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Foreword

Digital transformation is about the people behind the technology as much as the technology itself. The 'Tech skills transformation - Navigating the future of work in 2025 and beyond' report offers a comprehensive analysis of how tech skills are evolving to be embedded across all job roles, including traditionally non-tech roles. This report aims to study the evolution through three key questions:

- What would be the in-demand tech skills across domains in 2025 and beyond?
- What would be the strategic and functional impacts of tech skills transformation?
- How are organizations responding to tech skills transformation?

To holistically answer these questions, primary interviews were conducted with 50 HR and business leaders along with secondary research of 26 million profiles.

The report validated three key insights. First, tech skills are in demand for every job role, regardless of industry or function - leading to the demand for a new generation of "business application power users" and "power developers". Second, complexity of tech skills required has increased in terms of number of platforms and depth of functionality, necessitating revamp of tech skills across job roles. Third, companies are investing in developing real-time visibility into the organizational inventory of skills at an employee level - to enable data-driven decisions for fulfilling the tech-skills demand.

This report will enable readers to evaluate their tech skills strategy and reengineer their transformation approach to remain competitive in the market.



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Key takeaways

1

Technology skills are permeating every job role, regardless of industry or function.

- 1.1 Application developers and business app users are in high demand among 76% and 62% of organizations surveyed respectively
- 1.2 ISV and IT/ITeS are the largest supply pools of tech-skills, with US, India, EU and the UK accounting for ~56% of the total talent pool*

2

Increased complexity of tech skills is necessitating companies to revamp their talent for the future.

- 2.1 With the increasing usage of different tools, complexity of skills across functional areas (software engineering, IT, and business application power user) is increasing
- 2.2 ~81% of organizations surveyed affirmed low availability of 'power user/developer' tech skills
- 2.3 ~28% of organizations believe that they would need to revamp tech skills for a third of their talent base by 2025 to stay competitive

3

Companies are investing in developing real-time visibility into the organizational inventory of skills.

- 3.1 ~19% of organizations surveyed have built skill taxonomy, 43% have done skill benchmarking at an employee level
- 3.2 Real-time intelligence on tech-skills requires a multidisciplinary approach

*Excluding China



Introduction

The future of work is closely linked to the transformative potential of tech skills organically emerging across all job roles. This will be key to unlocking the next levels of workforce productivity. Applications such as Co-Pilot and ChatGPT continue to increase the productivity disparity, wherein a business generalist using ChatGPT can now do the work of several entry-to-mid level roles.

The realization of increased workforce productivity will require 'power users' and 'power developers' who use software platforms and AI (Artificial Intelligence) for designing integrated workflows and running seamless business operations.

To develop a point of view on this skills transformation underway, ~50 primary interviews were conducted at CXO, VP/Director, and manager levels.

The findings are synthesized to answer three questions -

- What would be the in-demand tech skills and their availability across domains in 2025 and beyond?
- What would be the strategic and functional impact of tech skills transformation?
- How are organizations responding to tech skills transformation?

Methodology

Objective

This report was written with the objective of understanding the skills aspect of the technical talent driving digital transformation across industries. The report looks at the topic from three lenses - in-demand tech skills across domains, the organizational impact of tech skills transformation and how are organizations responding to the tech skills transformation.

Data source

This report has been developed by conducting primary and secondary research, discussions with several companies and industry stakeholders, and cross-referencing available data points. To the extent possible, the data has been verified and validated.

Responses from over 50 business and HR leaders were recorded via survey which was conducted during the period February to March 2023. The majority of our survey respondents represented sectors such as IT/ITeS (41%), BFSI (29%), ISV - Independent Software Vendors (16%), and telecommunications (9%). We also conducted in-depth interviews with a cross-section of industry leaders representing multiple sectors.

