We provide sector-specific advice on mergers, acquisitions, divestitures, refinancing’s, and capital raises. We bring deep industry knowledge to every transaction to support your corporate finance strategies and priorities. We can help you navigate your business issues, capitalize on your transaction opportunities and achieve your strategic objectives.

**What we do**

**M&A advisory**
- Sell-side advisory
- Buy-side advisory
- Spin-offs and divestitures
- Joint ventures/strategic alliances
- Management buyouts and leveraged buyouts
- Go-private transactions

**Strategic advisory**
- Sophisticated, analytically-driven advice on business strategy
- Capital Agenda-focused analysis and decisions
- Proprietary methodologies for raising, investing, optimizing and preserving capital

**Capital Markets advisory**
- Debt and equity financing
- Debt and equity recapitalizations
- Raising growth capital
- Capital structures assessment
- Preparation and assessment of financial forecast models

**Service overview**

**Sector Focus Areas**

- **Consumer Products**
  - Food & Beverage
  - Cannabis
  - Health & Beauty
  - E-Commerce & Direct-to-Consumer

- **Advanced Manufacturing & Mobility**
  - Industrial Products & Services
  - Trucking & Transportation
  - Home & Building Products
  - Automotive

- **Technology Media Telecom**
  - Software
  - IT & Tech Enabled Services
  - Media and Telecom

- **Healthcare**
  - Healthcare Services
  - Multi-Site Healthcare
  - Healthcare Supply Chain

- **Construction & Engineering**
  - Construction & Engineering

- **Financial Services**
  - Insurance
  - Wealth Management

Want to be added to our mailing lists for sector specific insights and market updates? Get in touch with a member of our team.
Our recent M&A transactions
Our recent Capital Markets transactions

- **US$39,500,000**
  - **Senior secured debt**
  - From Succession Capital

- **US$65,000,000**
  - **Senior secured revolving and term debt facility**
  - From Opta

- **CleanMark**
  - **Be Brilliant**
  - **Senior secured revolving and term debt financing**
  - From New Tecumseth Ophthalmology Clinic

- **NTMC**
  - **New Tecumseth Optometry Clinic**
  - **Senior debt financing**
  - From Falcomeri Rumble Harrison LLP

- **A research, design, engineering, manufacturing, and technologies sales company**
  - **Dividend recapitalization loan**

- **YYC Calgary Airport Authority**
  - **$2.075 billion**
  - **Inaugural raised private placement bonds**

- **Elliott Cogeneration Inc.**
  - **$25.4 million senior debt financing**

- A real estate holding company
  - **US $100,000,000**
  - **Senior secured debt financing**

- A leading, privately-owned company that owns and operates heavy equipment for the mining and oil sands industries
  - **US $34,000,000**
  - **Senior secured revolving and term debt financing**

- A food & beverage company
  - **CA $215,000,000**
  - **US $20,000,000**
  - **Senior secured debt financing**

- A leading Canadian integrator of industrial minerals
  - **US $42,000,000**
  - **Senior secured revolving and term debt financing**

- A leading Canadian packaging solutions company
  - **US $75,000,000**
  - **Senior secured debt financing**

- A large Quebec-based multi-brand automotive dealership group
  - **New 5-year revolving credit facility enhancement and term loan renewal**

- Scotiabank
  - **Scotiabank**
  - **Senior debt financing**

- A leading propane distributor and supplier of engineered products
  - **$38,000,000**
  - **Senior secured revolving and term debt financing**

- A leading private label confectionery, snacks, toppings, and ingredients supplier
  - **$19,000,000**
  - **Senior debt financing**

- A private enterprise consolidator of automotive dealerships
  - **$260,000,000**
  - **Senior debt financing**

- A full service HVAC distributor
  - **$26,000,000**
  - **Senior debt financing**

About Ernst & Young Orenda Corporate Finance Inc.
- We are one of Canada’s largest mid-market focused corporate finance advisory firms.
- We provide sector-specific advice on mergers, acquisitions and divestitures; debt and equity capital markets; and real estate and infrastructure transactions. We bring deep industry knowledge to each transaction to support our clients’ corporate finance strategies and priorities.
- We are part of the EY global network, which provides us with direct insights and access to entrepreneurs, companies, private equity firms, capital providers and public sector entities operating around the world.

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