



周昭媚 中国海外投资业务部全球主管

2022年世界经济经历了诸多挑战,地缘冲突升级导致许多国家出现能源短缺、高通货膨胀等问题,中国经济也出现下行压力,消费、进出口等经济指标呈现走弱趋势。展望2023年,据IMF最新预测¹,全球经济增长率将降至2.9%,低于 2022年的3.4%,且大多数主要经济体经济增长率将进一步下降,发达国家降幅较明显。而中国随着疫情防控措施的优化,经济有望率先稳步回升,跨境投资热度也有望回暖,但短期内,中企在海外投资仍需关注部分国家和地区的地缘政治风险和较高的宏观经济风险。

资料来源: 1. 《世界经济展望报告》,国际货币基金组织(IMF),2023年1月



本期摘要

对外直接投资2

中国全行业对外直接投资1,465亿美元,较去年同期增长0.9%;非金融类对外直接投资1,168.5亿美元,同比增长2.8%,其中对"一带一路"沿线国家非金融类直接投资209.7亿美元,同比增长3.3%。

海外并购3

2022年,中企宣布的海外并购总额仅为287.4亿美元,创历史新低,同比下降52%,且大额交易大幅减少;宣布的交易数量为507宗,同比减少6%。

- ▶ 从行业角度,按交易金额计,前三大热门行业为TMT*,医疗与生命科学以及房地产、酒店与建造行业,占总额比例达55%,其中医疗与生命科学行业占比进一步提升至15%,创历史新高;按交易数量计,前三大热门行业为TMT、先进制造与运输以及医疗与生命科学,占总量的一半。本年度亮点为采矿与金属业并购金额及数量逆势双增长,同比分别增加33%和111%,为本年交易金额唯一录得增长的行业。
- ▶ 从区域来看,亚洲仍最受欢迎,尽管占比较去年有所下降,但交易金额与数量仍位列第一。按金额计,最受中企欢迎的十大目的地中,有四个录得逆势增长,分别是日本、澳大利亚、法国和阿根廷;按数量计,除北美洲和非洲大幅下降外,其他大洲交易数量均录得上涨,交易活跃度有所回升。

对外承包工程2

对外承包工程新签合同额2,530.7亿美元,同比下降2.1%。



资料来源:2. 中国商务部;3. Refinitiv、Mergermarket,包括香港、澳门和台湾的对外并购交易,数据包括已宣布但尚未完成的交易,于2023年1月4日下载;安永分析



^{*}TMT行业包括科技、媒体和娱乐和通信业

对外直接投资(ODI)

对外直接投资基本保持稳定, 部分行业对外投资增长较快

数据显示, 2022年:

中国全行业对外直接投资1,465亿美元,同比增长0.9%▲

- ▶ 其中非金融类对外直接投资1,168.5亿美元,同比增长2.8%▲
- ▶ 部分行业对外投资增长较快,投向批发和零售业、制造业以及租赁和商务服务业的投资,分别同比增长19.5%、17.4%以及5.8%。

对"一带一路"沿线国家

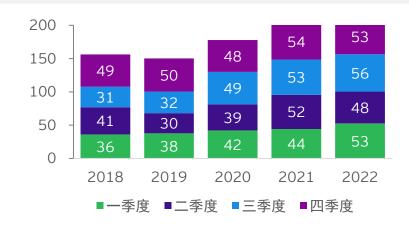
非金融类直接投资209.7亿美元,同比增长3.3%▲

- 占同期总额的17.9%
- 主要投向东盟国家、巴基斯坦、阿联酋、塞尔维亚和孟加拉国等

2022年前中国全行业对外直接投资额(亿美元)



2022年对"一带一路"沿线国家非金融类直接投资额(亿美元)



注:表内数据由于四舍五入的缘故,其合计数未必与总计数相等资料来源:中国商务部月度简明统计数据、外汇局



第4页 2022年中国海外投资概览

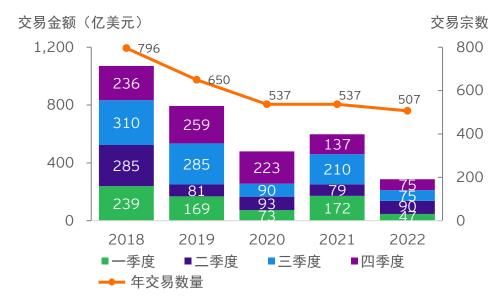
海外并购(M&A)

全年海外并购金额创历史新低,但部分地区和行业交易活跃度有所回升

2022年

- 中企宣布的海外并购总额为287.4亿美元,同比下降52%▼, 创历史新低,一方面受全球经济及中国疫情政策影响,中企海外并购 继续保持审慎,另一方面未披露金额的交易占比也有所上升,对交易 金额统计有所影响。
- 宣布的交易数量为507宗,同比减少6%▼,部分地区和行业交易数 量录得上涨,交易活跃度较去年有所回升。

2022年中企宣布的海外并购金额和数量



注:表内数据由于四舍五入的缘故,其合计数未必与总计数相等 资料来源: Refinitiv、Mergermarket,包括香港、澳门和台湾的对外并购交易,数据包括已宣布但 尚未完成的交易,于2023年1月4日下载;安永分析



本期摘要



海外并购(M&A)(续)

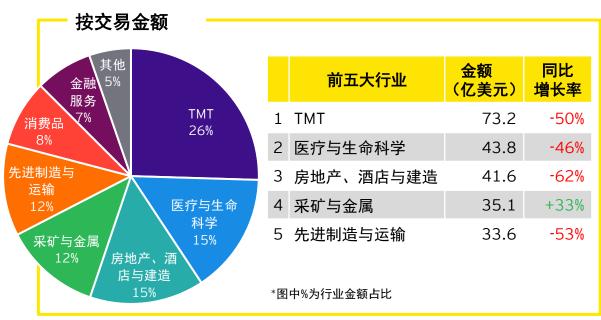
行业分析

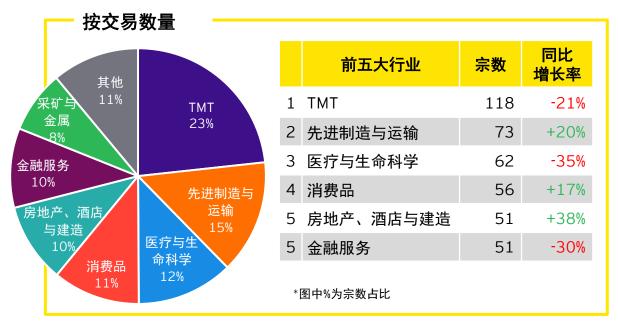
2022年

▶ 按交易金额计,前三大热门行业为TMT,医疗与生命科学以及房地产、酒店与建造行业,占总额比例达55%; 采矿与金属业为本年唯一交易金额录得增长的行业,同比增加33%,达35.2亿美元,主要集中在锂矿开采、金矿运营等;此外,医疗与生命科学行业并购占比进一步提升至15%,创历史新高。