Survey demographics

	Split by region			Sı	olit by indust	ry	
India	UK/EU	USA	ISV	IT-IT/ITeS	BSFI	Telco	Others
73%	11%	16%	16%	41%	29%	9%	5%

Split by job function					Split by roles		
TA*	TD**	Business	Manager	VP/AVP	Director	Executive	CXO
73%	23%	4%	36%	32%	20%	9%	3%

Questionnaire

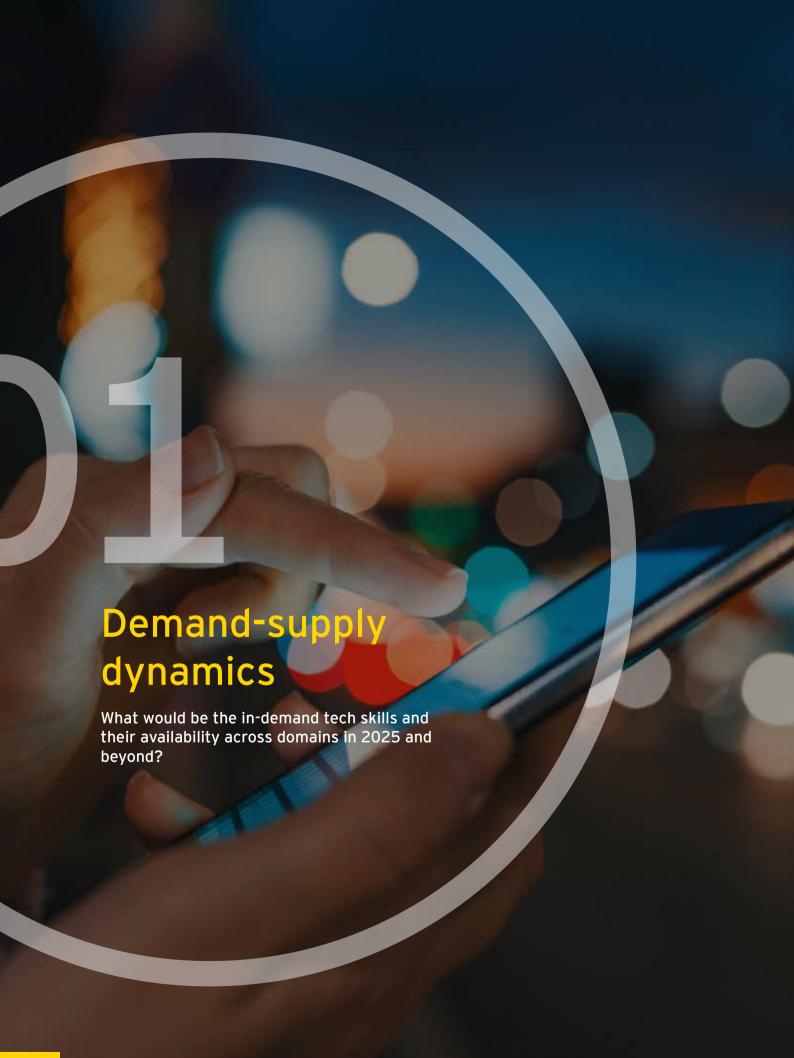
The questions were prepared in multiple-choice format. For questions where the answer options were not comprehensive, the respondents provided views and comments.

Mode of the survey

Conversations guided by questionnaire were held with the respondents. No questions could be skipped hence all the percentage figures represent responses to a question and the proportion of overall respondents.

^{*} Talent acquisition

^{**} Talent development



Technology skills are permeating every job role, regardless of industry or function



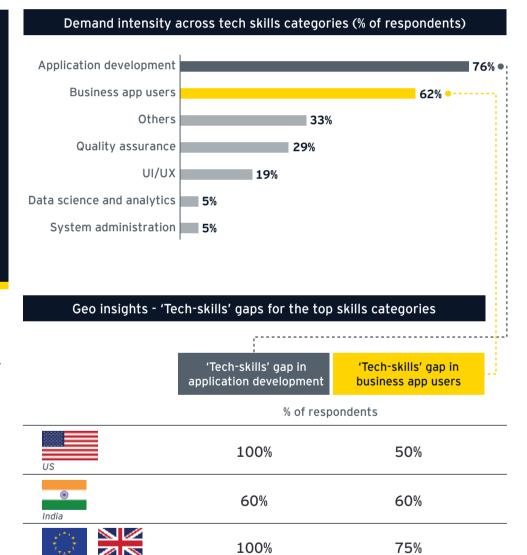
1.1

Application developers and business app users are in high demand among 76% and 62% of organizations surveyed respectively

