

Digital solutions

EY region of the Bahamas,
Bermuda, BVI and Cayman Islands

New innovations and technologies are disrupting the business environment, and organizations that want to remain competitive must embrace innovation or risk being left behind. At EY, we are helping our clients solve bigger and more complex end-to-end business transformation challenges.



Building a better
working world

Trusted cloud

Cloud adoption is now widespread, enhancing business agility and increasing the pace of change for all industries worldwide.

Cloud computing is the delivery of computing services – servers, storage, databases, networking, software, analytics, intelligence and more – over the Internet (“the cloud”) to offer faster innovation, flexible resources and economies of scale. Benefits include cost, speed, global scale, productivity, performance and security.

The EY and Microsoft Alliance combines services provided by EY teams with Azure, Microsoft’s comprehensive cloud technology, to help clients realize the benefits of the cloud.

How EY advisors can help:

- ▶ Trusted cloud diagnostic
- ▶ Trusted cloud migration

Digital

To be digital rather than simply do digital requires a way of thinking and behaving across the entire value chain.

Being digital is not just about the front or back end of the organization, but an end-to-end transformation of the whole enterprise. For an organization to harness the potential of digital, it should be considered as part of the whole, and not as some discrete function.

How EY advisors can help:

We assist clients in their digital transformation journey across five focus areas:

- ▶ Strategy
- ▶ Innovation
- ▶ Experience
- ▶ Operations
- ▶ Trust

Intelligent automation

Intelligent automation promises to transform the cost, efficiency and quality of executing many of the back-office and customer-facing processes that businesses rely on people to perform.

When robotic, intelligent and autonomous systems are integrated, the result is intelligent automation, which widens the scope of potential tasks and processes that can be automated.

How EY advisors can help:

- ▶ Automation strategy ideation
- ▶ Opportunity assessment (including vendor/tool assessment)
- ▶ Business case development
- ▶ Automation implementation governance: center of excellence operating model setup
- ▶ Robotic risk and controls
- ▶ Managed services and next-gen incubation

Advanced analytics

Leading organizations are placing greater strategic importance on advanced analytics and investing in people and resources to embed it more deeply into business decision-making to gain competitive advantage.

Advanced analytics is the autonomous or semiautonomous examination of data or content to discover deeper insights, make predictions or generate recommendations that result in lower costs, reduced risks, improved customer engagement and higher revenues.

How EY advisors can help:

- ▶ Artificial intelligence (AI) and machine learning training and emersion sessions
- ▶ Enterprise AI reference architecture creation
- ▶ AI maturity assessment
- ▶ AI use case ideation and proof-of-concept builds

Innovation

Disruptive innovation is changing the way the world works — including business organizations.

There are limitless opportunities for those ready to explore how their business should be doing things differently in six months, three years, 10 years and beyond. We can help you cultivate a culture of innovation and realize the full potentials of disruptive and emerging technologies.

With our Innovation offering, EY advisors can help your organization to:

- ▶ Activate digital innovation
- ▶ Prototype new products
- ▶ Experiment without massive up-front investments in people, process or technology
- ▶ Design metrics to determine when to persevere, redirect or disengage
- ▶ Transition disruptive offerings from entrepreneurial to traditional management

Blockchain

Blockchain has the potential to streamline and accelerate business processes and reduce risk.

Blockchain is a distributed infrastructure technology with a decentralized ledger that keeps a record of each transaction that occurs across a network, which enables a decentralized exchange of trusted data — a “shared record book.” It has the potential to streamline and accelerate your business processes, increase cybersecurity protection and reduce or eliminate the roles of intermediaries.

How EY advisors can help:

- ▶ Product development strategy
- ▶ Regulatory compliance support
- ▶ Crypto asset capitalization structuring
- ▶ Technology development support security, risk and control

Cybersecurity

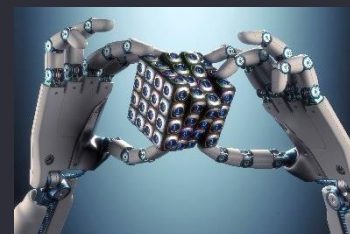
If you were under cyber attack, would you know it?

As many other organizations have learned, it’s no longer a matter of if you’ll face a cyber attack, it’s a matter of when.

We can help you protect your business by building a cybersecurity foundation, detecting the cyber threats you are facing and responding to a cybersecurity breach.

How EY advisors can help:

- ▶ Cybersecurity transformation
- ▶ Cyber threat management
- ▶ Identity and access management
- ▶ Internet of Things/operational technology security
- ▶ Data protection
- ▶ Privacy and GDPR



Our regional digital team

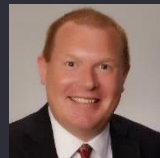
Our EY Consulting team of dedicated consultants across the Bahamas, Bermuda, BVI and Cayman Islands partner to provide a range of services to our customers. Our digital team has the capabilities to cover all of our digital offerings and help you solve even the most complex business transformation challenges.