本期摘要

▶ 按交易数量计,前三大热门行业为TMT、先进制造与运输以及医疗与生命科学,占总量的一半。多个行业均录得同比增长,交易活跃度 有所回升,其中**采矿与金属业**同比增幅最大,达111%,房地产、酒店与建造业(38%)、先进制造与运输业(20%)以及消费品(17%) 等行业也录得不同程度的增长。





资料来源: Refinitiv、Mergermarket,包括香港、澳门和台湾的对外并购交易,数据包括已宣布但尚未完成的交易,于2023年1月4日下载;安永分析



海外并购(M&A)(续)

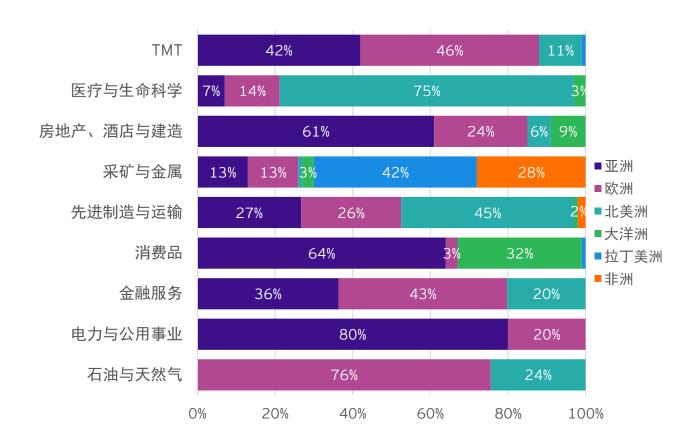
行业分析

- 2022年各行业的区域分布特点明显,部分行业区域集中度 高,如:
 - 医疗与生命科学行业交易额的75%集中在北美洲;
 - ▶ 消费品行业则主要集中在亚洲(64%)和大洋洲(32%);
 - ▶ 电力与公用事业则80%的交易额集中在亚洲,同比大幅增加87%,主要投资在太阳能、风能等可再生能源发电或相关产业链的细分行业,体现出亚洲国家日益增长的绿色能源转型需求;
 - 先进制造与运输业在整体下降53%的情况下,在北美洲和欧洲分别录得178%和43%的增长,主要分布在交通基础设施、汽车及零部件和化学品等细分行业。



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2022年中企宣布的海外并购行业与各大洲分布(按交易金额)



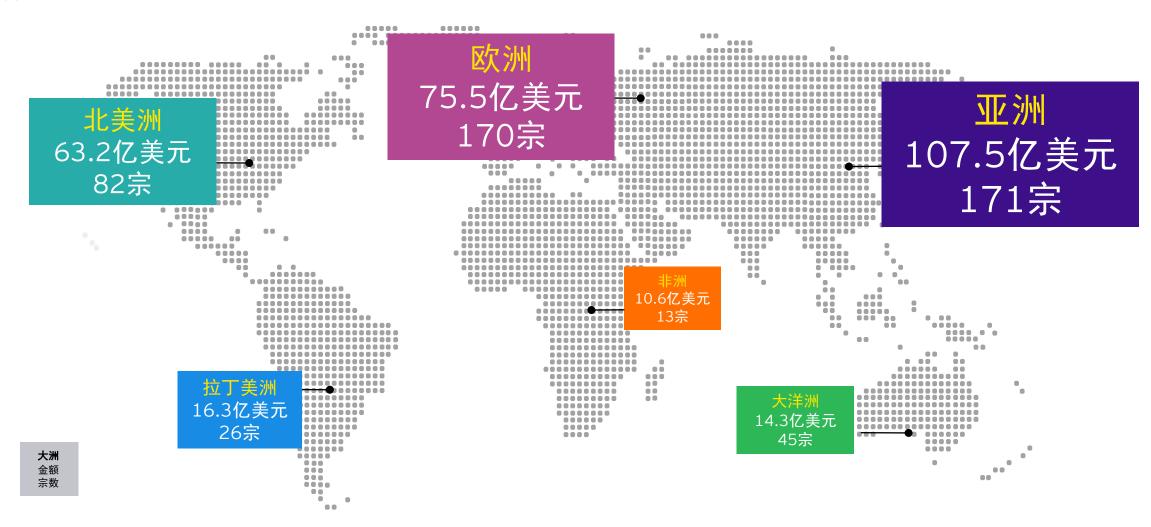
资料来源: Refinitiv、Mergermarket,包括香港、澳门和台湾的对外并购交易,数据包括已宣布但尚未完成的交易,于2023年1月4日下载;安永分析



本期摘要 / 对外直接投资 / 海外并购 对外承包工程 / 安永推荐阅读

海外并购(M&A)(续)

区域分析



资料来源: Refinitiv、Mergermarket,包括香港、澳门和台湾的对外并购交易,数据包括已宣布但尚未完成的交易,于2023年1月4日下载;安永分析



对外直接投资 对外承包工程 安永推荐阅读 本期摘要 海外并购

海外并购(M&A)(续)

区域分析

亚洲

107.5美元 ▼ 同比下降61%

171宗 ▲ 同比增长4%

- ▶ 中企在亚洲宣布的交易金额与数量均位列第一,分别占总额的 37%和34%。
- ▶ 在最受中企青睐的前十大目的地中,有四个来自亚洲,分别为新 加坡、日本、韩国和印度尼西亚,四国占中企在亚洲宣布的并购 金额的近八成。
- ▶ TMT,房地产、酒店与建造以及消费品为亚洲最受欢迎的行业, 占总金额的66%。
- ▶ 展望2023年,亚洲新兴国家增长率仍将领先于全球整体增速, 其中预计印度增长6.1%,东盟五国4增长4.3%,中东及中亚将增 长3.2%1。此外,去年底以来中国领导人与东盟、中东部分国家 外交互动频繁且达成了一系列合作协议,这也将继续扩大并深化 中国与东盟、中东地区未来在投资、经贸等领域的合作、预计亚 洲将继续为中企热门投资目的地。

欧洲

75.5亿美元 ▼ 同比下降52% 170宗

▲ 同比增长6%

- ▶ 因为个别大型交易, 荷兰为中企投资金额最高的国家, 然而按 交易数量计,英国和德国则更为热门,两国交易数量占中企在 欧洲并购总量的42%。
- ▶ TMT为欧洲交易金额最大的行业,宣布的并购金额占中企对欧 洲投资总额的45%。
- ▶ 2022年,欧洲通货膨胀率一路走高达到历史最高水平,尽管年 末部分国家有所回落,但预计2023年,高通胀仍将是欧洲将面 临的主要挑战之一,利率或将进一步上升,企业发展将面临更 大挑战,目前IMF对欧盟2023年经济增长预期为0.7%,英国则 预计收缩0.6%1,在欧洲主要国家中表现相对较差,因此,中企 在欧洲投资需审慎分析宏观经济风险对投资的影响,此外还需 密切关注地缘政治冲突带来的进一步风险。