Geo insights

Shortage of application development skill is higher in the US and Europe compared to India

Shortage of business application power users is common to all three (USA, Europe and India)





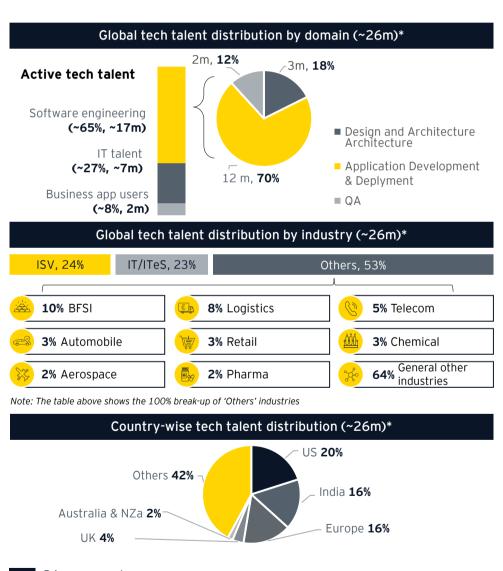
Primary research findings





1.2

ISV (~24%) and IT/ITeS (~23%) are the largest supply pools of tech-skills, with the US, India, EU and the UK accounting for ~56% of the total talent pool



Magnitude of active tech talent

Application development has the largest Installed tech talent base (~46% of 26m global tech talent*)

Leading industries

ISV and IT/ITeS industries are incubators for top tech talent, constituting half (~47%) of all tech talent. Other large industries include BFSI (Banking Financial Services and Insurance) (10%), logistics and supply chain (8%) and telecom (5%)

Geo insights

USA, Europe, and India are leading markets* for tech talent with 20%, 16%, and 16% of tech talent respectively, of the total ~26m global talent.

Primary research findings



*Excluding China



Increased complexity of tech skills is necessitating companies to revamp their talent for the future



2.1

With the increasing usage of different tools, complexity of skills across functional areas (software engineering, IT, and business application power user) is increasing

Roles such as software developers, IT engineer and function-specific non-technical roles have evolved into 'Power' software developer, 'Power' IT engineer and business application 'Power' user roles respectively.

Job roles



Software developer

Illustrative skills set:

 Typical software development skills such as languages, databases etc with manual code writing, design and testing

New-age job roles



'Power' software developer

Illustrative skills set (refer appendix A for more details):

- Ability to execute end-to-end SDLC¹
 across design, architecture, development,
 deployment and maintenance
- Unlock productivity using AI tools such as ChatGPT, Co-pilot etc.



IT engineer

Illustrative skill set:

 Expertise in isolated tools and skills such as OS administration, application support, DB administration etc.

'Power' IT engineer

Illustrative skills set (refer appendix B for more details):

 Expertise on multiple tools along with usage of AI based tools for IT support, reporting, diagnosis, monitoring, customer management etc.



Non-technical business user

Illustrative skill set:

 Non-technical function specific skills with basic usage of software applications for decision making such as spreadsheets



Business app 'Power' user

Illustrative skills set (refer appendix C for more details):

- Technical expertise on usage of multiple function specific business applications
- Design and development of business operating systems using low code/nocode tools





Secondary research findings

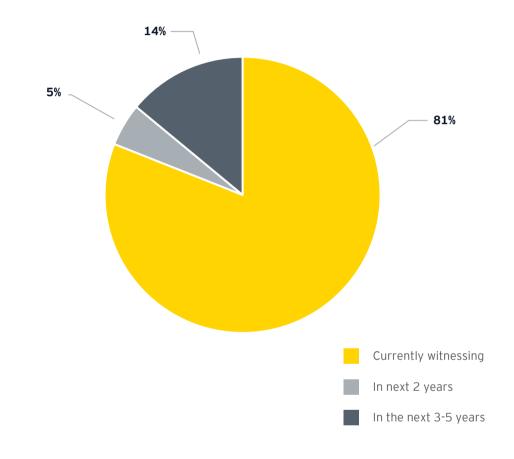
1. SDLC - software development lifecycle



2.2

81% of organizations surveyed affirmed low availability of 'power user/ developer' tech skills

When do you expect tech-related skills gap to occur in your organizations?





