

安永企业家奖 2022 - 提名表格

EY Entrepreneur Of The Year 2022 – Nomination form

本提名表格可由被提名人或其他人士填写，但须被提名人签署后方为有效。本表格填妥后须交回安永会计师事务所。如欲在网上提名，请登入ey.com/zh_cn/entrepreneur-of-the-year-program。

符合资格的候选人必须为企业所有者/管理者，并作为企业最高管理层，主导着该企业近期的表现，候选人所在的企业必须已成立两年或以上。

The nomination form can be completed by anyone (including the nominee). However, please note that the nominee is required to sign this form. This form should be completed and returned to EY. For online nomination, please go to ey.com/en_cn/entrepreneur-of-the-year-program.

To be eligible to receive an award, the nominee must be an owner/manager who is primarily responsible for the recent performance of the company and an active member of top management. The nominee's company must be in business for more than two years.

备忘 Checklist

阁下在交回提名表格前，请查核下列各项：

Before you send in your application, please check to ensure that you have included the following items:

- 填妥及签署提名表格
Completed and signed nomination form
- 附上被提名人及提名人士的公司名片
Business card of nominee and nominator
- 附上被提名人清晰的半身个人近照一张（商业风格）
A clear, individual head-and-shoulder photograph of nominee (business-style shot)
- 附上公司介绍资料及业务推广资料
Brief description of the company's business, company profile and/or marketing collateral
- 附上被提名人公司最近三个财政年度经审计的财务报表
Audited financial statements for the three most recent financial years

填妥的提名表格可邮寄至安永上海、北京、香港、广州或深圳办事处，或电邮至 eoy@hk.ey.com。
信封或电子邮件标题请注明“安永企业家奖 2022”

Completed nomination forms should be sent to one of our offices in Shanghai, Beijing, Hong Kong, Guangzhou or Shenzhen by mail or by email at eoy@hk.ey.com.

“EOY 2022” should be clearly marked on the envelop or in the subject line of the email.

安永办事处

EY offices

上海

上海市浦东新区世纪大道100号
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深圳

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华润大厦21楼
邮政编码: 518001

Shenzhen

21/F, China Resources Building
5001 Shennan Dong Road, Shenzhen
Guangdong, 518001

EY Entrepreneur Of The Year 2022 – Nomination form

1. Nominee information

Title: Mr Mrs Ms Miss Dr Other | First name: _____ | Last name: _____ | Education institution: _____

Job title: _____ | Number of years in this position: _____ | Number of years with the company: _____

Email: _____ | Phone number: _____ | What is the percentage of ownership in the company? _____

Is the nominee a founder of the company? Yes No

Is the nominee still actively involved in executive management? Yes No

Has the nominee previously participated in the Entrepreneur Of The Year program? Yes No

Has the nominee or nominee's company been the subject of an investigation by a governmental body, civil complaint or criminal complaint?
 Yes No

Assistant title: Mr Mrs Ms Miss Dr Other | Assistant first name: _____ | Assistant last name: _____

Assistant Email: _____ | Assistant Phone number: _____

2. Company information

Company name: _____

Headquarters/principal - Address: _____

Country: _____ | City: _____

Region/State/Province/County: _____ | ZIP/Postal code: _____

Brief company description (please provide a brief summary of the nominee's company business including major products/services and markets)

Full company description (please provide a more detailed description of the nominee's company business including major products/services and markets)

Are you owned or controlled by another company? Yes No

Are you a Family Business? (Family-owned is multi-generational and where the family holds more than 20% equity) Yes No

Industry:
 Automotive & Transportation / Cleantech / Consumer Products & Retail / Financial Services (Wealth & Asset Management, Banking & Capital Markets, Insurance) / Health / Industrial Products / Media & Entertainment / Mining & Metals / Oil & Gas / Pharmaceutical & life sciences / Power & Utilities / Real Estate, Hospitality & Construction / Technology / Other (please specify): _____

What year was the company founded: _____ | Does your company have a DUNS number? Yes No | Website: _____

Is the company publicly held? Yes (when did the company go public? _____ / Place of listing _____) No

2.1 Financial Executive information

Title: Mr Mrs Ms Miss Dr Other | First name: _____ | Last name: _____ | Job title: _____

Address: _____

Country: _____ | City: _____

Region/State/Province/County: _____ | ZIP/Postal code: _____

Email: _____ | Phone number: _____

2.2 Primary contact information

Title: Mr Mrs Ms Miss Dr Other | First name: _____ | Last name: _____ | Job title: _____

Address: _____

Country: _____ | City: _____

Region/State/Province/County: _____ | ZIP/Postal code: _____

Email: _____ | Phone number: _____

3. References and external advisors

3.1 Banker information

Title: Mr Mrs Ms Miss Dr Other | First name:

| Last name:

Banker company name:

Address:

Country:

| City:

Region/State/Province/County:

| ZIP/Postal code:

Email:

| Phone number:

3.2 Accountant information

Account company name:

Address:

Country:

| City:

Region/State/Province/County:

| ZIP/Postal code:

4. Financial information

This information is considered confidential. Financial information is an important quantifiable indicator of success available to the judging panels; therefore, it is required that the financial data section be completed in full. This information is required for all award categories.