^{4.} 注: 东盟五国为印度尼西亚、马来西亚、菲律宾、泰国和越南

区域分析

北美洲

63.2亿美元

▼ 同比下降33%

82宗

▼ 同比下降42%

- 中企在北美洲的并购金额和数量均继续创历史新低。
- ▶ 2022年中企在北美洲并购额最大的两个行业——医疗与生命科学和先进制造与运输行业,并购额均创近四年来新高, 且分别录得42%和178%的逆势增长,合计占北美洲并购总额的76%;按交易数量计,医疗与生命科学行业继续保持最 热门并购行业,占比进一步提升至33%。这些体现了在地缘政治因素影响下,中企在北美洲并购的行业聚焦。
- ▶ 展望2023年,尽管美国经济有衰退预期,但美国在科技、市场规模方面的优势对一些低敏感行业的中企仍有一定吸引力,短期内中企对北美洲投资最大的制约因素仍为中美地缘政治因素。

拉丁美洲

16.3亿美元

▼ 同比下降27%

26宗

▲ 同比增长44%

- ▶ 阿根廷为最主要的投资目的地
- ▶ 主要由于一笔投向该国采矿与金属行业的 大额交易

大洋洲

14.3亿美元

▼ 同比下降41%

45宗

▲ 同比增长50%

- ▶ 按交易金额计,澳大利亚为最主要的投资目的地,主要投向消费品行业
- ▶ 按交易数量计,采矿与金属行业以及消费 品行业的交易数量增加较多

非洲

10.6亿美元

▼ 同比下降46%

13宗

▼ 同比下降43%

- ▶ 主要投向采矿与金属行业
- ▶ 主要投资目的地为津巴布韦和刚果民主共和国



海外并购(M&A)(续)

区域分析



2022年中企宣布的海外并购前十大目的地 (按交易金额,亿美元)

	目的地	2022年	2021年	同比 增长率
1	美国	62.4	78.7	-21%
2	新加坡	41.0	108.2	-62%
3	💳 荷兰	23.6	58.3	-59%
4	● 日本	22.3	18.4	+22%
5	英国	14.5	37	-61%
6	灣 澳大利亚	13.9	13.3	+5%
7	■■法国	11.4	1.2	+863%
8	. 韩国	10.6	48.4	-78%
9	➡ 阿根廷	10.3	3.5	+194%
10	印度尼西亚	10.1	54.4	-81%

2022年中企宣布的海外并购前十大目的地 (按交易数量,宗数)

	目的地	2022年	2021年	同比 增长率
1	美国	72	120	-40%
2	美麗 英国	43	46	-7%
3	🏋 澳大利亚	42	26	+62%
4	● 日本	39	31	+26%
5	新加坡	37	32	+16%
6	. 韩国	28	24	+17%
7	= 德国	28	29	-3%
8	■■ 法国	18	12	+50%
9	➡ 阿根廷	11	4	+175%
10	■ 印度	11	13	-15%

资料来源: Refinitiv、Mergermarket,包括香港、澳门和台湾的对外并购交易,数据包括已宣布但尚未完成的交易,于2023年1月4日下载;安永分析



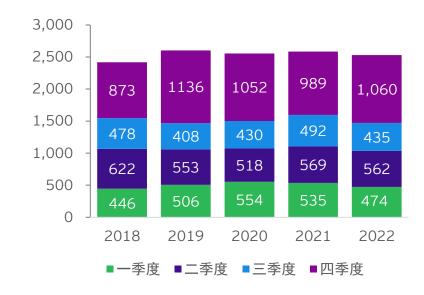
对外承包工程(EPC)

对外承包工程项目稳步发展, 助力多国经济发展

2022年,中企对外承包工程

- ▶ 新签合同额2,530.7亿美元,同比下降2.1%▼
- 本 "一带一路"沿线国家和地区,新签合同额1,296.2亿美元,同比下降3%▼,占同期总额的51.2%
- 2022年尽管面临众多挑战,中企海外新签项目仍硕果累累,如在交通基础设施领域签下了沙特未来新城隧道和沙特麦地那隧道项目,以及坦桑尼亚中央线标准轨铁路项目等,在能源和电力项目领域中标阿根廷国家天然气管道项目、安哥拉输变电项目、乌兹别克斯坦最大风电单体项目以及沙特光伏电站项目等,其他还包括沙特社会住房等重大项目5。

2022年中国对外承包工程新签合同额(亿美元)



注: 表内数据由于四舍五入的缘故, 其合计数未必与总计数相等 资料来源: 中国商务部月度简明统计数据



对外承包工程项目稳步发展, 助力多国经济发展

2022年,中企对外承包工程

- ▶ 完成营业额1,549.9亿美元,与上年基本持平
- ► 在 "一带一路"沿线国家和地区对外承包工程完成营业额849.4亿美元,同比下 $_{1,500}$ 降5% ▼,占同期总额的54.8%

本期摘要

- ▶ 2022年,中国承包工程服务商克服了重重困难确保了一批标志性项目落地,如:东 盟第一条高速铁路试验运行,柬埔寨第一条高速公路正式通车,南亚地区首条水下隧 道(孟加拉国卡纳普里河底隧道)项目南线隧道竣工,克罗地亚佩列沙茨大桥通车, 喀麦隆首条中国标准建设高速公路通车和卡塔尔世界杯主体育场项目顺利交付等5。 这些项目的完工落地不仅展现了中国企业在承包工程领域的技术及竞争优势,也切实 拉动了多国的经济发展并惠及了当地民众。
- ▶ 中国承包工程企业经过多年的发展已经在国际工程市场取得相对竞争优势,根据《工程新闻记录》发布的最新国际承包商排名,2022年有7家中国企业进入前二十强,较2021年增加一家,而前250家国际承包商中则有79家中国企业入围,占比超三成6。
- 展望2023年,全球经济仍将面临较大下行压力,基础设施项目有望带动投资为各国经济发展注入动力,期待中国建造继续拓展全球市场,并在智能数字化、低碳绿色化领域深入实践,打造更多标杆项目。



2022年中国对外承包工程完成营业额(亿美元)



注:表内数据由于四舍五入的缘故,其合计数未必与总计数相等资料来源:中国商务部月度简明统计数据

资料来源:5. 公开信息整理;6. 美国《工程新闻记录》(Engineering News Record, ENR)杂志发布的2022年度"250家国际承包商"榜单,2022年8月;安永分析



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- 2. 【安永观察】卢森堡:了解大公国的支付/电子货币机构和数字资产交易所
- 3. 安永发布可再生能源吸引力指数(RECAI)第60期专题报告
- 4. <u>运筹帷幄,决胜千里:支付战略助力平台企业打响海外争夺</u>战--中国平台企业出海支付战略研究报告