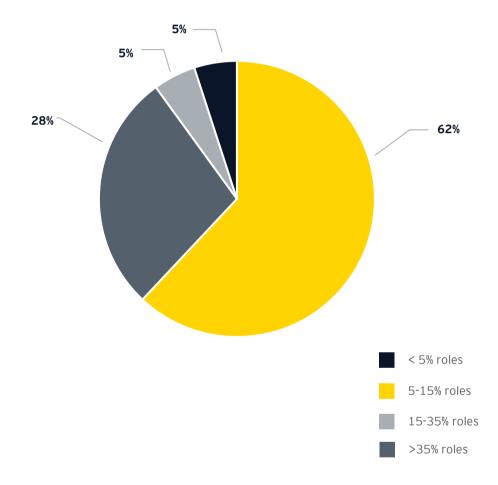


2.3

~28% of organizations believe that they would need to revamp tech skills for a third of their talent base by 2025 to stay competitive

Of the ~28% organizations that believe >35% of the tech roles will require skills transformation, majority are from India (50%) and UK/EU (50%).

What share of the current tech roles in your organization will require skills transformation in next 2-3 years?





Primary research findings





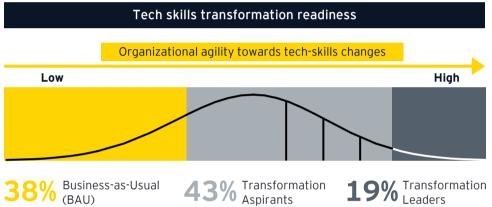
Companies are investing in developing real-time visibility into the organizational inventory of skills



3.1

~19% of organizations surveyed have built skill taxonomy, 43% have done skill benchmarking at an employee level

Organizations realize the strategic importance of skills as a competitive advantage. In response to the growing need for tech skills across job roles and its increasing complexity, they are investing in data and intelligence capabilities to stay ahead of the curve. We observed three segments of organizational readiness levels across the surveyed companies.



Tech-skills transformation readiness characteristics							
	Вι	usiness-as-Usual (BAU)	Transformation Aspirants	Transformation Leaders			
Pro	cess	Application of skills intelligence limited to talent acquisition	Use cases expanded to include skill development, career path planning and deployment	End-to-end use cases across strategic planning, employee value proposition, performance etc.			
_	ech ack	Basic tech stack with HRMS ¹ , Payroll, ATS ² , LMS ³ , Job portals etc.	Basic HR tech stack integrated with point solutions in skills intelligence and LXP	Integrated Al-infused tech stack interwoven with business roles			
func	IR tions roles	No defined skills intelligence roles in HR	Increased HR-tech savviness	Integrated team of data scientists, strategic PMs and HR-tech power users			
	-skills ata	Estimation models based on sporadic sampling	Data and models updated regularly, for uses cases specific to functions and business units	Real-time, segment-of-1 data, with skill inventory organized for the business			



Primary research findings



- 1. Human resource management system
- 2. Application tracking system
- 3. Learning management system



3.2

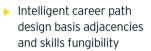
Real-time intelligence on tech-skills requires a multidisciplinary approach

- Defining the skills required to perform a certain role with high productivity
- Talent footprint optimization across geographies for R&D, GBS etc.
- Skills baseline while setting up distributed global teams
- Tech skills benchmarking for data-backed allocation of talent to projects
- Intelligence on talent trained in new age cloud and Al-powered financial applications and tools

Skills intelligence empowers businesses by providing them with a centralized source of information on tech and business skills. The intelligence is leveraged to optimise decision making across strategic analysis & operational workflows through segment-of-1 data visibility, updated in real-time and available for the entire organization.