Has the company merged with another company within the past three years? Yes No

Financial currency	<input type="checkbox"/> Renminbi	<input type="checkbox"/> HK dollar	<input type="checkbox"/> US dollar
	Please enter all financial figures in the same currency. Financial figures should be entered in full form e.g. thirty-one million two hundred fifty-six thousand seven hundred twenty-one dollars should be entered as 31256721. Please use a negative sign before financial figures to report a loss.		
	Most recent financial year	Second most recent financial year	Third most recent financial year
Fiscal year-end			
Total full time employees (or equivalent)			
Annual revenue			
Income before taxes			
EBITDA			
Total assets			
Total equity			

5. Narratives

Provide narrative content below covering four topics. Take this opportunity to “tell the story” behind the nominee. Information for each question may be readily available on the nominee’s company website or marketing materials. Submit any relevant promotional company information that will add to the nominee’s story. The financial information and the narratives are critical evaluation tools for the independent judging panels.

About the nominee (approximately 250 words)

- ▶ Discuss the nominee’s high standards relating to himself or herself, the business, and his or her determination to be successful.
- ▶ How does the nominee demonstrate perseverance in the face of adversity and overcome obstacles?
- ▶ Describe how the nominee is an independent thinker who is willing to take risks in the face of uncertainty.

Type of business (approximately 250 words)

- ▶ What is the history of the company?
- ▶ Include the source of the idea for the original business strategy and/or the evolution of the business.
- ▶ If the nominee is the founder, explain the difficulty of launching and building the business, including the personal and financial risk involved.
- ▶ If the nominee is not the founder, describe the challenges involved in assuming the entrepreneurial role, including risk-taking, financial investment or other personal sacrifice.
- ▶ If the nominee is a member of a family-owned business, please describe the generational history and succession plan to carry the company forward.
- ▶ Discuss any significant obstacles overcome within the industry.

Innovative approaches (approximately 250 words)

- ▶ Explain how the nominee created a business model that demonstrates a clear and sustained capacity for creativity and innovation in the development and implementation of major products and/or services.
- ▶ Highlight any competitive points of differentiation.
- ▶ What is the nominee's vision or plan for the future growth of the business?

Company initiative/culture (approximately 250 words)

- ▶ What is the nominee's contribution to philanthropic organizations? How does the nominee give back to the community?
- ▶ Has the nominee created or sponsored any key people initiatives within the company?
- ▶ How have these initiatives changed the company's culture and helped to empower and retain employees?

6. Nominator (A person who suggests an entrepreneur into the program or a person who drafts a nomination form on behalf of an entrepreneur)

Are you nominating yourself? Yes No

Title: Mr Mrs Ms Miss Dr Other | First name: | Last name:

Job title: | Email: | Company name:

Phone number: | Address:

Country: | City: | Region/State/Province/County:

ZIP/Postal code: | Nominator relationship to nominee:

Why are you recommending this nominee?

7. Terms and conditions

Important – Photograph

Please submit one professional photograph. Specifics: digital file, minimum 300 dpi in .jpg format, color preferred, head and shoulders only. Photo will only be used for reference and production purposes related to the nominee's progression within the awards program.

Use of information

I understand that the information and materials (including photographs) provided in this nomination on my behalf will be used by (i) Ernst & Young Group Limited, Ernst & Young (China) Advisory Limited, other member firms of Ernst & Young Global Limited and the independent national and regional panels of judges in conjunction with the program for purposes of evaluating the nomination and creating a press release if I am selected to be an Entrepreneur Of The Year finalist and/or award winner; (ii) other than the financial data set forth in Section 3 of the nomination, select sponsors of the Entrepreneur Of The Year Program for the purpose of their participation in site visits and other program activities; (iii) Ernst & Young Group Limited, Ernst & Young (China) Advisory Limited and its affiliates and other member firms of Ernst & Young Global Limited for the purposes of discussing potential business opportunities with you, including opportunities with third parties. I consent to the use of such information for these purposes and hereby confirm and represent that I have obtained any and all authorizations, consents or waivers required for such uses. I further consent to the use of such information for research, educational or any other purposes as long as such use does not divulge my identity or the identity of the company to any other person other than member firms of Ernst & Young Global Limited, the sponsors, the judges and their respective affiliates.