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本期摘要

安永中国海外投资业务部: 全球网络 China Overseas Investment Network (COIN)

COIN在美洲、EMEIA(欧洲、中东、印度及非洲)和亚太各大区现有的中国业务团队的基础上,将全球的安永专业人员连接在一起,在海 外投资的各个阶段, 从投资计划到执行和投后整合, 为中国客户提供一站式服务。

国际化背景和本土化专业人才

多种语言的无缝专业服务

丰富的跨国服务经验和全面的服务领域

美洲区 Americas Area

- ▶ 加拿大 ▶ 美国
- ► Canada
- ▶ 加勒比地区
- United States
- ▶ 以色列 ▶ 玻利维亚
- ▶ Bolivia
- ▶ 厄瓜多尔
- ▶ 牙买加 ▶ 墨西哥
- ▶ 秘鲁
- ▶ 委内瑞拉
- ▶ 阿根廷
- ▶ 巴西 ▶ 智利
- ▶ Chile

欧洲、中东、印度及非洲区 **EMEIA Area**

▶ 巴林

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▶ 赞比亚

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▶ 乌兹别克斯坦

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▶ 葡萄牙

▶ 罗马尼亚

▶ 西班牙

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▶ 瑞士

▶ 英国

▶ 土耳其

- ▶ 捷克

- ► Caribbean Region
- ▶ Israel
- ▶ Ecuador
- ▶ Jamaica
- ▶ Mexico ▶ Peru
- ▶ Venezuela
- ▶ Argentina
- ▶ Brazil

- ▶ 科威特 ▶ 丹麦 ▶ 芬兰 ▶ 沙特阿拉伯 ▶ 法国 ▶ 阿联酋 ▶ 德国 ▶ 印度 ▶ 希腊 ▶ 阿尔及利亚 ▶ 匈牙利 ▶ 安哥拉 ▶ 意大利 ▶ 喀麦降 ▶ 哈萨克斯坦 ▶ 埃塞俄比亚 ▶ 吉尔吉斯斯坦 ▶ 卢森堡 ▶ 利比亚 ▶ 荷兰 ▶ 莫桑比克 ▶ 挪威 ▶ 尼日利亚 ▶ 巴基斯坦 ▶ 波兰 ▶ 南苏丹
 - ► France ▶ Germany ▶ Greece ▶ Hungary ▶ Italy ▶ 刚果民主共和
 - ► Kazakhstan ▶ Kyrgyzstan ▶ Luxembourg ▶ Netherlands

► Austria

► Belaium

▶ Denmark

► Finland

Congo ▶ Norway ▶ Ethiopia ▶ Pakistan ▶ Libya

► Czech Republic ► Egypt

Poland ▶ Portugal ▶ Romania ▶ Spain

▶ Sweden

► Turkey

▶ Mozambigue ▶ Nigeria ► South Africa ▶ South Sudan ▶ Uganda ▶ Switzerland

▶ Uzbekistan

▶ Saudi Arabia

▶ United Arab

Emirates

▶ Bahrain

▶ Kuwait

▶ India

▶ Algeria

► Angola

▶ Cameroon

▶ Democratic

Republic of

▶ Zambia ▶ Zimbabwe ▶ United Kingdom

亚太区

- Asia-Pacific Area ▶ Australia
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▶ Indonesia

- ▶日本 ▶ 韩国
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- ▶ 印度尼西亚 ▶老挝
- ▶ Laos ▶ 马来西亚 Malaysia ▶ 缅甸 ▶ Myanmar ▶ 菲律宾 ▶ Philippines
- ▶ 新加坡 ▶ 斯里兰卡 ▶ 泰国

▶ 越南

▶ Sri Lanka ▶ Thailand ▶ Vietnam

▶ Singapore

70+

全球服务网络覆盖 的国家和地区

90%

服务网络覆盖的"一 带一路"国家和地区

3,200+

协助开展海外业务 的中企数量

1,600+

协助在"一带一路"共建 国家开展业务的中企数量

74,000+

服务中企的海外项目 数量

34,000+

在"一带一路"共建国家 协助中企参与的项目数量

*以上为过去三年的数据



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大中华区



陈凯 jack.chan@hk.ey.com



安永中国主席 大中华区首席执行官 全球管理委员会成员 +86 10 5815 4057



周昭媚 中国海外投资业务部全球主管 +852 2629 3133 loletta.chow@hk.ev.com 香港



吕晨 中国海外投资业务部全球税务主管 +86 21 2228 2798 jesse.lv@cn.ey.com 上海



大中华区战略与交易咨询服务主管 +86 21 2228 2205 erica.su@cn.ev.com



朱亚明 大中华区能源资源行业联席主管 华北区战略与交易咨询服务主管 +86 10 5815 3891 alex.zhu@cn.ey.com



蔡伟年 大中华区国际及并购重组税 务咨询主管 +86 10 5815 3230 andrew.choy@cn.ey.com



郝进军 中国企业海外投资税务中心 联合主管 +86 10 5815 2805 julie.hao@cn.ey.com 北京



张顺源 国际及并购重组税务咨询合伙人 安永(中国)企业咨询有限公司 +86 21 2228 8789 soonyen.chong@cn.ey.com



刘国华 大中华区财务会计咨询服务主管 +86 21 2228 2816 lawrence.lau@cn.ey.com



大中华区管理咨询服务主管合伙人 +86 755 22385818 steven.xiong@cn.ev.com 昆明



张毅强 审计合伙人 安永华明会计师事务所 +86 10 5815 2086 wood.zhang@cn.ev.com

区域

▶ 美洲区



张晓青 中国海外投资业务部 美洲区主管 +1 617 375 3792 xiaoqing.zhang@ey.com 美国波士顿



肖楚强 中国海外投资业务部 加拿大主管 +1 416 943 2943 eric.c.xiao@ca.ey.com 加拿大多伦多



张嘉琪 中国海外投资业务部 南美洲主管 +55 11 9625 2084 fernanda.chang@br.ey.com 巴西圣保罗



中国海外投资业务部 大洋洲区主管 +61 2 9248 5008 john.li@au.ey.com 澳大利亚悉尼



徐清华 中国海外投资业务部 EMEIA区主管 +33 1 4693 4363 ainahua.xupionchon@fr.ey.com 法国巴黎



孙轶 中国海外投资业务部 欧洲西部主管 +49 211 9352 20153 yi.sun@de.ey.com 德国杜塞尔多夫



李素雯 中国海外投资业务部 英国、爱尔兰主管 +44 20 7951 7952 slee1@uk.ev.com 英国伦敦



许润翔 中国海外投资业务部东盟区主管 +65 6309 6275 adrian.koh@sg.ey.com 新加坡



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Loletta Chow Global Leader of EY China Overseas Investment Network

In 2022, the economy of China as well as the world economy have been facing lots of challenges brought with increased geopolitical complexity such as energy crisis and inflation. China experienced the pressure of softer economy indicated by weakened consumption, imports and exports. Based on the latest International Monetary Fund (IMF)¹ estimates, the global growth for 2023 is projected to decrease to 2.9% from 3.4% in 2022. A majority of key economies, especially advanced economies, might see further reduction in economic growth this year. China might steadily revive its economy as it optimized pandemic prevention and control. This might be followed by a gradual recovery of cross-border investment by Chinese enterprises though caution is needed in view of geopolitical risks in some areas and the growing macroeconomic uncertainty.