Illustrative top use cases of skills intelligence

- Intelligence on the skill profile of current workforce to identify gaps
- Curated insights and intelligence on action plan for bridging skills gaps in current workforce versus the role requirements
- Hyper-personalised Employer brand marketing and employee value proposition strategy for sought after niche roles
- Intelligence on correct and competitive cost of acquisition of a skill for better compensation modelling
- External market intelligence for hiring-on-demand across job roles and geos
- On-demand intelligence on competitor tech skills and talent acquisition



- Skill development and benchmarking with intelligent assessments
- Intelligence on multiskilling needs and identification of talent favorable for multi-skilling
- Intelligence on the right KPIs and factors affecting performance
- Re-baselining the skill requirements for role to aid resource upskilling



- Intelligent skill profiling of existing talent for quick and accurate deployment of resource into the roles reducing revenue loss and shortening the learning curve
- ▶ Allocate leads to correct personnel with relevant skills
- Sales effectiveness baselining and training on LXP¹ platforms
- Intelligence on functional tech-skills CRM², CDP³, martech platforms etc



Primary research findings



- 1. Learning experience platform
- 2. Customer relationship management
- 3. Customer data platform

Evolution of the HR-tech stack						
Evolution of	2000-2010	2010-2015	2015-2020	2020-Current	By 2025 and beyond	
HR-tech stack	Data management - system of record	Spend efficiency - capex to opex	Employee value proposition - digital accessibility and enablement	Intelligent systems - integrated and externally connected with skills intelligence	Al-infused integrated workflow system	

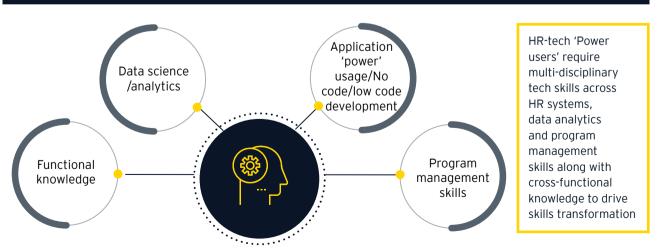
Illustrative use case for skills intelligence in Talent Acquisition

Skills intelligence
has similar
application in other
HR sub-functions
such as Talent
development, skills
benchmarking,
skills matching, etc.
(refer appendix D
for more details)

Skills Intelligence						
HR tech-stack	HRMS, ATS, Job portal	Virtual interview platform, Skills assessment platforms	E-sign and agreement management	HRMS, LXP/LMS, Payroll management tool		
	Sourcing	Interviewing	Pre-boarding	On-boarding		
HR process	Market to prospect	Candidate to interview	Offer to acceptance	Employee data management		
	Prospect to outreach	Interview to offer	Acceptance to joining	Skilling		
	Outreach to candidate			Payroll		

Among transformation leaders, skills intelligence has become an integral part of the HR-tech stack, enabling dynamic decision making

Core capabilities for HR-tech power users





With the ongoing evolution and varying adoption of new technologies in the workplace, proficiency in tech-skills across job roles has become crucial for unlocking productivity.

This translates into differentiated transformation prerogatives at each level:

- For individual professionals: 'Power user/
 developer tech skills are now expected of every
 job role
- Pror organizations: To remain competitive, it is essential to unlock on-ground productivity benefits of new technologies. To achieve this, tech skills should be prioritized across business functions and job roles:
 - A For CFO/COOs: Deciding on better pricing for the products/services to ensure margin is met considering the cost of new-age skills
 - B For Sales Leaders: Keeping pace with changing customer requirements and translating the needs internally for upskilling/acquiring talent for better go-to-market proposition
 - For HR leaders: Keeping pace with the tech skills transformation requires a multi-disciplinary approach, with focus on developing granular real-time intelligence on an organisation's skills inventory



