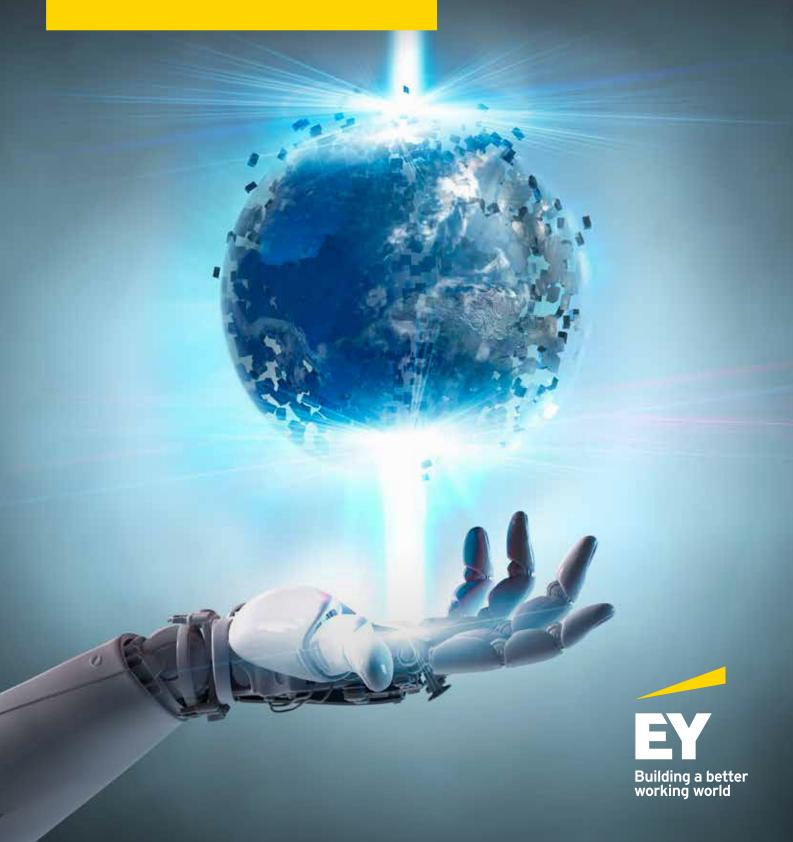
Valuation

Market Essentials Switzerland as of Q1 2019



Valuation, Modeling & Economics Services

We offer a great variety of services and customized solutions for different occasions:

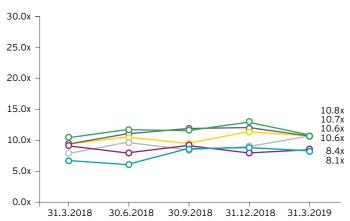
Valuation Services	Decision Modeling & Economics
Tax valuations	Data analytics and visualization
Transactional business valuations (deal models)	Integrated planning, forecasting and consolidation
Expert valuations/second opinions	CARVEx (tool for carve out financials)
Fairness opinions/regulatory valuations	Liquidity and cash flow planning
Financial reporting valuations*	Financing and LBO modeling
Disputes and arbitration	ProjeX (tool for group tax planning)
Start-up valuations	Standard Excel models for day2day use*

^{*} Purchase price allocations, goodwill impairment tests, employee stock (option) valuations

Transaction multiples Europe

EBITDA multiples

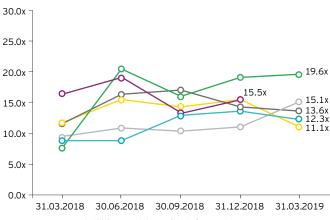
Median development



1 Energy and utilities: median for Q1 2019 based on 1 multiple 2 Healthcare: median for Q1 2018 and Q1 2019 based on 3 multiples

EBIT multiples

Median development

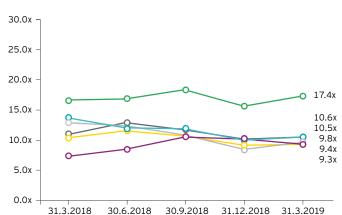


- 1 Energy and utilities: no data available for Q1 2019
- 2 Healthcare: median based on 2 (Q1 2018) and 1 multiple (Q1 2019)
- 3 Chemicals: median for Q2 and Q4 2018 based on 2 multiples

Trading multiples Switzerland

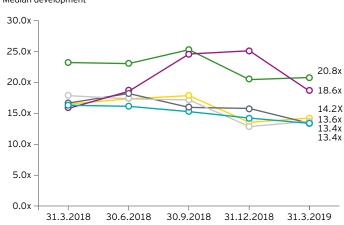
EBITDA multiples

Median development



EBIT multiples

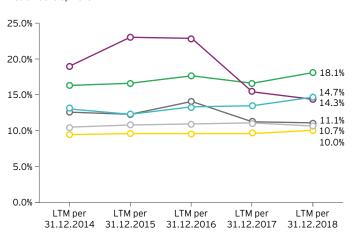
Median development



Margin development Switzerland

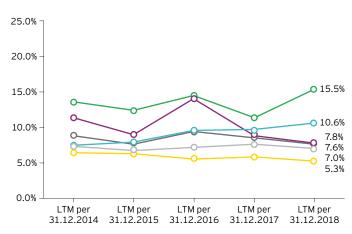
LTM EBITDA margin

Median development



LTM EBIT margin

Median development



Retail and consumer productsIndustrial goods and services

Energy and utilities

- Healthcare

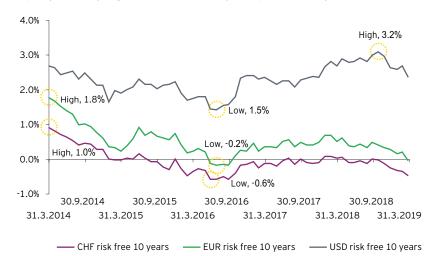
— Media, techn. and telecom.