Source: 1. World Economic Outlook, IMF, January 2023



ODI²

China overall outward direct investment (ODI) reached US\$146.5 billion in 2022, up 0.9% year-on-year (YOY). The non-financial ODI reached US\$116.9 billion, up 2.8% YOY. The Belt and Road (B&R) non-financial ODI increased 3.3% YOY to US\$21.0 billion.

Overseas M&As³

In 2022, the value of announced China overseas mergers and acquisitions (M&As) reached US\$28.7 billion, down 52% YOY to a historic low compared to the past years with considerably fewer large-scale deals. There were 507 announced China overseas M&A deals during the year, down 6% YOY.

- ► Sector-wise by deal value, 55% of the total took place in the top three sectors, namely TMT*, health care & life sciences, and real estate, hospitality & construction. Of which, the health care & life sciences deals increased to a record high covering 15% of the total value in the year. By deal volume, half of the total took place in the top three sectors, namely TMT, advanced manufacturing & mobility, and health care & life sciences. Mining & metals became highlight of the year being the only sector to see growth, recording an increase of 33% and 111% YOY by value and volume respectively.
- ► From a regional perspective, Asia was the most popular. Though its proportion among continents decreased compared to the previous year, Asia recorded both the highest deal value and volume among all. Despite the overall downward trend, deal value increased in Japan, Australia, France and Argentina in 2022. Continents other than North America and Africa recorded increased deal volumes as activities picked up.

Overseas EPC²

Newly-signed China overseas engineering, procurement and construction (EPC) projects decreased 2.1% YOY to US\$253.1 billion.

EY Recommended

Sources: 2. China MOFCOM. 3. Refinitiv; Mergermarket, including data from Hong Kong, Macau and Taiwan, and deals that have been announced but not yet completed, data was downloaded on 4 January 2023; EY analysis



 $^{^{*}}$ The TMT sector refers to technology, media & entertainment and telecommunications

ODI

ODI develops steadily as outbound investment in some industries grew relatively quickly

Statistics showed that in 2022,

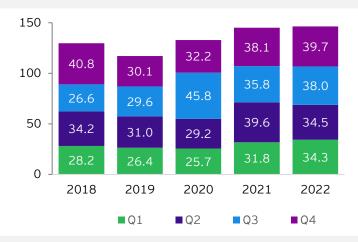
China overall ODI reached US\$146.5b, up 0.9% ▲ YOY.

- ► China non-financial ODI reached US\$116.9b, up 2.8% A YOY.
- Outbound investment in some industries grew relatively quickly, such as wholesale & retail, manufacturing, as well as leasing and business services, up 19.5%, 17.4% and 5.8% YOY respectively

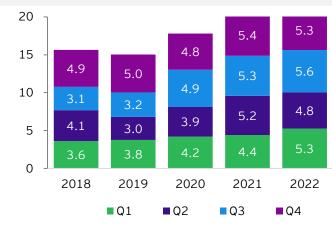
The B&R non-financial ODI reached US\$21.0b, up 3.3% ▲ YOY.

- Representing 17.9% of the total
- Mainly in ASEAN, Pakistan, the United Arab Emirates, Serbia and Bangladesh

China overall ODI in 2022 (US\$ billion)



China non-financial ODI along the B&R in 2022 (US\$ billion)



Note: The round-up statistics in this article may not add to the actual totals. Sources: Monthly Statistics in Brief, China MOFCOM; State Administration of Foreign Exchange of China



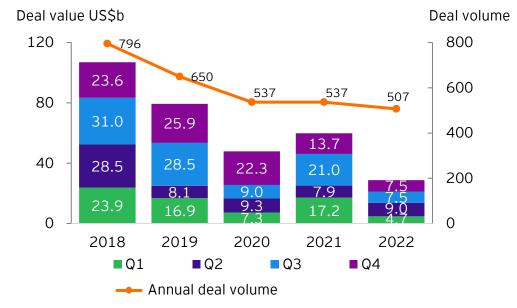
Overseas M&As

China overseas M&As reached a historic low value in the year however activities in some regions and sectors increased

In 2022

- China overseas M&As reached US\$28.7b, down 52% ▼ YOY to a historic low. On the one hand, China overseas investment sentiment turned cautious following the impact brought by the global economic dynamics and China's pandemic policies; on the other hand, the value of more deals was undisclosed affecting the statistical results.
- There were 507 announced deals, down 6% \checkmark YOY. Deal volumes in some regions and sectors increased as activities picked up compared to the previous year.

Value of announced China overseas M&As in 2022 (US\$ billion)



Note: The round-up statistics in this article may not add to the actual totals. Sources: Refinitiv; Mergermarket, including data from Hong Kong, Macau and Taiwan, and deals that have been announced but not yet completed, data was downloaded on 4 January 2023; EY analysis

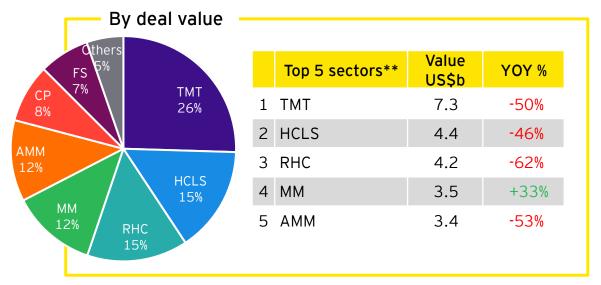


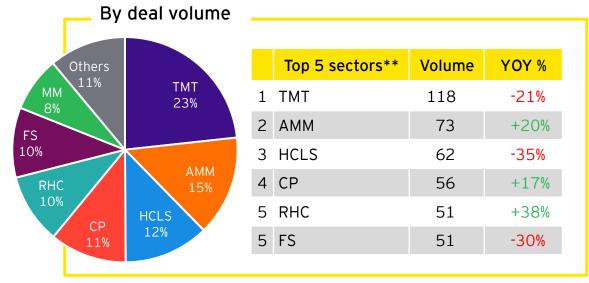


Sector analysis

In 2022

- By deal value, 55% of the total took place in the top three sectors, namely TMT, health care & life sciences, and real estate, hospitality & construction. Mining & Metals was the only sector to see growth in the year to US\$3.5 billion, recording an increase by value at 33% YOY, mainly in the areas of lithium mining and gold mine operation, etc. Moreover, a record high of 15% of the total value in 2022 came from the health care & life sciences sector.
- By deal volume, half of the total took place in the top three sectors, namely TMT, advanced manufacturing & mobility, and health care & life sciences. Many sectors recorded YOY growths and there was gradual recovery of the deal activities. Of which, deals in the mining & metals recorded the largest YOY increase of 111% whilst those in the sectors of real estate, hospitality & construction (38%), advanced manufacturing & mobility (20%), and consumer products (17%) also increased to different extents during the year.



