>
<tr>
<td>• Management buyouts and leveraged buyouts</td>
<td></td>
<td>• Preparation and assessment of financial forecast models</td>
</tr>
<tr>
<td>• Go-private transactions</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>