

EY Debt and Special Situations

2023



EY

Building a better
working world



An integrated and **seamless platform** to serve stakeholders across the business lifecycle

EY Debt and Special Situations - comprehensive bouquet of services



Debt

- ▶ Fund Raise (Banks/NBFCs, Structured Credit, Special Situations)
- ▶ Bond Raise Advisory
- ▶ Debt Refinancing/ Settlement
- ▶ Debt Restructuring
- ▶ Portfolio Sales
- ▶ Acquisition Financing
- ▶ Sale of Distressed Assets



Special Situations

- ▶ Independent Business Reviews
- ▶ Cash Flow/ Business Monitoring
- ▶ Operational Turnaround/ Restructuring
- ▶ Interim Management
- ▶ Crisis Stabilisation
- ▶ Fix-Sell-Close
- ▶ Insolvency & Bankruptcy
- ▶ Bid advisory on IBC transactions

Banks and financial institutions

PAN-India presence, backed by years of industry expertise

Private credit/equity funds

Diverse team comprising bankers, sector specialists, and experts with global investor reach

Indian corporates and MNCs

Largest platform in the country with 200+ strong team members and 14 partners

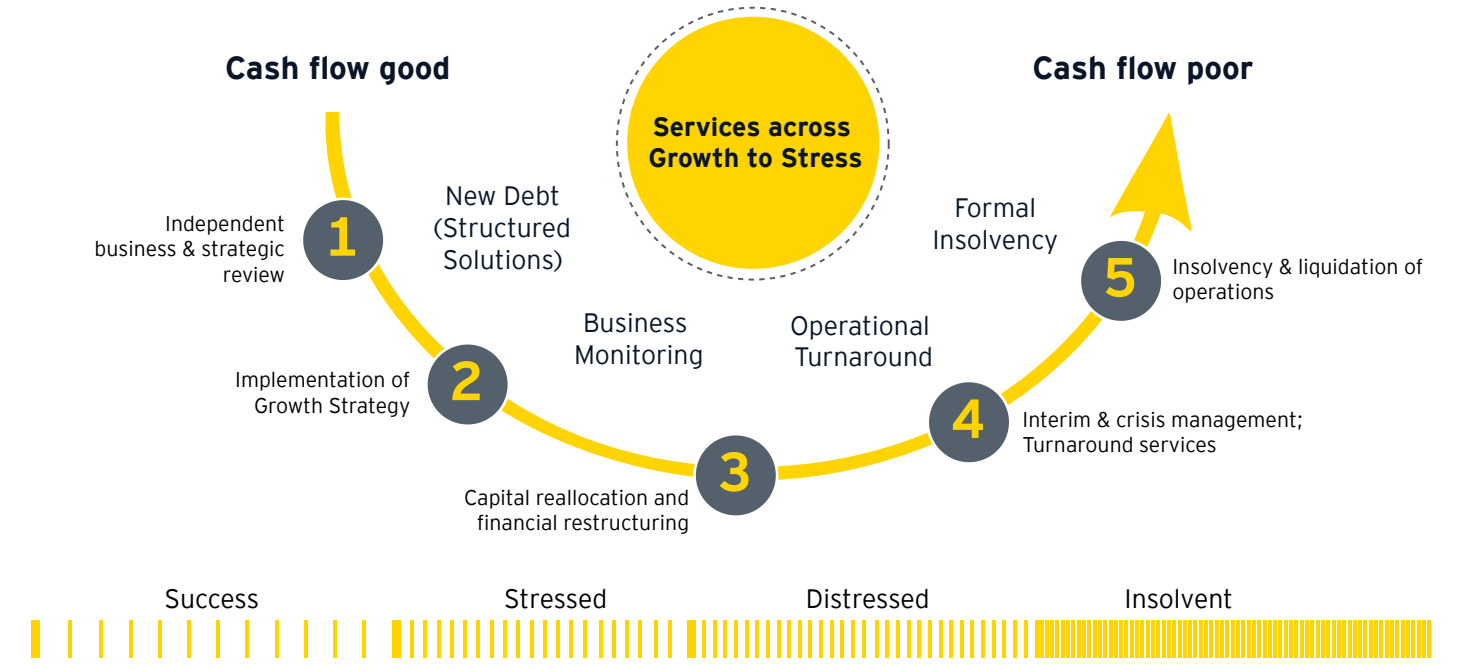
Asset reconstruction companies

Delivering innovative and creative solutions to achieve exceptional results

Pioneers in the Debt and Special Situations space



The **Debt** and **Special Situations** spectrum



Growing Businesses

- 1 Project/Working Capital Finance
- 2 Bridge loans
- 3 Acquisition Finance
- 4 Bid Advisory for IBC
- 5 Interim Management Support
- 6 Working Capital Optimisation

We preserve, raise, optimize your business value

Stressed Businesses

- 1 Debt Restructuring
- 2 One time Settlement
- 3 Crisis Stabilisation
- 4 Operational Turnaround
- 5 Distressed Sale
- 6 Insolvency/Liquidation

While we also clean up post disaster, we take most pride in helping avert one!



First Movers



Market Leaders
in Debt and Special Situations landscape



200+
Teams member
Diverse talent pool - CAs, engineers, management graduates, lawyers



India's largest network Debt and Special Situations 19K+ members in LinkedIn



Panel of external experts (CEOs/ CFOs/ ex Bankers) to draw upon



