EY OpsChain Contract Manager
Efficiency in negotiating globally and executing locally

Business issue
Procurement is the primary function through which organizations interact with external business partners. While supplier and buyer networks alike have become increasingly complex, the technology used to manage these networks is based on legacy applications and processes. The result: procurement teams are very good at negotiating agreements but struggle to effectively execute them.

Business benefits
► Increase transparency across supplier network
► Eliminate manual reconciliations
► Automate contract execution
► Leverage one single, immutable version of the truth for authorized stakeholders
► Increase data accuracy and analytics
► Integrate siloed systems into one environment

Technologies
► Blockchain
► Smart contracts
► Enterprise resource planning integration of application programming interfaces

Blockchain credentials
Microsoft: Digital software procurement for the Xbox video game network
China power and utility company: Direct materials procurement for construction service agreements

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Why EY
► True global delivery capability for blockchain
► One SaaS infrastructure for all EY blockchain products on blockchain.ey.com
► Globally recognized as a technology leader in blockchain
► Filed 17 patents in encryption and blockchain solution design

Industries
► Advanced manufacturing & mobility
► Consumer products & retail
► Life sciences
► Energy
► Government & public sector

Stakeholders
► CPO, head of direct procurement
► CIO, CTO
► COO, head of supply chain

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