Information/background checks

I understand, authorize and agree that, in connection with my participation in the Entrepreneur Of The Year Program, Ernst & Young Group Limited, Ernst & Young (China) Advisory Limited, its affiliates and/or third parties acting on their behalf may seek information about me or my company to confirm or supplement information in this nomination by (i) researching publicly available sources (including, without limitation, information available on social media, or the internet generally, or in court or regulatory agency records) and/or (ii) verifying my educational background. I will, upon the request of Ernst & Young Group Limited or Ernst & Young (China) Advisory Limited, authorize such persons, investigative agencies and educational institutions to provide Ernst & Young Group Limited, its affiliates and/or third parties acting on their behalf any information concerning my educational background.

Release

In consideration of my participation in the Entrepreneur Of The Year Program, on behalf of myself and my heirs, executors and administrators, I hereby release and forever discharge (i) Ernst & Young Group Limited, Ernst & Young (China) Advisory Limited and its affiliates; (ii) the member firms of Ernst & Young Global Limited and their affiliates; (iii) the partners, employees, agents, shareholders, members, representatives, successors and assigns of each of the foregoing entities; and (iv) the independent panels of judges from any and all liabilities, claims, actions, damages, costs or expenses of any nature arising out of or in any way connected with my participation in the Entrepreneur Of The Year Program, including (without limitation) any information or materials submitted in connection with this nomination; any information/background checks conducted in connection with my participation in the Entrepreneur Of The Year Program; any events, ceremonies or promotional activities

related to the program and/or my participation therein; or the determinations of the independent panels of judges with respect to this nomination and/or my participation in the program.

Use of photo, etc.

If I am selected as a regional or national finalist or award winner, I hereby give Ernst & Young Group Limited, Ernst & Young (China) Advisory Limited and its affiliates and the member firms of Ernst & Young Global Limited and their affiliates, and those acting on behalf of each of the foregoing entities, the non-exclusive and transferable right, but not obligation, to use, edit, publicize and reproduce freely my name and other likeness, including, but not limited to, picture, portrait, photograph, film, videotape, recordings of my voice or any written statements that I provide in connection with the Entrepreneur Of The Year Program, including, but not limited to, the development and publication of marketing materials, promotional publications, media publications and coverage, videos and other materials, whether such items are intended for an internal or external audience. I agree that no compensation shall be due me or my company for such usage.

Limitation of liability

In no event will Ernst & Young Group Limited, Ernst & Young (China) Advisory Limited and its subcontractors, the member firms of Ernst & Young Global Limited or the independent panels of judges be liable to me, the company or any affiliates (or any respective successors or permitted assigns) for any consequential, incidental, indirect, punitive, exemplary or special damages (including loss of profits, data, business or goodwill) in connection with the Entrepreneur Of The Year Program, whether or not liability is based on breach of contract, tort, strict liability, breach of warranty, failure of essential purpose or otherwise, and even if any of them is advised of the likelihood of such damages.

Disputes

Any controversy or claim arising out of or relating to my participation in the Entrepreneur Of The Year Program shall be referred to and finally resolved by arbitration administered by China International Economic and Trade Arbitration Commission (CIETAC) in Beijing pursuant to the CIETAC Arbitration Rules in force at the time of the filing of the Request for Arbitration. The law of this arbitration clause shall be the law of the People's Republic of China. The seat of arbitration shall be Beijing. The number of arbitrators shall be three. The arbitration proceedings shall be conducted in English. The arbitration panel shall have no power to award non-monetary or equitable relief of any sort or to award or impose a remedy that (i) is inconsistent with these General Terms and Conditions or any other agreement relevant to the dispute; or (ii) could not be made or imposed by a court deciding the matter in the same jurisdiction. I expressly waive any right that I might otherwise have to obtain such damages in arbitration or in any other forum. The result of the arbitration shall be binding on the parties, and judgment on any arbitration award may be entered in any court having jurisdiction.

Revocation

I understand that an Entrepreneur Of The Year Award and my ability to hold myself out as an Entrepreneur Of The Year Award winner are subject to revocation and termination if I have engaged, or am alleged to have engaged, in actions that would reflect adversely on the program.

I have read this nomination form, understand its contents and represent that I am legally competent to sign this document and am not aware of any agreement with any other party that would conflict with the terms set forth herein. To the best of my knowledge, the information provided herein is true and complete. I confirm and agree EY to use the information I provided pursuant to above terms and conditions to the extent permitted by applicable law and regulations.

I give permission to receive further marketing materials from EY that are unrelated to the Entrepreneur Of The Year program. Yes No

Nominee's signature:

Date:

(Required for nomination to be considered)