



Travailler ensemble  
pour un monde meilleur

# Conseil en financement Ernst & Young Orenda Inc.

Transactions conclues en 2021

Conclure des transactions en  
cette période exceptionnelle

# Conseil en financement Ernst & Young Orenda Inc.

Voici quelques-unes des transactions de F&A et de capitaux propres conclues en 2021



has been acquired by



EY\* acted as exclusive financial advisor to Westmorland Fisheries Ltd.



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as financial advisor to Spectra Premium Industries



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as the exclusive financial advisor to Regal Confections



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by

A leading insurance and risk management brokerage firm

EY\* acted as the exclusive financial advisor to C&C Insurance Consultants Ltd.



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by

An Industry Leader in Global Measurement and Data Analytics for Retail and Consumer Intelligence

EY\* acted as exclusive financial advisor to Cornerstone Capabilities Inc.



\*Ernst and Young Orenda Corporate Finance Inc.



has acquired



EY\* acted as exclusive financial advisor to All Choice Rentals



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



RST/Measurand, a portfolio company of Vance Street Capital LLC

EY\* acted as the exclusive financial advisor to 3v Geomatics Inc.



\*Ernst and Young Orenda Corporate Finance Inc.



has sold a majority stake to

A Canadian specialty hardware distribution and manufacturing company

EY\* acted as the exclusive financial advisor to Inter-Co Inc.



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as exclusive financial advisor to Enjay Converters Ltd.



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by

A leading global insurance brokerage and risk management services firm

EY\* acted as exclusive financial advisor to Excess Underwriting Company



\*Ernst and Young Orenda Corporate Finance Inc.




have been acquired by



EY\* acted as exclusive financial advisor Williams Brothers Corporation and Strike First Corporation



\*Ernst and Young Orenda Corporate Finance Inc.



has acquired



EY\* acted as the exclusive financial advisor to Guillevin International Co.



\*Ernst and Young Orenda Corporate Finance Inc.



Has acquired



EY\* acted as the exclusive financial advisor to Vistavu Solutions Inc.



\*Ernst and Young Orenda Corporate Finance Inc.



has divested its business intelligence solutions and services division to



EY\* acted as exclusive financial advisor to Abilis Solutions Inc.



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* advised InfoTech Inc., doing business as Wellness Checkpoint, on its sale to Carebook Technologies Inc.



\*Ernst and Young Orenda Corporate Finance Inc.



has acquired



EY\* acted as the exclusive financial advisor to Guillevin International Co.



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as exclusive financial advisor to MAD Oilfield Solutions



\*Ernst and Young Orenda Corporate Finance Inc.



has acquired



EY\* acted as exclusive financial advisor to Fastfrate Group



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as the exclusive financial advisor to Refresh Financial on its sale to Borrowell



\*Ernst and Young Orenda Corporate Finance Inc.



has been acquired by



EY\* acted as exclusive financial advisor to EHC Global Inc.



\*Ernst and Young Orenda Corporate Finance Inc.

# Conseil en financement Ernst & Young Orenda Inc.

## Voici quelques-unes des transactions de F&A et de capitaux propres conclues en 2021

Tom Berry, founder and minority shareholder of



so d a minority ownership position to



EY\* acted as exclusive financial advisor to Tom Berry



\*Ernst & Young Orenda Corporate Finance Inc.



sold its European Hospital Packaging business comprised of a manufacturing site in France as well as sales offices in Spain and Germany

to:



EY\* acted as exclusive financial advisor to Amcor plc



\*Ernst & Young Orenda Corporate Finance Inc.



completed a minority equity raise with a global Canadian institutional investor

to:



\*Ernst & Young Orenda Corporate Finance Inc.



has completed a capital raise comprised of:

A structured debt solution with one of Canada's largest financial institutions and

A minority equity investment from



EY\* acted as the exclusive financial advisor to Eau Claire Distillery Ltd.



\*Ernst & Young Orenda Corporate Finance Inc.



received a strategic investment from



and

an Edmonton-based private investment company and family office

EY\* acted as the exclusive financial advisor to Fresnel Software Corporation



\*Ernst & Young Orenda Corporate Finance Inc.

## Voici quelques-unes des transactions conclues en 2021 sur les marchés des capitaux d'emprunt



**\$2.075 billion**

inaugural rated private placement bonds

EY\* acted as the exclusive financial advisor to Calgary Airport Authority



\*Ernst & Young Orenda Corporate Finance Inc.



senior secured revolving and term debt financing

EY\* acted as Debt Capital Advisor to the CleanMark group of companies



\*Ernst & Young Orenda Corporate Finance Inc.

A research, design, engineering, manufacturing, and technologies sales company

dividend recapitalization loan

EY\* acted as Debt Capital Advisor to a research, design, engineering, manufacturing, and technologies sales company



\*Ernst & Young Orenda Corporate Finance Inc.



senior secured revolving and term debt financing

EY\* acted as Debt Capital Advisor to New Tecumseth Optometry Clinic and related entities



\*Ernst & Young Orenda Corporate Finance Inc.