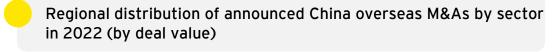


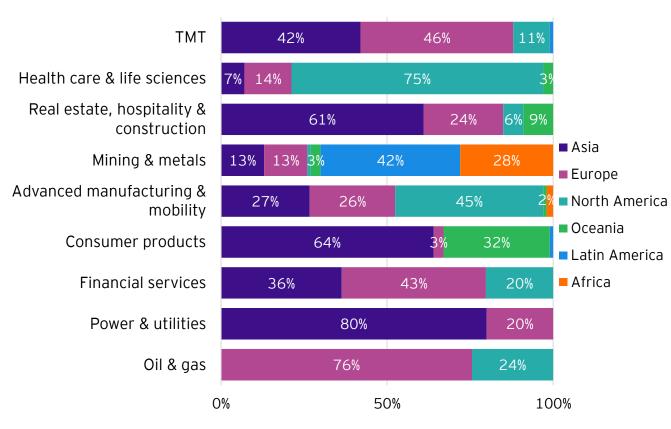
^{**}The health care & life sciences sector is referred as HCLS; real estate, hospitality & construction as RHC; metals & mining as MM; advanced manufacturing & mobility as AMM; consumer products as CP; financial services as FS; power & utilities as PU; oil & gas as OG



Sector analysis

- In 2022, significant regional distribution patterns were observed across various sectors, with some sectors showing a high levels of regional concentration:
 - 75% of the health care & life sciences deal value took place in North America
 - 64% and 32% of the consumer goods deal value happened in Asia and Oceania respectively
 - 80% of outbound power & utilities deal value made by Chinese enterprises took place in Asia, up 87% YOY, primarily in the power generation and manufacturing chain of renewable energy such as solar and wind. The investments were aligned with an increasing need of green energy transition in Asia
 - The investments in the advanced manufacturing & mobility recorded a drop of 53% in the year but more investment was made in North America and Europe, up 178% and 43% respectively, primarily in the areas of transport infrastructure, automobiles & related components, and chemicals

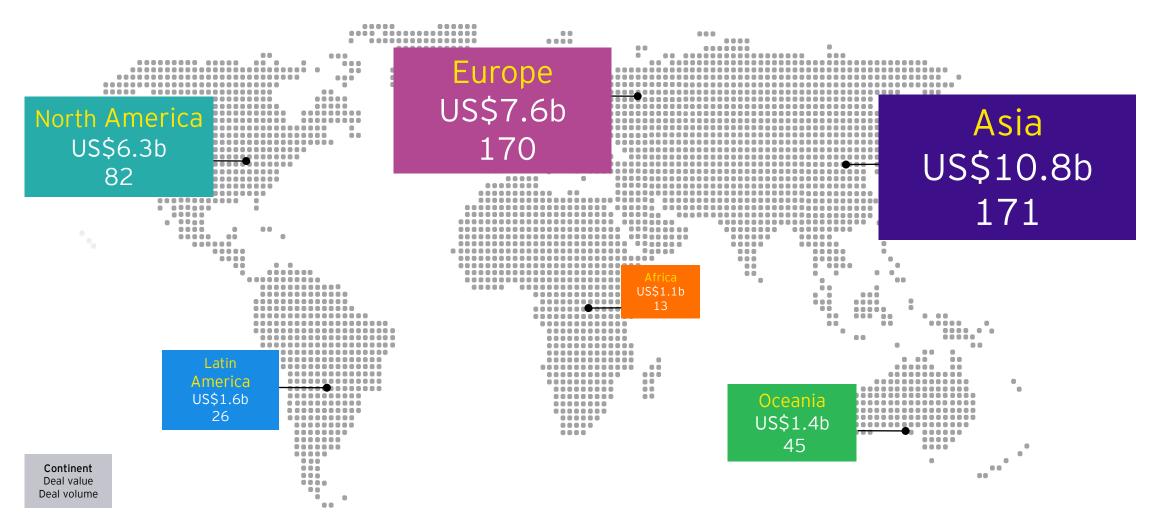




Sources: Refinitiv; Mergermarket, including data from Hong Kong, Macau and Taiwan, and deals that have been announced but not yet completed, data was downloaded on 4 January 2023; EY analysis



Regional analysis



Sources: Refinitiv; Mergermarket, including data from Hong Kong, Macau and Taiwan, and deals that have been announced but not yet completed, data was downloaded on 4 January 2023; EY analysis



Regional analysis

- Asia was still the top destination for China overseas M&As by both value and volume, accounting for 37% and 34% of the total respectively.
- Four out of the top 10 investment destinations of China overseas M&As were situated in Asia, namely Singapore, Japan, South Korea and Indonesia, collectively accounting for nearly 80% of the total value in Asia.
- TMT, real estate, hospitality & construction, and consumer products were the top sectors for investment by Chinese enterprises in Asia, collectively accounting for 66% of the total value in the continent.
- ► Growth prospect of Asia for 2023 has been relatively positive compared to the global economic forecasts. Of which, the 2023 growth estimates for India may be at 6.1%, ASEAN-5⁴ at 4.3%, the Middle East and Central Asia at 3.2%¹. In addition, since the end of last year, leaders in China made multiple diplomatic interactions with ASEAN and some countries in the Middle East and reached a number of cooperation agreements to deepen the investment, economic and trade cooperation; the Asian region is expected to remain a popular investment destination for Chinese enterprises.

Europe

US\$7.6b y down 52% YOY

170 deals

- up 6% YOY
- A mega-scale deal was made in the Netherlands in 2022 making it the top invested country in Europe by Chinese enterprises. The UK and Germany were more popular investment destinations in Europe by deal volume, collectively accounting for 42% of the total value in the continent.
- ► The top sector TMT took up 45% of the total value in the continent. In 2022, inflation in Europe increased to an all-time high though rising prices in some countries slowed by year-end.
- In 2022, inflation in Europe increased to an all-time high though rising prices in some countries slowed by year-end. High inflation since 2022 is likely to remain as a major challenge together with climbing interest rates. Businesses might experience greater challenges. Currently, growth in the European Union was forecast by IMF to be 0.7% in 2023. Growth in the United Kingdom was forecast to be -0.6%¹, one of the worst performers among major European economies. Thus, vigilance is called for Chinese enterprises investing in Europe in view of the impact of the macroeconomic uncertainties and geopolitical risks.