Trusted Advisor to varied Stakeholders - lenders, private credit/ equity funds and corporates



Thought **leaders**



One **Dedicated platform** to manage crisis and enable growth

#Debtraise #Turnaround
#DebtRestructuring
#StructuredDebt #IBC
#CrisisManagement
#InterimManagement
#OneTimeSettlement
#BidAdvisory
#PrivateCredit
#SpecialSituations



We have worked on some of the most **marquee cases** in recent times

1

Debt

2

Special Situations

Debt Raise and Syndication Deal Value : **US\$10 Bn+**

- Growth**
- DME Development (100% SPV of NHAI)
 - Narmada Irrigation Project
 - Indofil Industries Limited
 - Oriental Infrastructure Limited
 - Aistom Transport Limited
 - ONGC Petro Additions Limited
 - RSB Transmission
 - PNC Infratech
 - SAMHI Hotels

20+ Marquee Financial Restructuring Deal Value : **US\$17 Bn+**

- Stress**
- Yes Bank Limited (NPA Portfolio Sales)
 - Kesoram Industries Limited (One Time Settlement)
 - Jaypee Group (Debt Restructuring)
 - Religare Finvest Limited (One Time Settlement)
 - Shapoorji Pallonji (One Time Restructuring)
 - Reliance Home Finance Limited (One Time Settlement)
 - BILT Graphic Paper Products (Debt Restructuring)
 - Hindustan Construction Co. (Debt Restructuring)
 - Jain Irrigation Systems (Debt Restructuring)

Solution Provider for Turnaround in Special Situations

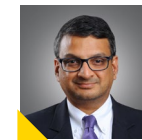
- Suboptimal performance**
- Bombay Rayon Fashions Limited (Operational restructuring turnaround)
 - Bhushan Power and Steel Limited (Management post insolvency)
 - Café Coffee Day (Interim Management role)
 - Uttam Galva Metallica Uttam Value Steels (Post acquisition support)
 - DishTV and Dish Infra services (Business and cash flow monitoring)
 - Sintex BAPL (Business and cashflow monitoring)

40+ Marquee cases-Debt resolved : **~ USD 30 Bn +**

- Distress**
- Dewan Housing Finance Limited
 - SREI Infrastructure/ Equipment Finance
 - Amtek Auto Limited
 - Ruchi Soya Industries Limited
 - Hindusthan National Glass and Industries
 - Asian Colour Coated Ispat
 - Orchid Pharma Limited



Debt and Special Situations All India Partner Group



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