**US\$39,500,000**

senior secured debt

EY\* acted as Debt Capital Advisor to Succession Capital Inc. in arranging senior secured debt for working capital and growth capital purposes



\*Ernst & Young Orenda Corporate Finance Inc.



**US\$65,000,000**

senior secured revolving and term debt facility

EY\* acted as Debt Capital Advisor to Opta Inc. in arranging senior secured debt for working capital and growth capital purposes



\*Ernst & Young Orenda Corporate Finance Inc.



senior debt financing

EY\* acted as financial, transaction and procurement advisor to Falconeri Rumble Harrison LLP



\*Ernst & Young Orenda Corporate Finance Inc.

A private enterprise consolidator of automotive dealerships

**\$260,000,000**

Senior debt financing

EY\* acted as the exclusive financial advisor to a private enterprise consolidator of automotive dealerships



\*Ernst & Young Orenda Corporate Finance Inc.



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## Ce que nous faisons



### Conseils en F&A

- ▶ Conseils aux vendeurs
- ▶ Conseils aux acheteurs
- ▶ Scissions et désinvestissements
- ▶ Coentreprises et alliances stratégiques
- ▶ Rachats par des cadres et acquisitions par emprunt
- ▶ Transactions de fermeture du capital



### Conseils en stratégie

- ▶ Conseils sur la stratégie d'affaires, évolués et fondés sur l'analytique
- ▶ Analyses et décisions axées sur le programme Enjeu Capital
- ▶ Méthodes exclusives de mobilisation, d'investissement, d'optimisation et de préservation du capital



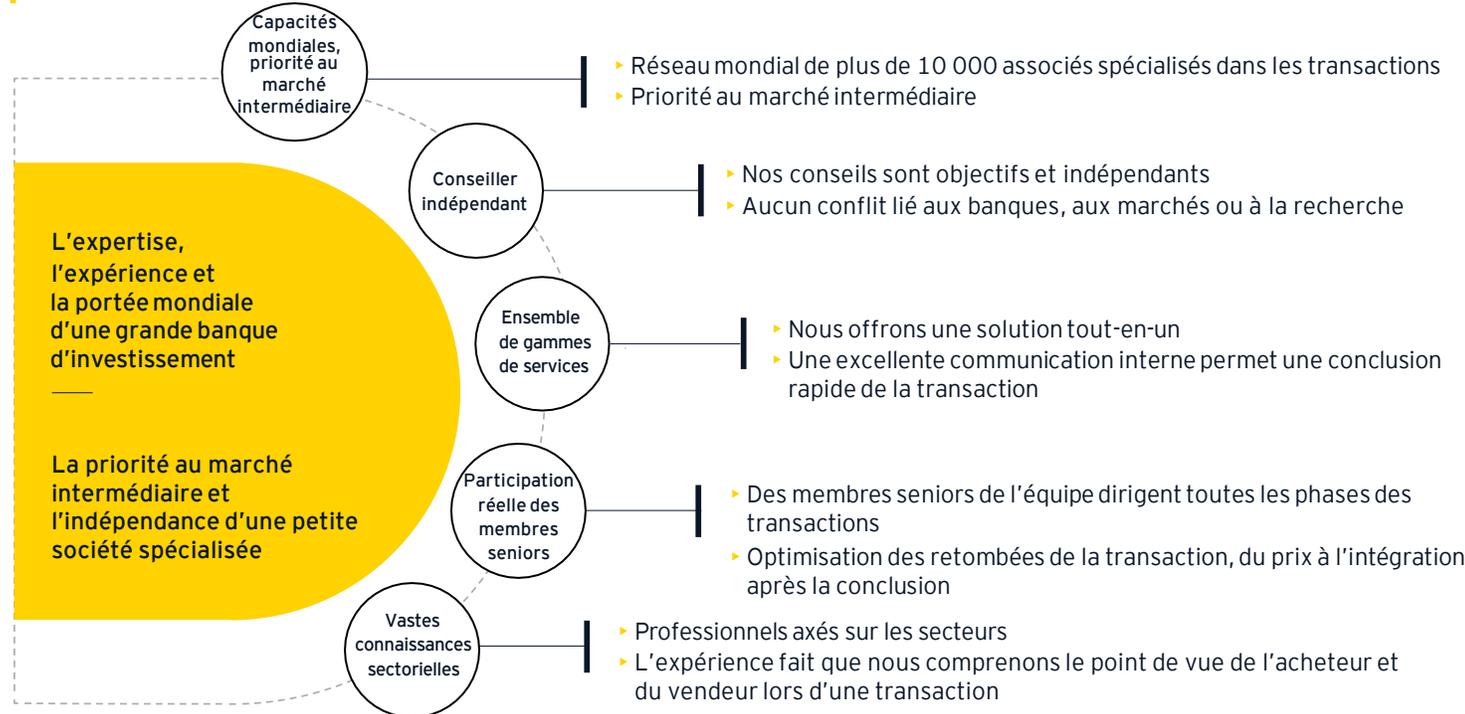
### Conseils en marchés financiers

- ▶ Financement par emprunts et par capitaux propres
- ▶ Recapitalisation par emprunts ou par capitaux propres
- ▶ Mobilisation d'un capital de croissance
- ▶ Évaluation de la structure du capital
- ▶ Préparation et évaluation de modèles de prévisions financières

