



About the course

This course teaches you about the key components of the international trade cycle and the financial and non-financial risks within it. With the advent of globalization, the importance of understanding the methods to mitigate these risks and reduce costs has increased significantly. Companies operating in global markets need to be aware of products available in the market to provide finance across various phases of the trade life cycle such as factoring, reverse factoring, buyer's credit, letter of credit, bank guarantees, etc.

This course helps in developing a holistic understanding of the various short-term financing options available to a corporate to maintain a healthy working capital cycle.

It also provides uses case studies, with leading industry practices in trade and supply chain finance space, to deliver a comprehensive view on deciding between various financing options.

Further, it delves into various other aspects such implementation of these solutions, key challenges and trends, and existence of different technology players in the market. It also encompasses discussions around how emerging technologies such as block chain, analytics, self-learning algorithms, etc. stand to transform this industry in the future.

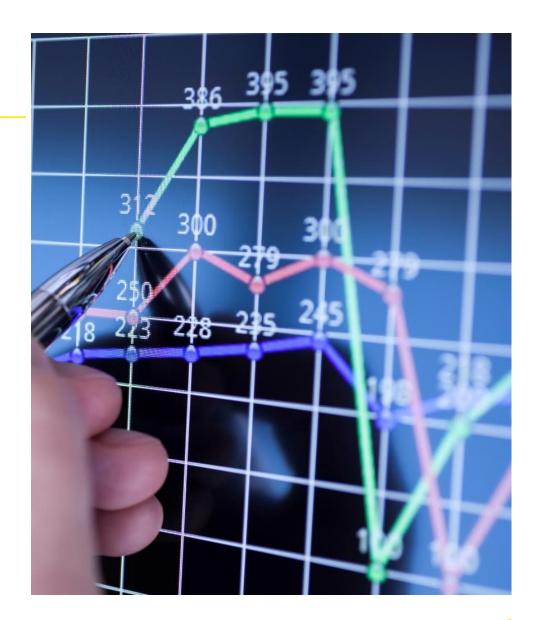






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- Introduction to international trade
- ► Types of risks in international trade
- Key participants, methods of payment and payment risks
- Understanding cash conversion cycles
- ► Case study: CCC in different industries and working capital challenges in recent times

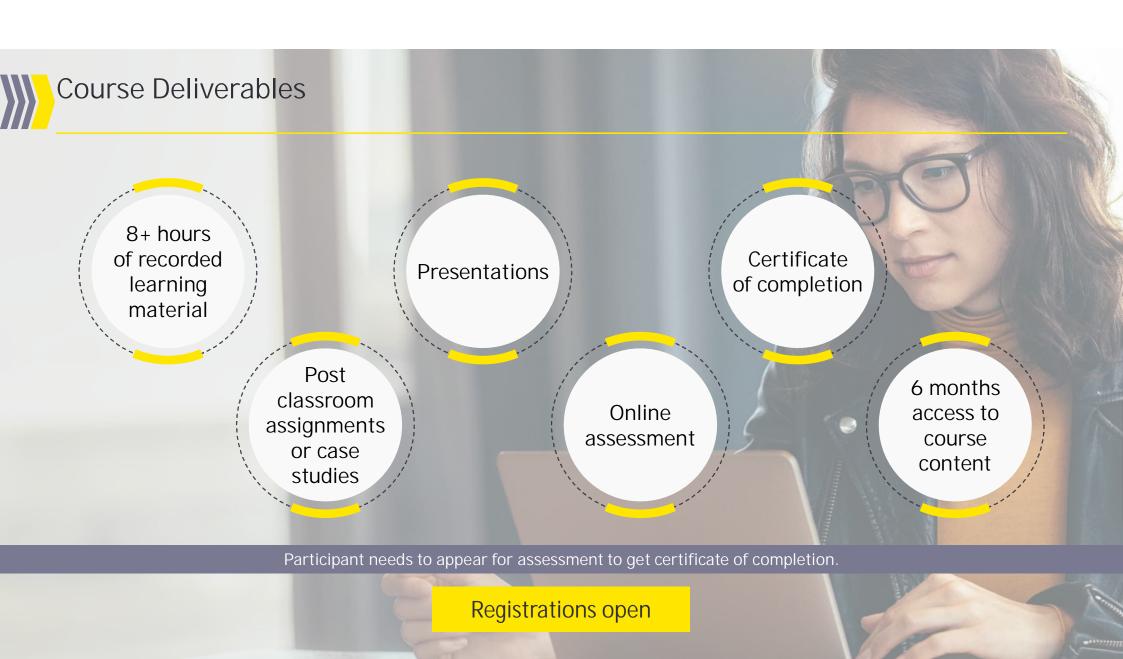


- ► Letter of credit, bank guarantee
- Buyers credit and suppliers credit
- ▶ Reverse factoring and dynamic discounting
- ► Factoring and forfeiting
- ► Familiarization with INCO terms, UCP 600, etc..



- ► Automating the supply chain finance program to drive savings
- ► Block chain in trade finance





Assessment and certification



EY will award a Certificate of Completion to participants at the end of the program

- ► MCQ assessment to be conducted on the fourth Saturday of the month (participant is eligible to take the assessment within six months of registration)
- Participant needs to achieve a minimum score of 50% to pass the exam
- ► All participants meeting the above criteria to be awarded e-certificates as Certificate of Completion



Join CAFTA to get ahead of your competition

Course fee

Certificate in supply chain management INR 3,000+ taxes Special pricing for more than one certificates



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EYIN2108-012

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