Appendix A

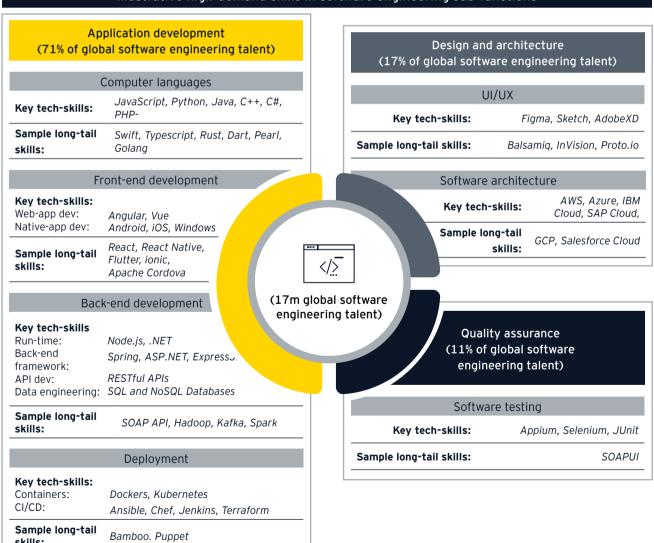
'Power Developer' tech-skills:

skills:

A generalist role in software engineering now includes new skills such as Kafka, Kubernetes etc in addition to prevalent older skills such as Angular, Spring Boot etc.

New skills are getting added to the prevalent older skills across all software engineering sub-functions, thereby increasing no. of skills in demand

Illustrative high-demand skills in software engineering sub-functions



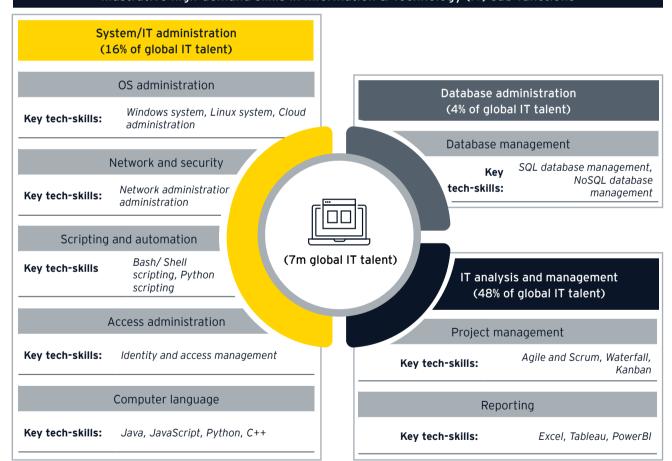
Appendix B

'Power IT engineer' tech-skills

A generalist role in IT is now expected to be proficient in multiple new tools such as NoSQL database, cloud administration tools etc., thereby making such roles more complex

In the larger IT job function, IT analysis and management and IT support have the highest talent. A generalist roles in IT is required to be proficient in multiple tools and platforms

Illustrative high-demand skills in Information & Technology (IT) sub-functions



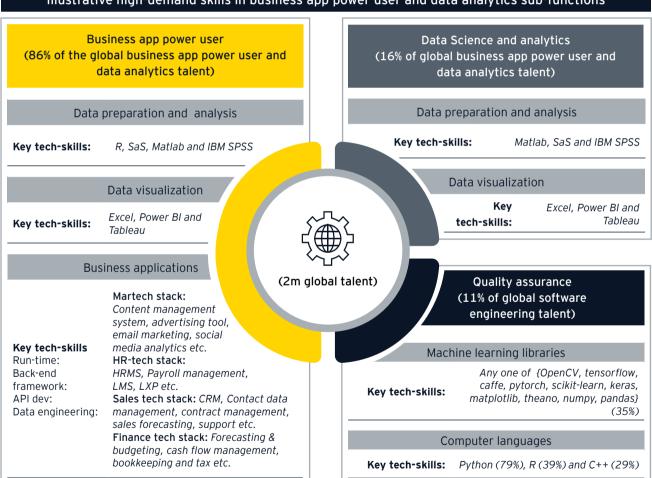
IT support roles constitute 36% of the global IT talent. Skills and tools in IT support are primarily defined by the applications and tools the IT professionals are supporting. Hence there is no defined set of skills/tools in IT support

Appendix C

Business app 'Power user' and data analytics tech-skills

Generalist business function roles across S&M, finance, HR, etc., are increasingly tied to the hip with a diverse set of business applications and use cases In the larger business app 'Power user' and data analytics landscape, talent is primarily divided into 2 types job sub-functions. Majority of the talent works in a Business power user role.