# EY<sup>1</sup> compte parmi les plus importantes sociétés de conseil en financement du Canada orientées vers le marché intermédiaire

Nous offrons des conseils propres à chaque secteur sur les fusions, les acquisitions et les désinvestissements, les financements par emprunts ou par capitaux propres, les transactions immobilières et les transactions liées aux infrastructures. Nous offrons des conseils sur la stratégie d'entreprise. Nous appliquons nos vastes connaissances sectorielles à chaque transaction en appui à vos stratégies et priorités en matière de financement. Nous pouvons vous aider à faire face à vos enjeux d'affaires, à tirer parti des possibilités de transaction qui se présentent et à atteindre vos objectifs stratégiques.

## La différence EY



**Leader national  
Barry Munro\***

[barry.g.munro@ca.ey.com](mailto:barry.g.munro@ca.ey.com)  
+1 403 206 5017

### Atlantique

**Jim Lutes \***

[jim.d.lutes@ca.ey.com](mailto:jim.d.lutes@ca.ey.com)  
+1 506 634 2158

### Québec

**Ken Brooks \***

[ken.m.brooks@ca.ey.com](mailto:ken.m.brooks@ca.ey.com)  
+1 514 874 4412

**Walid Safi**

[walid.safi@ca.ey.com](mailto:walid.safi@ca.ey.com)  
+1 514 879 8029

### Ontario

**Andrew Schaefer**

[andrew.schaefer@ca.ey.com](mailto:andrew.schaefer@ca.ey.com)  
+1 416 932 6244

**Jatinder Wadhwa**

[jatinder.wadhwa@ca.ey.com](mailto:jatinder.wadhwa@ca.ey.com)  
+1 416 943 3078

**Steve McLaughlin**

[steven.j.mclaughlin@ca.ey.com](mailto:steven.j.mclaughlin@ca.ey.com)  
+1 506 388 7762

**Todd Caluori \***

[todd.m.caluori@ca.ey.com](mailto:todd.m.caluori@ca.ey.com)  
+1 514 879 2793

**François Tellier \***

[francois.tellier@ca.ey.com](mailto:francois.tellier@ca.ey.com)  
+1 514 874 4351

### Ouest du Canada

**Barry Munro \***

[barry.g.munro@ca.ey.com](mailto:barry.g.munro@ca.ey.com)  
+1 403 206 5017

**Brock McMillan \***

[brock.mcmillan@ca.ey.com](mailto:brock.mcmillan@ca.ey.com)  
+1 403 206 5335

**Darcy Yamada \***

[darcy.yamada@ca.ey.com](mailto:darcy.yamada@ca.ey.com)  
+1 780 441 2456

**Shane Dunn \***

[shane.dunn@ca.ey.com](mailto:shane.dunn@ca.ey.com)  
+1 403 206 5011

**Logan Day \***

[logan.s.day@ca.ey.com](mailto:logan.s.day@ca.ey.com)  
+1 780 441 4226

**Robert Withers**

[robert.withers@ca.ey.com](mailto:robert.withers@ca.ey.com)  
+1 604 899 3550

### Marchés financiers

**Bill Wu**

[bill.wu@ca.ey.com](mailto:bill.wu@ca.ey.com)  
+1 416 943 2545

**Kevin Casey \***

[kevin.j.casey@ca.ey.com](mailto:kevin.j.casey@ca.ey.com)  
+1 519 571 3311

\* Inscrit à titre de représentant de courtier sur le marché dispensé

## EY | Travailler ensemble pour un monde meilleur

### À propos d'EY

La raison d'être d'EY est de travailler ensemble pour un monde meilleur, de contribuer à créer de la valeur à long terme pour ses clients, ses gens et la société, et de renforcer la confiance à l'égard des marchés financiers.

S'appuyant sur les données et la technologie, les équipes diversifiées d'EY présentes dans plus de 150 pays instaurent la confiance au moyen de la certification, et aident les clients à prospérer, à se transformer et à exercer leurs activités.

Que ce soit dans le cadre de leurs services de certification, de consultation, de stratégie, de fiscalité ou de transactions, ou encore de leurs services juridiques, les équipes d'EY posent de meilleures questions pour trouver de nouvelles réponses aux enjeux complexes du monde d'aujourd'hui.

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