^{4.} Note: ASEAN-5 refers to Indonesia, Malaysia, the Philippines, Singapore, and Thailand

Regional analysis

North America

US\$6.3b

down 33% YOY

82 deals

down 42% YOY

- Both deal value and volume by Chinese enterprises reached the historic lows in North America.
- Two major sectors in North America in 2022 health care & life sciences and advanced manufacturing & mobility recorded new highs by value in nearly four years, up 42% and 178% YOY respectively, and collectively accounting for 76% of the total value in the continent. By deal volume, health care & life sciences continued to be the top sector, taking up a further increase to 33% of the total volume in the continent. This reflected the sector focus of Chinese enterprises in North America amid the impact of geopolitics.
- Looking ahead in 2023, some can anticipate the threat of an economic recession in the US but advantages of technologies and market size of the US can be attractive to China overseas investors in some less sensitive sectors. The impact of geopolitics may be carefully considered by Chinese enterprises when investing in North America.

Latin America

US\$1.6b

V down 27% YOY

26 deals

▲ up 44% YOY

- Argentina was the top investment destination
- The investment mainly due to a mega deal in mining & metals sector during the year

Oceania

US\$1.4b

down 41% YOY

45 deals

▲ up 50% YOY

- By deal value, Australia was the top investment destination, mainly in the consumer products sector
- By deal volume, the mining & metals and consumer products sectors recorded increased deal volumes

Africa

US\$1.1b

down 46% YOY

13 deals

down 43% YOY

- The investment mainly went to the mining & metals sector
- Zimbabwe and the Democratic Republic of Congo were the top investment destinations

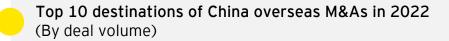


Regional analysis



Top 10 destinations of China overseas M&As in 2022 (By deal value: US\$ billion)

		Destination	2022	2021	YOY %
1		US	6.2	7.9	-21%
2	Cr.	Singapore	4.1	10.8	-62%
3		Netherlands	2.4	5.8	-59%
4		Japan	2.2	1.8	22%
5	> Z > \	UK	1.5	3.7	-61%
6	*	Australia	1.4	1.3	5%
7		France	1.1	0.1	863%
8	(•)	South Korea	1.1	4.8	-78%
9	0	Argentina	1.0	0.4	194%
10		Indonesia	1.0	5.4	-81%



		Destination	2022	2021	YOY %
1		US	72	120	-40%
2		UK	43	46	-7%
3	**	Australia	42	26	62%
4	•	Japan	39	31	26%
5	(G)	Singapore	37	32	16%
6	(•)	South Korea	28	24	17%
7		Germany	28	29	-3%
8		France	18	12	50%
9	0	Argentina	11	4	175%
10	•	India	11	13	-15%

Sources: Refinitiv; Mergermarket, including data from Hong Kong, Macau and Taiwan, and deals that have been announced but not yet completed, data was downloaded on 4 January 2023; EY analysis



EPC

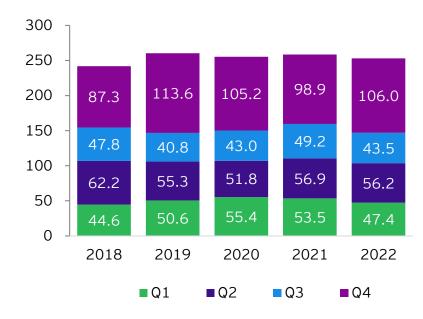
Steady development of overseas EPC projects helps accelerate growth of destination countries

In 2022

Newly-signed projects reached US\$253.1b, down 2.1% ▼ YOY.

- In the B&R countries and regions, Chinese enterprises newly signed EPC projects of US\$129.6b, down 3% ▼ YOY.
- Although 2022 was full of challenges, more new overseas projects were signed by Chinese enterprises, such as the tunnelling projects in Neom and Madinah, Saudi Arabia in the transport infrastructure, in addition to the Standard Gauge Central Railway project in Tanzania. In the energy and power area, there were the national natural gas pipeline project in Argentina, the power transmission and transformation project in Angola, the largest wind power station project in Uzbekistan, the photovoltaic power plant project in Saudi Arabia, as well as other major projects including the social housing in Saudi Arabia⁵.

Value of newly-signed China overseas EPC contracts in 2022 (US\$ billion)



Note: The round-up statistics in this article may not add to the actual totals. Sources: Monthly Statistics in Brief, China MOFCOM

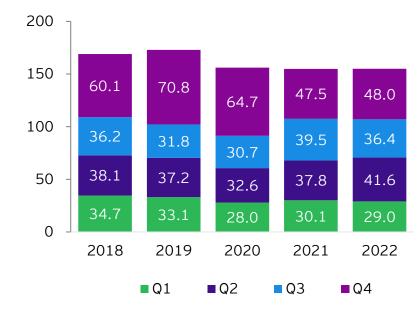


EPC (cont'd)

Steady development of EPC projects helps boost growth of destination countries In 2022

- Completed turnover of Chinese enterprises' foreign contracting projects was US\$155.0b, which was about the same compared to that of last year
- ► Completed turnover in the B&R countries and regions was US\$84.9b, down 5% YOY, accounting for 54.8% of the total during the year
- Chinese EPC service providers overcame numerous obstacles to implement an assortment of landmark projects, such as the trial operation of ASEAN's first high-speed railway, the official launch of Cambodia's first expressway, the completion of the southern portion of South Asia's first underwater tunnel (namely the Kanapuri River Bottom Tunnel in Bangladesh), the launch of the Pelješac Bridge in Croatia and the first Chinese standard construction highway in Cameroon, as well as the smooth delivery of the main stadium project of the Qatar World Cup⁵. These completed projects showcased technical and competitive advantages of Chinese EPC enterprises and also helped drive economic development of the destination countries and provide benefits to their peoples.
- The Chinese EPC providers have accumulated know-how over years, achieving a comparative advantage in the international engineering market. With reference to the latest international contractor rankings released by the *Engineering News Record*, seven Chinese enterprises were listed on the top 20 in 2022, adding one enterprise compared to 2021. In total, 79 Chinese enterprises were among the top 250 international contractors list, accounting for more than 30% of the total⁶.
- Amid the downward pressure in the global economic outlook in 2023, infrastructure projects may drive investment and provide economic momentum in destination countries. Chinese construction players are likely to continue to expand their international footprints and enter the fields of intelligent digitalization and low-carbon green transition with more benchmarking projects in the future.