Illustrative high-demand skills in business app power user and data analytics sub-functions

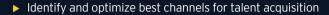


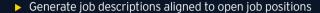


Skills intelligence - Use cases

Application area

Use cases





- Data backed assessment of candidates (both technical and non-technical assessment)
- ▶ Intelligence on candidate engagement before, during and after conclusion of the recruitment process
- ▶ Market intelligence on talent related standards/benchmarks such as salaries, talent hub spots, skills certification etc.
- Forecast talent requirements and create data backed programs to meet future talent requirements



Talent recruitment

Skills matching

- ▶ Data driven decision making to help hiring managers recruit resources for specific open
- Support employees with internal movement in the organizations



Skills benchmarking

- ▶ Create skills matrix at employee and organizational level with focus on proficiency level
- ▶ Generate data-backed insights on employee skills gap
- ▶ Plan for resource augmentation programs based on skills gap



Talent reskill/upskilling

- ▶ Design personalized reskilling/upskilling programs for employees
- Track current and future skills capabilities at both organization and employee levels
- ▶ Measure ROI of different L&D programs being run in the organization



Measure employee satisfaction

- ▶ Measure employee engagement and satisfaction levels
- Design and track HR initiatives to improve employees engagement and satisfaction
- Measure ROI of different employee engagement programs being run in the organizations



- ▶ Data driven insights on employee performance on client projects
- ▶ Intelligence on areas of improvement at both organization and employee levels

Glossary

1

Application development

Sub-function within software engineering that writes code to build software that perform as per user/business requirements 2

Business app power users

Advanced application users that design and use inter-connected systems of business applications, business data analytics and visualization for data driven decision making.

3

Business app user

Users of business applications with function specific skills and basic knowledge on usage of software applications for decision making such as spreadsheets

1

Business application user and data analytics

Job function in the business domain that involves using business applications, data visualization and data driven decision making to solve business problems.

5

Data science and analytics

Sub-function that Involves leveraging data to research and design new data models and algorithms to solve business problems.

6

Database administration

Sub-function within IT that involves installation and maintenance of database servers while ensuring their security 7

Design & architecture

Sub-function within software engineering that designs user interface/ user experience and under lying architecture for software applications.

Ω

Information and technology (IT)

Job function in the technology domain that involves administration of computer networks, hardware and software configuration of an organization's IT infrastructure and support to ensure normal IT operation.

9

ISV

Independent Software Vendors (ISV) develop and sell software products that run on one or more computer hardware or operating system (OS) platforms 10

IT analysis and management

Sub-function within IT that involves gathering business requirements, designing IT solutions and managing IT implementation projects 11

IT support

Sub-function within IT that provides technical support to resolve IT issues/queries

12 -

IT/ITeS

Information Technology/ Information Technology enabled Services (IT/ITeS) provide IT services or IT enabled services to other firms



13

Quality assurance

Sub-function within software engineering to test and ensure that software applications meet various functional and non-functional requirements 14

Skills benchmarking

Structure process to standardize and create measurement criteria to measure skills proficiency in a firm 15

Skills taxonomy

Structured system to categorize and organize the various skills and competencies according to job roles 16

Software engineering

Job function in the technology domain that involves witing software code to design, develop, test, deploy and maintain software applications.

17 -

System/IT administration

Sub-function within IT that involves installation, configuration and management of hardware, software and network servers, monitoring security and performance of underlying systems

Acknowledgment

We would like to thank the survey participants for their time and valuable insights that helped us develop the report.

To connect with
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EYIN2304-015

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iMocha

iMocha is a Skills Intelligence Cloud that helps enterprises build a skills-first, data-driven ecosystem from hiring, upskilling and managing talent – at scale, for any job role, any industry. More than 500 organizations across 70+ countries use the platform's skills-first insights to acquire job-fit talent faster and to measure the ROI from their talent development and learning initiatives. iMocha's patented platform empowers talent teams with the largest skill library with 2500+ assessments, an asynchronous interview platform, AI-LogicBox (AI-based coding simulator), AI-EnglishPro (AI-powered language analyzer), skills benchmarking, upskilling dashboard, talent analytics, proctoring, fraud detection, and custom assessment consulting,

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