Chris Maiato
Consulting Leader
EY Bermuda Ltd.
chris.maiato@bm.ey.com



Mike Mannisto
Partner
EY Cayman Ltd.
mike.mannisto@ky.ey.com



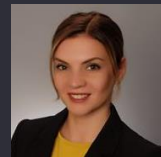
Kerr Kennedy
Associate Partner
EY Bermuda Ltd.
kerr.kennedy@bm.ey.com



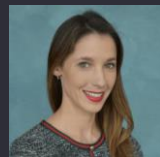
David McGibbon
Principal
EY Cayman Ltd.
david.mcjibbon@ky.ey.com



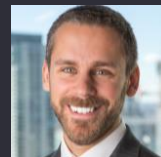
Mitchell Klink
Senior Manager
EY Bermuda Ltd.
mitchell.klink@bm.ey.com



Katya Gorbunova
Senior Manager
EY Bermuda Ltd.
katya.gorbunova@bm.ey.com



Lynette Calitz
Senior Manager
EY Bermuda Ltd.
lynette.calitz@bm.ey.com



James Claxton
Senior Manager
EY Bermuda Ltd.
james.claxton@bm.ey.com



Herman Loedolff
Senior Manager
Ernst & Young, Bahamas
herman.loedolff@bs.ey.com



Theodore Potgieter
Senior Manager
EY Bermuda Ltd.
theodore.potgieter@bm.ey.com

What we can do for you

In a digital world, EY advisors provide confidence to customers, boards and other stakeholders through every aspect of transformation, delivering quality services that help them grow and protect their business and build a better working world.

Our regional digital team focuses on five key areas:

- ▶ **Strategy:** we help clients focus on their purpose by unifying their digital approach.
- ▶ **Innovation:** we build an end-to-end innovation capability to incubate new ideas and business models.
- ▶ **Experience:** we help clients develop capabilities to continually reinvent and implement better customer experiences.
- ▶ **Operations:** we help clients to understand how digital technology can help optimize processes and free resources.
- ▶ **Trust:** we help companies assess and manage the risk implications of change, helping them to grow with confidence.

Our alliances

Our alliances are at the heart of innovation for EY teams and enable us to better serve our clients.

EY advisors and our alliances work together as an integrated team to help our clients maximize their current and future technology investments and drive better business outcomes.

Our alliances expand EY digital capabilities and the range of services we can offer our clients.

Visit our [ey.com](https://www.ey.com) alliance page to learn more.

EY stands out as a leader

The EY global organization has been recognized by Forrester Research as a leader in **business innovation** in *The Forrester Wave™: Global Digital Business Transformation Accelerators, Q1 2019*.

The EY global organization has been recognized by Forrester Research as an **intelligent automation leader** in *The Forrester Wave™: Robotic Process Automation Services, Q4 2019*.

The EY global organization has been recognized for the third consecutive year as a 2019 **leader for cybersecurity consulting** by ALM Intelligence in its report, *ALM Vanguard of Cybersecurity Consulting Providers*.

The EY global organization has been recognized at the SAP 2019 Pinnacle Awards for **Strategic Growth Partner of the Year** and **Technology Innovation Partner of the Year**.

The EY global organization has been recognized by HFS Research as the **leading Big 4 organization** in providing **Internet of Things** for enterprises in its *HFS Top 10 Internet of Things (IoT) Service Providers 2019* report.

Regional alliances



EY network alliances



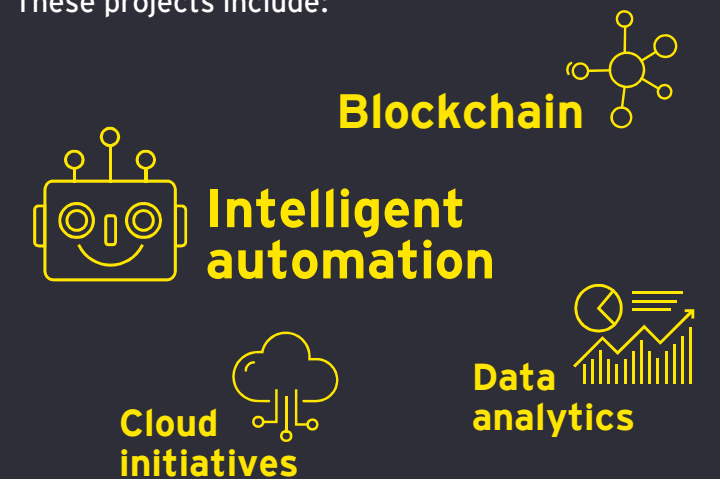
Benefits of working with EY

Our commitment to **innovation** is demonstrated by **EY wavespace™**, a global network of **23** flagships in some of the world's most dynamic and innovative urban areas.

The wavespace network represents EY's **unique** approach to helping organizations find answers to their biggest questions, solve problems, explore innovative ideas and unlock ingenuity and potential.

The EY global organization has **significant** digital experience, having completed digital projects in the **thousands**.

These projects include:



EY | Building a better working world

EY exists to build a better working world, helping to create long-term value for clients, people and society and build trust in the capital markets.

Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate.

Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

EY refers to the global organization, and may refer to one or more, of the member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients. Information about how EY collects and uses personal data and a description of the rights individuals have under data protection legislation are available via [ey.com/privacy](https://www.ey.com/privacy). EY member firms do not practice law where prohibited by local laws. For more information about our organization, please visit [ey.com](https://www.ey.com).

© 2020 EYGM Limited.
All Rights Reserved.

EYG no. 002831-20GbI
ED None

This material has been prepared for general informational purposes only and is not intended to be relied upon as accounting, tax or other professional advice. Please refer to your advisors for specific advice.

[ey.com/bbc](https://www.ey.com/bbc)