Completed turnover of China overseas EPC contracts in 2022 (US\$ billion)



Note: The round-up statistics in this article may not add to the actual totals. Sources: Monthly Statistics in Brief, China MOFCOM



EY recommended readings

- 1. <u>【EY Tax 】 EU Member States finally approve the Foreign Subsidies Regulation (Chinese language)</u>
- 2. <u>Understanding Luxembourg's payment and e-money institutions,</u> and the digital asset exchange for Chinese/Asian players
- 3. <u>EY releases the 60th edition of the Renewable Energy</u>
 Attractiveness Index (RECAI)
- 4. Research report: Payment strategy helps platform enterprises navigate aboard (Chinese language)
- Vietnam benefits from reshaping international supply chains with updated tax and legal policies to attract foreign investment (Chinese language)

Download the WeChat app on your smart device to scan and follow EY COIN WeChat and WeChat Insights Libraries (Chinese language)



China Overseas Investment Network



Going-abroad Insights



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Mexico

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▶ Brazil

► Chile

- ▶ 美国 ▶ United States ► Caribbean Region ▶ 加勒比地区
- ▶ 以色列 ▶ Israel ▶ Bolivia
- ▶ 玻利维亚
- ▶ 厄瓜多尔
- ▶ 牙买加
- ▶ 墨西哥 ▶ 秘鲁
- ▶ 委内瑞拉
- ▶ 阿根廷
- ▶ 巴西
- ▶ 智利

欧洲、中东、印度及非洲区 **EMEIA Area**

- ▶ 奥地利
- ▶ 比利时 ▶ 巴林
- ▶ 捷克 ▶ 丹麦
- ▶ 芬兰 ▶ 法国
- ▶ 德国 ▶ 希腊
- ▶ 匈牙利
 - ▶ 意大利 ▶ 哈萨克斯坦
 - ▶ 吉尔吉斯斯坦 ▶ 卢森堡
- ▶ 荷兰 ▶ 挪威
- ▶ 巴基斯坦 ▶ 波兰
- ▶ 葡萄牙 ▶ 罗马尼亚
- ▶ 西班牙 ▶ 瑞典
- ▶ 瑞士 ▶ 土耳其 ▶ 英国

- ▶ 乌兹别克斯坦
- ▶ 埃及 ▶ 科威特
- ▶ 沙特阿拉伯
- ▶ 阿联酋 ► France ▶ Germany ▶ 印度 ▶ Greece
- ▶ 阿尔及利亚 ▶ 安哥拉
- ▶ 喀麦隆 ▶ 刚果民主共和
- ▶ 埃塞俄比亚 ▶ 利比亚 ▶ 莫桑比克
- ▶ 尼日利亚 ▶ 南非 ▶ 南苏丹
- Poland ▶ Portugal ▶ 乌干达 ▶ Romania ▶ Spain
- ▶ 赞比亚 ▶ 津巴布韦

▶ Austria

► Finland

▶ Hungary

▶ Kazakhstan

▶ Kyrgyzstan

Netherlands

▶ Norway

▶ Pakistan

▶ Sweden

► Turkey

▶ Switzerland

▶ Italy

- ▶ Belgium ▶ Bahrain ▶ Czech Republic ▶ Egypt ▶ Denmark
 - ▶ Kuwait
 - ▶ Saudi Arabia ▶ United Arab

▶ Uzbekistan

- Emirates ► India
- ► Algeria
- Angola Cameroon
- ▶ Democratic ▶ Luxembourg Republic of Congo
 - ▶ Ethiopia ▶ Libya
 - ▶ Mozambique ▶ Nigeria ▶ South Africa ▶ South Sudan
 - ▶ Uganda ▶ Zambia
- ▶ Zimbabwe ▶ United Kingdom

70+

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Clients assisted globally

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Overseas engagements

Projects assisted in B&Ř countries



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▶ 缅甸

▶ 菲律宾

▶ 新加坡

▶ 泰国

▶ 越南

▶ 斯里兰卡

▶ 马来西亚

▶ 柬埔寨

▶ 印度尼西亚

Asia-Pacific Area

► Australia

▶ Japan

▶ Brunei

▶ Laos

▶ Cambodia

▶ Indonesia

Malaysia

▶ Myanmar

▶ Philippines

▶ Singapore

▶ Sri Lanka

▶ Thailand

▶ Vietnam

▶ New Zealand

► South Korea

^{*}Data from the last 3 years

China Overseas Investment Network (COIN) global contacts

For more information about EY COIN, please visit the website at www.ey.com/en_cn/coin or contact:





Jack Chan Chairman, China Regional Managing Partner, Greater China Member of The Global Executive +86 10 5815 4057 jack.chan@hk.ey.com Beijing



Loletta Chow Global COIN Leader +852 2629 3133 loletta.chow@hk.ey.com Hong Kong



Jesse Lv Global COIN Tax Leader +86 21 2228 2798 jesse.lv@cn.ey.com Shanghai



Erica Su Strategy and Transaction Services Leader, Greater China +86 21 2228 2205 erica.su@cn.ey.com Shanghai



Alex Zhu
Energy & Resources Co-leader, Greater China
Strategy and Transaction Services Leader,
China North
+86 10 5815 3891
alex.zhu@cn.ey.com
Beijing



Andrew Choy International Tax and Transaction Services Leader, Greater China +86 10 5815 3230 andrew.choy@cn.ey.com Beijing



Julie Hao Co-Leader China Tax Outbound Center +86 10 5815 2805 julie.hao@cn.ey.com Beijing



Soon Yen Chong
International Tax and Transaction
Services Partner
Ernst & Young (China) Advisory Limited
+86 21 22288789
soonyen.chong@cn.ey.com
Shanghai



Lawrence Lau Financial Accounting Advisory Services Leader, Greater China +86 21 2228 2816 lawrence.lau@cn.ey.com Shanghai



Steven Xiong
Business Consulting Leader,
Greater China
+86 755 22385818
steven.xiong@cn.ey.com
Kunming



Wood Zhang Audit Partner Ernst & Young Hua Ming LLP +86 10 5815 2086 wood.zhang@cn.ey.com Beiina

Areas/Regions

Americas



Shau Zhang Americas Area COIN Leader +1 617 375 3792 xiaoqing.zhang@ey.com Boston, USA



Eric Xiao Canada COIN Leader +1 416 943 2943 eric.c.xiao@ca.ey.com Toronto, Canada



Fernanda Chang South America COIN Leader +55 11 9625 2084 fernanda.chang@br.ey.com San Paulo, Brazil



Asia-Pacific

John Li Oceania COIN Leader +61 2 9248 5008 john.li@au.ey.com Sydney, Australia



Qinghua Xu-pionchon EMEIA Area COIN Leader +33 1 4693 4363 qinghua.xu-pionchon@fr.ey.com Paris, France



Yi Sun Europe West COIN Leader +49 211 9352 20153 yi.sun@de.ey.com Dusseldorf, Germany



Suwin Lee
The United Kingdom and
Ireland COIN Leader
+44 20 7951 7952
slee1@uk.ey.com
London, UK



Adrian Koh ASEAN COIN Leader +65 6309 6275 adrian.koh@sg.ey.com Singapore



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