Chemicals, constr. and mat.

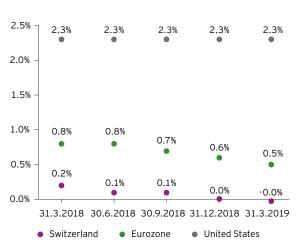
Cost of capital components

Risk free rate

Implied yield on 10-year government bonds, monthly development over five years

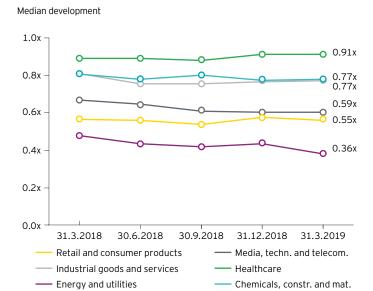


Implied yield on 10-year government bonds, monthly average over five years

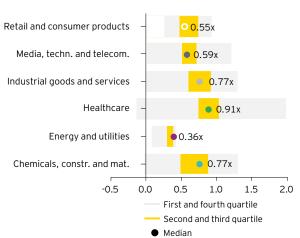


Current market risk premium: 6.0%

Unlevered beta



Distribution as per 31.3.2019

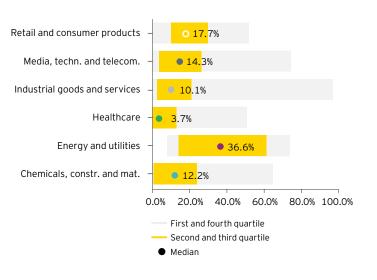


Debt/total capital

Median development

50.0% 40.0% o 36.6% 30.0% 20.0% 17.7% 14.3% 12.2% 10.0% 10.1% 3.7% 0.0% 31.3.2018 30.6.2018 30.9.2018 31.12.2018 31.3.2019 Retail and consumer products Media, techn. and telecom. Industrial goods and services Healthcare - Energy and utilities Chemicals, constr. and mat.

Distribution as per 31.3.2019

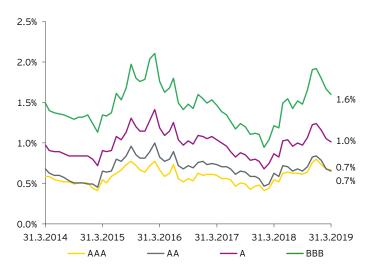


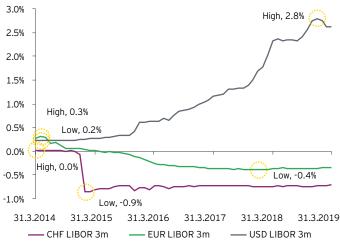
Credit spread

Credit Spread-Barclays Europe Aggregate, monthly development over five years

LIBOR

3 months LIBOR, monthly development over five years





Macro-economic data

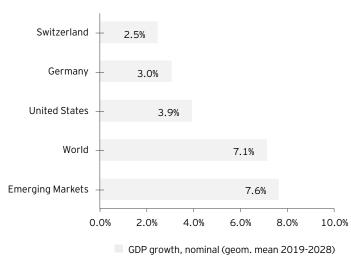
CPI inflation*

in %



Nominal GDP growth*

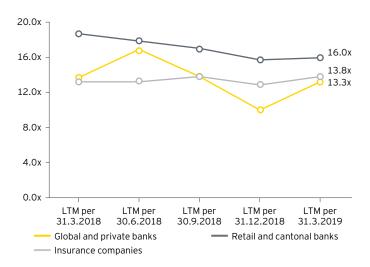
in %, based on local currency



Banking and insurance sector

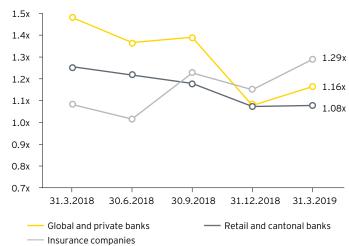
LTM P/E

Median development



P/TB

Median development



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About this brochure

EY's Valuation Market Essentials Switzerland brochure summarizes relevant market data that is regularly used in valuations. It is aimed at finance professionals that regularly deal with valuations and corporate finance related topics. The analysis is based on the constituents of the Swiss All Share Index (excluding general financial and real estate companies) and data from S&P Capital IQ/Oxford Economics.

For this edition, all data was downloaded as per date of this brochure (see cover page). Therefore, values may deviate when compared with values of previous brochure editions.

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